

FACT SHEET 2014

Year Ended March 31, 2014

PROTO CORPORATION

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Consolidated Balance Sheets

連結貸借対照表

As of March 31 / 3月31日現在

		2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3
		¥Millions/百万円									
ASSETS	資産の部										
Current assets:	流動資産:	7,126	8,499	10,858	12,295	12,038	14,184	16,061	15,855	20,686	22,815
Cash and cash deposits	現金及び預金	4,192	5,597	7,722	9,135	9,257	11,275	12,748	11,734	14,950	11,507
Trade notes and accounts receivable	受取手形及び売掛金	2,651	2,580	2,713	2,739	2,395	2,456	2,654	3,078	3,754	5,030
Inventories	たな卸資産	90	128	74	44	69	76	91	194	688	4,658
Deferred tax assets	繰延税金資産	55	73	105	96	141	162	217	218	162	279
Other current assets	その他	139	122	245	282	175	216	353	644	1,151	1,364
Allowance for doubtful accounts	貸倒引当金	(1)	(2)	(3)	(3)	(1)	(2)	(3)	(14)	(21)	(25)
Fixed assets:	固定資産:	7,982	7,719	7,065	6,728	9,570	10,038	10,102	12,729	14,155	21,091
Property, plant and equipment:	有形固定資産:	5,081	4,280	4,221	4,212	7,318	7,134	7,086	7,204	7,481	10,544
Buildings and structures	建物及び構築物	2,323	1,942	1,881	1,782	3,341	3,160	2,966	2,999	2,905	5,500
Land	土地	2,612	2,174	2,174	2,174	3,900	3,900	3,998	4,021	4,076	4,787
Other fixed assets	その他	144	163	165	255	77	73	120	184	499	257
Intangible fixed assets	無形固定資産	531	521	346	262	293	870	1,109	3,643	4,954	8,909
Investments and other assets:	投資その他の資産:	2,369	2,917	2,497	2,253	1,958	2,034	1,906	1,881	1,718	1,637
Investment securities	投資有価証券	859	1,443	820	588	438	555	499	623	317	354
Deferred tax assets	繰延税金資産	41	25	421	383	493	508	599	435	404	344
Other investments	その他	1,495	1,474	1,283	1,307	1,055	1,061	900	882	1,064	1,007
Allowance for doubtful accounts	貸倒引当金	(26)	(26)	(28)	(26)	(29)	(92)	(93)	(60)	(67)	(69)
Total assets	資産合計	15,109	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841	43,907
LIABILITIES	負債の部										
Current liabilities:	流動負債:	5,257	5,506	6,058	5,995	6,167	5,862	5,639	5,573	8,578	13,174
Trade notes and accounts payable	支払手形及び買掛金	2,003	1,952	1,872	1,744	727	755	776	896	941	764
Current portion of long-term loans payable	一年内返済長期借入金	53	41	—	—	—	59	82	48	1,717	3,344
Accrued expenses	未払費用	769	794	871	906	1,239	1,151	1,251	1,457	1,738	1,504
Accrued income taxes	未払法人税等	374	642	1,098	980	1,245	1,466	1,333	991	368	1,598
Advances received	前受金	1,778	1,735	1,848	1,987	2,121	1,902	1,741	1,656	1,568	1,507
Other current liabilities	その他	276	339	367	377	833	527	453	522	2,243	4,455
Long-term liabilities:	固定負債:	698	681	560	593	576	659	489	441	2,514	4,554
Long-term loans payable	長期借入金	44	30	6	—	—	101	53	5	1,764	3,800
Liability for employees' retirement benefits	退職給付引当金	22	28	23	27	—	0	0	—	—	—
Liability for directors' and corporate auditors' retirement benefits	役員退職慰労引当金	212	221	183	191	194	212	232	246	264	282
Other long-term liabilities	その他	419	401	346	374	381	344	202	189	484	471
Total liabilities	負債合計	5,955	6,187	6,618	6,589	6,743	6,522	6,129	6,015	11,092	17,729
MINORITY INTERESTS	少数株主持分	131	441	—	—	—	—	—	—	—	—
NET ASSETS(EQUITY)	純資産(資本)の部										
Shareholders' Equity:	株主資本:	8,932	9,325	10,849	12,265	14,823	17,620	20,059	22,497	23,455	25,114
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Retained earnings	利益剰余金	5,101	5,493	7,020	8,439	10,999	13,796	16,236	18,675	20,128	21,986
Treasury stock	自己株式	(4)	(4)	(7)	(10)	(11)	(12)	(13)	(13)	(509)	(709)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	88	263	56	39	(37)	(9)	(24)	71	293	1,063
Net unrealized gain on available-for-sale securities	その他有価証券評価差額金	90	261	28	6	(27)	(5)	(12)	74	70	91
Foreign currency translation adjustments	為替換算調整勘定	(1)	1	28	32	(10)	(3)	(12)	(2)	223	972
Minority interests	少数株主持分	—	—	399	129	78	89	—	—	—	—
Total net assets (Total equity)	純資産(資本)合計	9,021	9,589	11,305	12,434	14,865	17,700	20,034	22,569	23,748	26,177
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計	15,109	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841	43,907

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income".
Account summaries in the financial statements have not been audited.

注記:2011年3月期より「包括利益の表示に関する会計基準」を適用しております。
財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3
	¥Millions/百万円									
Net sales	19,778	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287	54,761
Cost of sales	9,826	9,704	9,580	9,973	9,064	10,273	11,712	13,283	20,636	33,514
Gross profit	9,952	10,247	11,658	12,920	14,592	15,409	17,067	17,298	17,650	21,246
Selling, general and administrative expenses:	8,227	8,237	8,669	9,149	9,208	9,310	10,955	11,451	13,440	16,510
Personal expenses	3,682	4,020	4,116	4,291	4,469	4,920	5,414	5,475	5,957	7,086
Advertising and promotion expenses	1,716	1,420	1,740	2,070	2,043	1,659	2,152	2,505	3,266	3,147
Others	2,828	2,796	2,812	2,788	2,695	2,730	3,388	3,469	4,216	6,276
Operating income	1,725	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209	4,735
Non-operating income:	49	48	176	95	95	89	283	185	228	445
Interest income	8	7	6	6	11	13	15	20	18	25
Dividend income	2	5	11	15	14	5	5	7	9	12
Others	39	36	158	74	69	70	262	157	200	407
Non-operating expenses:	59	71	28	29	79	22	18	29	66	171
Interest expenses	8	1	1	0	—	2	6	2	20	86
Others	51	70	27	29	79	20	12	27	46	85
Ordinary income	1,715	1,987	3,136	3,837	5,400	6,165	6,375	6,002	4,371	5,009
Extraordinary gains:	211	300	387	91	64	5	6	8	2	234
Gain on sales of property, plant and equipment	1	19	4	0	0	2	—	0	2	229
Gain on sales of investment securities	114	0	297	—	13	3	—	8	0	0
Others	95	281	85	90	50	—	6	—	—	4
Extraordinary losses:	149	788	491	264	328	173	727	344	430	314
Loss on sales and disposals of property, plant and equipment	33	63	29	68	54	35	47	9	10	70
Loss on devaluation of investment securities	12	32	408	186	152	77	—	4	4	—
One-time Amortization of goodwill	—	—	—	—	—	—	242	80	—	—
Others	103	692	53	8	121	60	438	250	415	244
Income before income taxes and minority interests	1,778	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944	4,930
Current	801	1,028	1,586	1,753	2,131	2,495	2,575	2,272	1,544	2,389
Deferred	32	(119)	(268)	62	(133)	(38)	(122)	118	109	(87)
Minority interests (losses)	27	(7)	(51)	10	(49)	11	4	—	—	—
Net income	917	598	1,766	1,838	3,187	3,529	3,197	3,275	2,290	2,627
EBITDA	2,075	2,337	3,360	4,078	5,628	6,490	6,856	6,540	5,161	6,483
Adjusted net income	1,030	707	1,890	1,915	3,223	3,621	3,620	3,680	2,836	3,555

Notes: Account summaries in the financial statements have not been audited.

EBITDA = operating income + depreciation + amortization of goodwill
Adjusted net income = Net income + amortization of goodwill

注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

EBITDA=営業利益+減価償却費+のれん償却額
調整後当期純利益=当期純利益+のれん償却額

Consolidated Statements of Cash Flows
連結キャッシュ・フロー計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3
	¥Millions/百万円									
Operating activities:	営業活動によるキャッシュ・フロー:									
Income before income taxes	1,778	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944	4,930
Depreciation and amortization	237	217	247	230	207	299	322	288	404	819
Impairment loss	—	681	26	—	52	—	367	230	345	126
Amortization of goodwill	112	109	124	77	36	91	422	405	546	928
One-time Amortization of goodwill	—	—	—	—	—	—	242	80	—	—
Interest and dividend income	(10)	(12)	(18)	(21)	(25)	(18)	(21)	(27)	(27)	(38)
Interest expense	8	1	1	0	—	2	6	2	20	86
Decrease (increase) in notes and accounts receivable	291	72	(248)	(50)	470	35	232	(615)	(366)	(670)
Decrease (increase) in inventories	(32)	(38)	45	30	(27)	1	(7)	(103)	232	(638)
Increase (decrease) in notes and accounts payable	(308)	(60)	(80)	(127)	(1,020)	(62)	(113)	90	18	(285)
Others	(359)	(129)	130	386	768	(71)	(522)	127	(27)	366
Subtotal	1,717	2,341	3,261	4,189	5,596	6,275	6,582	6,145	5,090	5,624
Interest and dividends received	9	12	18	21	25	18	21	26	29	38
Interest paid	(8)	(1)	(1)	0	—	(2)	(6)	(2)	(21)	(90)
Income taxes paid	(1,104)	(750)	(1,119)	(1,889)	(1,871)	(2,286)	(2,701)	(2,613)	(2,181)	(1,337)
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) operating activities	614	1,602	2,158	2,321	3,750	4,005	3,896	3,556	2,917	4,235
Investing activities:	投資活動によるキャッシュ・フロー:									
Net decrease (increase) of time deposits	—	—	31	2	300	79	(210)	60	(78)	(22)
Purchase of property, plant and equipment	(139)	(113)	(137)	(194)	(2,852)	(535)	(438)	(359)	(690)	(1,067)
Proceeds from sales of property, plant and equipment	35	46	9	5	0	5	1	0	3	565
Purchase of intangible fixed assets	(113)	(81)	(65)	(103)	(78)	(69)	(58)	(356)	(1,120)	(839)
Purchase of investment securities	—	(438)	(406)	(85)	(175)	(300)	—	—	—	(10)
Proceeds from sales of investment securities	120	0	402	—	32	90	—	14	0	5
Purchase of equity in affiliated companies	—	—	—	—	—	—	—	—	—	—
Investments in affiliated companies	—	—	—	—	—	—	—	—	—	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(116)	(11)	—	—	—	(258)	(621)	(2,842)	—	(3,215)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	—	2	—	—	—	—	—	—	—	—
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	(2)	—	—	—	—	—
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	—	—	(73)	—	—	—
Others	99	83	435	(99)	(173)	(154)	(224)	(122)	682	(710)
Net cash provided by (used in) investing activities	(113)	(512)	269	(474)	(2,949)	(1,141)	(1,625)	(3,606)	(1,203)	(5,294)
Financing activities:	財務活動によるキャッシュ・フロー:									
Increase (decrease) in short-term loans payable, net	—	—	(20)	—	3	(7)	—	—	(2)	774
Increase (decrease) in long-term loans payable, net	(280)	(53)	(44)	—	—	(32)	(236)	(82)	2,601	(2,486)
Redemption of bonds	(254)	—	—	—	—	—	—	—	(78)	(42)
Repurchase of treasury stock	—	0	(2)	(2)	(1)	(1)	0	0	(495)	(199)
Proceeds from disposal of treasury stock	—	—	—	—	0	0	—	—	0	0
Proceeds from stock issuance to minority shareholders	10	546	—	—	—	—	—	—	—	—
Cash dividends paid	(173)	(174)	(217)	(417)	(627)	(732)	(759)	(824)	(836)	(766)
Cash dividends paid to minority shareholders	—	(8)	(15)	(16)	—	—	—	—	—	—
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) financing activities	(698)	309	(300)	(437)	(624)	(773)	(996)	(907)	1,187	(2,720)
Foreign currency translation adjustments on cash and cash equivalents	—	3	28	6	(54)	8	(5)	4	215	236
Net increase (decrease) in cash and cash equivalents	(197)	1,403	2,156	1,415	121	2,100	1,269	(952)	3,116	(3,543)
Cash and cash equivalents, beginning of year	4,208	4,010	5,413	7,569	8,985	9,107	11,207	12,476	11,524	14,640
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	4,010	5,413	7,569	8,985	9,107	11,207	12,476	11,524	14,640	11,097

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information

セグメント別業績

For the year ended March 31 / 3月31日に終了した連結会計年度

		2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3
		¥ Millions/百万円									
Net sales by business segment		セグメント別売上高									
Automobile-related	自動車関連情報	18,397	19,070	20,138	21,546	21,889	22,858	25,566	26,704	33,687	50,138
Information Registration Fee	情報登録・掲載料	15,584	16,296	17,359	18,400	18,872	19,039	19,831	19,830	20,413	20,744
Information Service Fee	情報提供料	2,812	2,774	2,778	3,145	3,017	3,818	5,735	6,873	13,273	29,394
Lifestyle-related	生活関連情報	1,053	580	675	882	1,345	2,286	2,616	3,470	3,837	3,541
Real Estate	不動産	177	174	160	174	194	205	181	166	163	167
Others	その他	150	127	263	291	227	332	415	240	597	913
Total	合計	19,778	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287	54,761
Operating income by business segment		セグメント別営業利益									
Automobile-related	自動車関連情報	3,980	4,127	5,036	5,573	7,034	7,590	7,281	7,272	5,916	6,217
Lifestyle-related	生活関連情報	(550)	(155)	(89)	(24)	62	162	301	228	131	248
Real Estate	不動産	52	58	58	71	70	105	104	83	85	69
Others	その他	(191)	(269)	(329)	(123)	(80)	(35)	(91)	(149)	(323)	(140)
Management Division	管理部門	(1,565)	(1,749)	(1,687)	(1,725)	(1,701)	(1,725)	(1,484)	(1,589)	(1,599)	(1,659)
Total	合計	1,725	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209	4,735
Operating income ratio by business segment		事業別売上高営業利益率									
Automobile-related	自動車関連情報	21.6	21.6	25.0	25.9	32.1	33.2	28.5	27.2	17.6	12.4
Lifestyle-related	生活関連情報	—	—	—	—	4.6	7.1	11.5	6.6	3.4	7.0
Real Estate	不動産	29.8	33.6	36.3	40.9	36.2	51.4	57.7	50.2	52.2	41.6
Others	その他	—	—	—	—	—	—	—	—	—	—
Management Division	管理部門	—	—	—	—	—	—	—	—	—	—
Total	合計	8.7	10.1	14.1	16.5	22.8	22.3	21.2	19.1	11.0	8.6

Financial Indicators

財務指標

		2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3
											%
Return on equity	自己資本利益率	10.6	6.4	17.2	15.8	23.5	21.8	17.0	15.4	9.9	10.5
Adjusted return of equity	調整後自己資本利益率	11.7	7.4	17.7	15.8	22.8	21.5	18.3	16.3	11.4	12.9
Return on assets	総資産利益率	11.1	12.7	18.4	20.8	26.6	26.9	25.3	21.9	13.8	12.7
Return on sales	売上高利益率	4.6	3.0	8.3	8.0	13.5	13.7	11.1	10.7	6.0	4.8
Operating income ratio	売上高営業利益率	8.7	10.1	14.1	16.5	22.8	23.7	21.2	19.1	11.0	8.6
EBITDA margin	EBITDA マージン	10.5	11.7	15.8	17.8	23.8	25.3	23.8	21.4	13.5	11.8
Equity ratio	自己資本比率	59.7	59.1	60.8	64.7	68.4	72.7	76.6	79.0	68.2	59.6
Current ratio	流動比率	135.6	154.3	179.2	205.1	195.2	241.9	284.8	284.5	241.1	173.2
											¥/円,%
Equity per share (*)	1株当たり純資産 (*)	429.58	457.18	521.21	588.12	706.76	841.80	957.67	1,078.86	1,154.20	1,280.38
Earnings per share (*)	1株当たり当期純利益 (*)	42.33	27.55	84.39	87.84	152.33	168.72	152.85	156.59	109.96	128.39
Adjusted earnings per share (*)	1株当たり調整後当期純利益 (*)	49.22	33.81	90.33	91.53	154.06	173.10	173.05	175.95	136.19	173.74
Dividend per share (*)	1株当たり配当金 (*)	8.33	8.33	13.75	25.00	35.00	35.00	37.50	42.50	37.50	37.50
Dividend ratio	配当性向	19.7	30.2	17.8	28.5	23.0	20.7	24.5	27.1	34.1	29.2
Adjusted dividend ratio	調整後配当性向	17.5	25.5	16.6	27.3	22.7	20.2	21.7	24.2	27.5	21.6
Total return ratio	総還元性向	19.7	30.3	17.9	28.6	23.0	20.8	24.6	27.1	55.6	36.8
Adjusted total return ratio	調整後総還元性向	17.5	25.6	16.8	27.5	22.8	20.2	21.7	24.2	44.9	27.2
Dividend on equity ratio	自己資本配当率	2.0	1.9	2.8	4.5	5.4	4.5	4.2	4.2	3.4	3.6
											¥ Million/百万円
Net sales per employee	従業員1人当たり売上高	34.3	32.0	32.6	33.4	33.0	32.1	32.8	32.0	34.7	42.3
Operating income per employee	従業員1人当たり営業利益	3.0	3.2	4.5	5.5	7.5	7.6	6.9	6.1	3.8	3.6
Net income per employee	従業員1人当たり当期純利益	1.5	0.9	2.7	2.6	4.4	4.4	3.6	3.4	2.1	2.0
Number of employees (persons)	従業員数 (人)	575	622	650	685	716	798	875	954	1,103	1,292
Reference: Number of employees (Non-consolidated) (persons)	参考: 単体の従業員数 (人)	484	504	544	577	607	618	640	644	707	682

Notes: Return on equity = net income ÷ total equity x 100 (the average of the opening and closing balances)
Adjusted return of equity = Adjusted net income ÷ total equity x 100 (the average of the opening and closing balances)
Return on assets = ordinary income ÷ total assets x 100 (the average of the opening and closing balances)
Return on sales = net income ÷ net sales x 100
Operating income ratio = operating income ÷ net sales x 100
EBITDA margin = EBITDA ÷ net sales x 100
Equity ratio = total equity ÷ total assets x 100
Current ratio = current assets ÷ current liabilities x 100
Dividend ratio = dividend ÷ net income x 100
Adjusted dividend ratio = dividend ÷ adjusted net income x 100
Total return ratio = (dividend + stock buybacks) ÷ net income x 100
Adjusted total return ratio = (dividend + stock buybacks) ÷ adjusted net income x 100
Dividend on equity ratio = dividend ratio x return on equity

注記 自己資本利益率=当期純利益÷期首・期末平均自己資本×100
調整後自己資本利益率=調整後当期純利益÷期首・期末平均総資産×100
総資産利益率=経常利益÷期首・期末平均総資産×100
売上高利益率=当期純利益÷売上高×100
売上高営業利益率=営業利益÷売上高×100
EBITDAマージン=EBITDA÷売上高×100
自己資本比率=自己資本÷総資産×100
流動比率=流動資産÷流動負債×100
配当性向=配当総額÷当期純利益×100
調整後配当性向=配当総額÷調整後当期純利益×100
総還元性向=(配当総額+自社株買い総額)÷当期純利益×100
調整後総還元性向=(配当総額+自社株買い総額)÷調整後当期純利益×100
自己資本配当率=配当性向×自己資本利益率

(*) A 1-to-1.2 stock split was conducted on November 1, 2006.
Per share data has been adjusted retroactively to reflect this stock split.
A 1-to-2 stock split was conducted on October 1, 2012.
Per share data has been adjusted retroactively to reflect this stock split.

(*) 2006年11月1日付で普通株式1株につき1.2株の割合をもって株式分割しております。
2006年3月期以前の数値は、株式分割の影響を遡及して調整しています。
2012年10月1日付で普通株式1株につき2株の割合をもって株式分割しております。
2012年3月期以前の数値は、株式分割の影響を遡及して調整しています。

Reference: Quarterly Results ①
Consolidated Balance Sheets

連結貸借対照表

		2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q
		¥ Millions/百万円											
ASSETS	資産の部												
Current assets:	流動資産:	15,905	15,059	14,737	15,855	17,938	19,699	18,582	20,686	22,113	23,964	23,115	22,815
Fixed assets:	固定資産:	10,265	13,002	13,015	12,729	13,948	13,652	13,743	14,155	21,256	21,036	20,968	21,091
Total assets	資産合計	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841	43,370	45,001	44,084	43,907
LIABILITIES	負債の部												
Current liabilities:	流動負債:	5,219	6,300	5,493	5,573	7,587	8,502	7,322	8,578	12,140	13,913	13,255	13,174
Long-term liabilities:	固定負債:	465	447	441	441	1,069	1,011	1,064	2,514	7,178	6,439	5,863	4,554
Total liabilities	負債合計	5,685	6,747	5,934	6,015	8,657	9,514	8,386	11,092	19,318	20,352	19,119	17,729
NET ASSETS(EQUITY)	純資産(資本)の部												
Shareholders' Equity:	株主資本:	20,494	21,309	21,810	22,497	23,135	23,793	23,828	23,455	23,631	24,182	24,512	25,114
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Retained earnings	利益剰余金	16,671	17,486	17,987	18,675	19,313	19,971	20,249	20,128	20,504	21,055	21,385	21,986
Treasury stock	自己株式	(13)	(13)	(13)	(13)	(13)	(13)	(257)	(509)	(708)	(708)	(709)	(709)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	(7)	4	7	71	93	43	111	293	419	465	452	1,063
Minority interests	少数株主持分	—	—	—	—	—	—	—	—	—	—	—	—
Total net assets (Total equity)	純資産(資本)合計	20,486	21,313	21,817	22,569	23,229	23,837	23,940	23,748	24,051	24,648	24,964	26,177
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841	43,370	45,001	44,084	43,907

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income". 注記: 2011年3月期より「包括利益の表示に関する会計基準」を適用しております。
Account summaries in the financial statements have not been audited. 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

		2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q
		¥ Millions/百万円											
Net sales	売上高	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667	13,808	13,915	13,796	13,240
Cost of sales	売上原価	3,010	3,270	3,500	3,502	5,007	5,093	5,029	5,505	8,459	8,717	8,468	7,870
Gross profit	売上総利益	4,213	4,230	4,475	4,378	4,591	4,507	4,390	4,161	5,349	5,198	5,328	5,370
Selling, general and administrative expenses:	販売費及び一般管理費:	2,810	2,758	2,770	3,112	3,006	3,124	3,171	4,138	4,022	4,068	4,163	4,256
Personal expenses	人件費	1,371	1,346	1,363	1,395	1,456	1,480	1,496	1,523	1,777	1,760	1,774	1,774
Advertising and promotion expenses	広告宣伝費及び販売促進費	558	552	585	810	604	584	563	1,514	673	717	819	937
Others	その他	879	862	822	906	945	1,059	1,111	1,099	1,571	1,590	1,569	1,544
Operating income	営業利益	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23	1,326	1,130	1,165	1,114
Ordinary income	経常利益	1,437	1,458	1,739	1,367	1,602	1,450	1,263	54	1,398	1,213	1,266	1,131
Income before income taxes and minority interests	税金等調整前当期純利益	1,438	1,450	1,655	1,121	1,601	1,182	1,192	(32)	1,399	1,084	1,252	1,193
Net income	当期純利益	827	815	945	687	1,082	657	670	(120)	761	551	712	601
EBITDA	EBITDA	1,554	1,628	1,888	1,468	1,813	1,617	1,455	274	1,719	1,567	1,599	1,597
Adjusted net income	調整後当期純利益	910	901	1,055	814	1,219	794	806	15	990	779	924	861

Notes: Account summaries in the financial statements have not been audited. 注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。
EBITDA = operating income + depreciation + amortization of goodwill EBITDA=営業利益+減価償却費+のれん償却額
Adjusted net income = Net income + amortization of goodwill 調整後当期純利益=当期純利益+のれん償却額

Reference: Quarterly Results ②
Consolidated Statements of Cash Flows
連結キャッシュ・フロー計算書

	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	
	¥Millions/百万円												
Operating activities:	営業活動によるキャッシュ・フロー:	163	1,813	378	1,200	1,142	1,828	236	(290)	(105)	1,044	1,580	1,715
Investing activities:	投資活動によるキャッシュ・フロー:	(303)	(2,906)	(289)	(105)	82	(174)	(511)	(600)	(4,538)	(362)	(380)	(13)
Financing activities:	財務活動によるキャッシュ・フロー:	(390)	(46)	(450)	(19)	(442)	(235)	(667)	2,533	(290)	401	(1,482)	(1,350)
Foreign currency translation adjustments on cash and cash equivalents	現金及び現金同等物に係る換算差額	0	0	(9)	14	6	(33)	75	167	123	57	(19)	74
Net increase (decrease) in cash and cash equivalents	現金及び現金同等物の増減額(減少)	(530)	(1,140)	(371)	1,089	787	1,385	(866)	1,810	(4,810)	1,141	(301)	426
Cash and cash equivalents, beginning of year	現金及び現金同等物の期首残高	12,476	11,946	10,806	10,434	11,524	12,312	13,697	12,830	14,640	9,830	10,971	10,670
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	現金及び現金同等物の減少額(連結除外)	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	現金及び現金同等物の増加額(新規連結)	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	現金及び現金同等物の期末残高	11,946	10,806	10,434	11,524	12,312	13,697	12,830	14,640	9,830	10,971	10,670	11,097

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Operating Segment Information

事業別業績

	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	
	¥Millions/百万円												
Net sales by business segment	事業別売上高												
Automobile-related	自動車関連情報	6,492	6,506	6,852	6,852	8,538	8,256	8,214	8,677	12,723	12,680	12,618	12,115
Information Registration Fee	情報登録・掲載料	4,756	4,826	5,166	5,082	4,934	5,082	5,324	5,072	5,038	5,192	5,261	5,251
Information Service Fee	情報提供料	1,736	1,680	1,686	1,770	3,604	3,174	2,890	3,605	7,685	7,488	7,356	6,864
Lifestyle-related	生活関連情報	640	907	1,010	911	925	1,175	980	755	828	942	896	873
Real Estate	不動産	41	41	42	41	42	40	41	39	41	43	43	39
Others	その他	49	45	70	75	91	127	183	195	215	248	237	211
Total	合計	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667	13,808	13,915	13,796	13,240
Operating income by business segment	事業別営業利益												
Automobile-related	自動車関連情報	1,820	1,823	2,045	1,583	1,932	1,787	1,719	476	1,752	1,473	1,559	1,432
Lifestyle-related	生活関連情報	27	40	73	86	52	58	32	(12)	37	81	52	76
Real Estate	不動産	20	19	21	22	24	21	23	16	23	22	21	2
Others	その他	(38)	(48)	(34)	(27)	(55)	(73)	(121)	(73)	(58)	(40)	(45)	2
Management Division	管理部門	(427)	(362)	(400)	(399)	(369)	(411)	(435)	(383)	(428)	(407)	(424)	(398)
Total	合計	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23	1,326	1,130	1,165	1,114
		%											
Operating income ratio by business segment	事業別売上高営業利益率												
Automobile-related	自動車関連情報	28.0	28.0	29.8	23.1	22.6	21.7	20.9	5.5	13.8	11.6	12.4	11.8
Lifestyle-related	生活関連情報	4.3	4.4	7.3	9.5	5.7	5.0	3.3	—	4.6	8.7	5.9	8.7
Real Estate	不動産	50.6	46.4	49.9	53.7	56.4	53.3	56.4	41.9	57.2	52.5	48.9	5.1
Others	その他	—	—	—	—	—	—	—	—	—	—	—	1.2
Management Division	管理部門	—	—	—	—	—	—	—	—	—	—	—	—
Total	合計	19.4	19.6	21.4	16.1	16.5	14.4	12.9	0.2	9.6	8.1	8.4	8.4

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