

FACT SHEET 2015

Year Ended March 31,2015

PROTO CORPORATION

CONTENTS

- 1.Consolidated Balance Sheets
- 2.Consolidated Statements of Income
- 3.Consolidated Statements of Cash Flows
- 4.Segment Information
- 5.Financial Indicators
- 6.Reference:Quarterly Results①
- 7.Reference:Quarterly Results②

目次

- 1.連結貸借対照表
- 2.連結損益計算書
- 3.連結キャッシュ・フロー計算書
- 4.セグメント別業績
- 5.財務指標
- 6.参考:四半期実績①
- 7.参考:四半期実績②

Consolidated Balance Sheets

連結貸借対照表

As of March 31 / 3月31日現在

		2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3
		¥ Millions/百万円									
ASSETS	資産の部										
Current assets:	流動資産:	8,499	10,858	12,295	12,038	14,184	16,061	15,855	20,686	22,815	21,743
Cash and cash deposits	現金及び預金	5,597	7,722	9,135	9,257	11,275	12,748	11,734	14,950	11,507	12,431
Trade notes and accounts receivable	受取手形及び売掛金	2,580	2,713	2,739	2,395	2,456	2,654	3,078	3,754	5,030	4,696
Inventories	たな卸資産	128	74	44	69	76	91	194	688	4,658	3,734
Deferred tax assets	繰延税金資産	73	105	96	141	162	217	218	162	279	341
Other current assets	その他	122	245	282	175	216	353	644	1,151	1,364	654
Allowance for doubtful accounts	貸倒引当金	(2)	(3)	(3)	(1)	(2)	(3)	(14)	(21)	(25)	(116)
Fixed assets:	固定資産:	7,719	7,065	6,728	9,570	10,038	10,102	12,729	14,155	21,091	20,007
Property, plant and equipment:	有形固定資産:	4,280	4,221	4,212	7,318	7,134	7,086	7,204	7,481	10,544	10,457
Buildings and structures	建物及び構築物	1,942	1,881	1,782	3,341	3,160	2,966	2,999	2,905	5,500	5,197
Land	土地	2,174	2,174	2,174	3,900	3,900	3,998	4,021	4,076	4,787	4,787
Other fixed assets	その他	163	165	255	77	73	120	184	499	257	473
Intangible fixed assets	無形固定資産	521	346	262	293	870	1,109	3,643	4,954	8,909	8,088
Investments and other assets:	投資その他の資産:	2,917	2,497	2,253	1,958	2,034	1,906	1,881	1,718	1,637	1,461
Investment securities	投資有価証券	1,443	820	588	438	555	499	623	317	354	383
Deferred tax assets	繰延税金資産	25	421	383	493	508	599	435	404	344	245
Other investments	その他	1,474	1,283	1,307	1,055	1,061	900	882	1,064	1,007	870
Allowance for doubtful accounts	貸倒引当金	(26)	(28)	(26)	(29)	(92)	(93)	(60)	(67)	(69)	(38)
Total assets	資産合計	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841	43,907	41,751
LIABILITIES	負債の部										
Current liabilities:	流動負債:	5,506	6,058	5,995	6,167	5,862	5,639	5,573	8,578	13,174	10,962
Trade notes and accounts payable	支払手形及び買掛金	1,952	1,872	1,744	727	755	776	896	941	764	806
Current portion of long-term loans payable	一年内返済長期借入金	41	—	—	—	59	82	48	3,216	6,218	3,623
Accrued expenses	未払費用	794	871	906	1,239	1,151	1,251	1,457	1,738	1,504	1,996
Accrued income taxes	未払法人税等	642	1,098	980	1,245	1,466	1,333	991	368	1,598	1,077
Advances received	前受金	1,735	1,848	1,987	2,121	1,902	1,741	1,656	1,568	1,507	1,580
Other current liabilities	その他	339	367	377	833	527	453	522	743	1,581	1,878
Long-term liabilities:	固定負債:	681	560	593	576	659	489	441	2,514	4,554	3,116
Long-term loans payable	長期借入金	30	6	—	—	101	53	5	1,764	3,800	2,608
Liability for employees' retirement benefits	退職給付引当金	28	23	27	—	0	0	—	—	—	—
Liability for directors' and corporate auditors' retirement benefits	役員退職慰労引当金	221	183	191	194	212	232	246	264	282	290
Other long-term liabilities	その他	401	346	374	381	344	202	189	484	471	217
Total liabilities	負債合計	6,187	6,618	6,589	6,743	6,522	6,129	6,015	11,092	17,729	14,079
MINORITY INTERESTS	少数株主持分	441	—	—	—	—	—	—	—	—	—
NET ASSETS(EQUITY)	純資産(資本)の部										
Shareholders' Equity:	株主資本:	9,325	10,849	12,265	14,823	17,620	20,059	22,497	23,455	25,114	26,525
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Retained earnings	利益剰余金	5,493	7,020	8,439	10,999	13,796	16,236	18,675	20,128	21,986	23,597
Treasury stock	自己株式	(4)	(7)	(10)	(11)	(12)	(13)	(13)	(509)	(709)	(908)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	263	56	39	(37)	(9)	(24)	71	293	1,063	1,146
Net unrealized gain on available-for-sale securities	その他有価証券評価差額金	261	28	6	(27)	(5)	(12)	74	70	91	121
Foreign currency translation adjustments	為替換算調整勘定	1	28	32	(10)	(3)	(12)	(2)	223	972	1,025
Minority interests	少数株主持分	—	399	129	78	89	—	—	—	—	—
Total net assets (Total equity)	純資産(資本)合計	9,589	11,305	12,434	14,865	17,700	20,034	22,569	23,748	26,177	27,672
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841	43,907	41,751

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income".
Account summaries in the financial statements have not been audited.

注記: 2011年3月期より包括利益の表示に関する会計基準を適用しております。
財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3
	¥ Millions/百万円									
Net sales	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287	54,761	48,602
Cost of sales	9,704	9,580	9,973	9,064	10,273	11,712	13,283	20,636	33,514	28,324
Gross profit	10,247	11,658	12,920	14,592	15,409	17,067	17,298	17,650	21,246	20,277
Selling, general and administrative expenses:	8,237	8,669	9,149	9,208	9,310	10,955	11,451	13,440	16,510	16,044
Personal expenses	4,020	4,116	4,291	4,469	4,920	5,414	5,475	5,957	7,086	7,358
Advertising and promotion expenses	1,420	1,740	2,070	2,043	1,659	2,152	2,505	3,266	3,147	2,905
Others	2,796	2,812	2,788	2,695	2,730	3,388	3,469	4,216	6,276	5,780
Operating income	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209	4,735	4,233
Non-operating income:	48	176	95	95	89	283	185	228	445	441
Interest income	7	6	6	11	13	15	20	18	25	31
Dividend income	5	11	15	14	5	5	7	9	12	12
Others	36	158	74	69	70	262	157	200	407	397
Non-operating expenses:	71	28	29	79	22	18	29	66	171	126
Interest expenses	1	1	0	—	2	6	2	20	86	63
Others	70	27	29	79	20	12	27	46	85	62
Ordinary income	1,987	3,136	3,837	5,400	6,165	6,375	6,002	4,371	5,009	4,548
Extraordinary gains:	300	387	91	64	5	6	8	2	234	431
Gain on sales of property, plant and equipment	19	4	0	0	2	—	0	2	229	29
Gain on sales of investment securities	0	297	—	13	3	—	8	0	0	—
Others	281	85	90	50	—	6	—	—	4	401
Extraordinary losses:	788	491	264	328	173	727	344	430	314	426
Loss on sales and disposals of property, plant and equipment	63	29	68	54	35	47	9	10	70	30
Loss on devaluation of investment securities	32	408	186	152	77	—	4	4	—	9
One-time Amortization of goodwill	—	—	—	—	—	242	80	—	—	—
Others	692	53	8	121	60	438	250	415	244	386
Income before income taxes and minority interests	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944	4,930	4,553
Current	1,028	1,586	1,753	2,131	2,495	2,575	2,272	1,544	2,389	2,162
Deferred	(119)	(268)	62	(133)	(38)	(122)	118	109	(87)	9
Minority interests (losses)	(7)	(51)	10	(49)	11	4	—	—	—	—
Net income	598	1,766	1,838	3,187	3,529	3,197	3,275	2,290	2,627	2,381
EBITDA	2,337	3,360	4,078	5,628	6,490	6,856	6,540	5,161	6,483	6,039
Net income (Before Amortization of goodwill)	707	1,890	1,915	3,223	3,621	3,620	3,680	2,836	3,555	3,308

Notes: Account summaries in the financial statements have not been audited.

EBITDA = operating income + depreciation + amortization of goodwill
 Net income = Net income + amortization of goodwill

注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

EBITDA=営業利益+減価償却費+のれん償却額
 調整後当期純利益=当期純利益+のれん償却額

Consolidated Statements of Cash Flows

連結キャッシュ・フロー計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3
	¥ Millions/百万円									
Operating activities:	営業活動によるキャッシュ・フロー:									
Income before income taxes	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944	4,930	4,553
Depreciation and amortization	217	247	230	207	299	322	288	404	819	879
Impairment loss	681	26	—	52	—	367	230	345	126	384
Amortization of goodwill	109	124	77	36	91	422	405	546	928	926
One-time Amortization of goodwill	—	—	—	—	—	242	80	—	—	—
Interest and dividend income	(12)	(18)	(21)	(25)	(18)	(21)	(27)	(27)	(38)	(43)
Interest expense	1	1	0	—	2	6	2	20	86	63
Decrease (increase) in notes and accounts receivable	72	(248)	(50)	470	35	232	(615)	(366)	(670)	775
Decrease (increase) in inventories	(38)	45	30	(27)	1	(7)	(103)	232	(638)	929
Increase (decrease) in notes and accounts payable	(60)	(80)	(127)	(1,020)	(62)	(113)	90	18	(285)	28
Others	(129)	130	386	768	(71)	(522)	127	(27)	366	780
Subtotal	2,341	3,261	4,189	5,596	6,275	6,582	6,145	5,090	5,624	9,277
Interest and dividends received	12	18	21	25	18	21	26	29	38	43
Interest paid	(1)	(1)	0	—	(2)	(6)	(2)	(21)	(90)	(62)
Income taxes paid	(750)	(1,119)	(1,889)	(1,871)	(2,286)	(2,701)	(2,613)	(2,181)	(1,337)	(2,681)
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) operating activities	1,602	2,158	2,321	3,750	4,005	3,896	3,556	2,917	4,235	6,577
Investing activities:	投資活動によるキャッシュ・フロー:									
Net decrease (increase) of time deposits	—	31	2	300	79	(210)	60	(78)	(22)	107
Purchase of property, plant and equipment	(113)	(137)	(194)	(2,852)	(535)	(438)	(359)	(690)	(1,067)	(351)
Proceeds from sales of property, plant and equipment	46	9	5	0	5	1	0	3	565	37
Purchase of intangible fixed assets	(81)	(65)	(103)	(78)	(69)	(58)	(356)	(1,120)	(839)	(558)
Purchase of investment securities	(438)	(406)	(85)	(175)	(300)	—	—	—	(10)	—
Proceeds from sales of investment securities	0	402	—	32	90	—	14	0	5	—
Purchase of equity in affiliated companies	—	—	—	—	—	—	—	—	—	—
Investments in affiliated companies	—	—	—	—	—	—	—	—	—	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(11)	—	—	—	(258)	(621)	(2,842)	—	(3,215)	(90)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	2	—	—	—	—	—	—	—	—	—
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	(2)	—	—	—	—	—	—
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	—	(73)	—	—	—	—
Others	83	435	(99)	(173)	(154)	(224)	(122)	682	(710)	(56)
Net cash provided by (used in) investing activities	(512)	269	(474)	(2,949)	(1,141)	(1,625)	(3,606)	(1,203)	(5,294)	(914)
Financing activities:	財務活動によるキャッシュ・フロー:									
Increase (decrease) in short-term loans payable, net	—	(20)	—	3	(7)	—	—	(2)	774	(474)
Increase (decrease) in long-term loans payable, net	(53)	(44)	—	—	(32)	(236)	(82)	2,601	(2,486)	(3,357)
Redemption of bonds	—	—	—	—	—	—	—	(78)	(42)	—
Repurchase of treasury stock	0	(2)	(2)	(1)	(1)	0	0	(495)	(199)	(198)
Proceeds from disposal of treasury stock	—	—	—	0	0	—	—	0	0	0
Proceeds from stock issuance to minority shareholders	546	—	—	—	—	—	—	—	—	—
Cash dividends paid	(174)	(217)	(417)	(627)	(732)	(759)	(824)	(836)	(766)	(790)
Cash dividends paid to minority shareholders	(8)	(15)	(16)	—	—	—	—	—	—	—
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) financing activities	309	(300)	(437)	(624)	(773)	(996)	(907)	1,187	(2,720)	(4,821)
Foreign currency translation adjustments on cash and cash equivalents	現金及び現金同等物に係る換算差額									
	3	28	6	(54)	8	(5)	4	215	236	91
Net increase (decrease) in cash and cash equivalents	現金及び現金同等物の増減額(減少)									
	1,403	2,156	1,415	121	2,100	1,269	(952)	3,116	(3,543)	933
Cash and cash equivalents, beginning of year	現金及び現金同等物の期首残高									
	4,010	5,413	7,569	8,985	9,107	11,207	12,476	11,524	14,640	11,097
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	現金及び現金同等物の減少額(連結除外)									
	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	現金及び現金同等物の増加額(新規連結)									
	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	現金及び現金同等物の期末残高									
	5,413	7,569	8,985	9,107	11,207	12,476	11,524	14,640	11,097	12,030

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information

セグメント別業績

For the year ended March 31 / 3月31日に終了した連結会計年度

		2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3
		¥ Millions/百万円									
Net sales by business segment		セグメント別売上高									
Automobile-related	自動車関連情報	19,070	20,138	21,546	21,889	22,858	25,566	26,704	33,687	50,138	44,056
Information Registration Fee	情報登録・掲載料	16,296	17,359	18,400	18,872	19,039	19,831	19,830	20,413	20,744	21,028
Information Service Fee	情報提供料	2,774	2,778	3,145	3,017	3,818	5,735	6,873	13,273	29,394	23,027
Lifestyle-related	生活関連情報	580	675	882	1,345	2,286	2,616	3,470	3,837	3,541	3,393
Real Estate	不動産	174	160	174	194	205	181	166	163	167	164
Others	その他	127	263	291	227	332	415	240	597	913	988
Total	合計	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287	54,761	48,602
		¥ Millions/百万円									
Operating income by business segment		セグメント別営業利益									
Automobile-related	自動車関連情報	4,127	5,036	5,573	7,034	7,590	7,281	7,272	5,916	6,217	5,624
Lifestyle-related	生活関連情報	(155)	(89)	(24)	62	162	301	228	131	248	338
Real Estate	不動産	58	58	71	70	105	104	83	85	69	96
Others	その他	(269)	(329)	(123)	(80)	(35)	(91)	(149)	(323)	(140)	(94)
Management Division	管理部門	(1,749)	(1,687)	(1,725)	(1,701)	(1,725)	(1,484)	(1,589)	(1,599)	(1,659)	(1,732)
Total	合計	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209	4,735	4,233
		%									
Operating income ratio by business segment		事業別売上高営業利益率									
Automobile-related	自動車関連情報	21.6	25.0	25.9	32.1	33.2	28.5	27.2	17.6	12.4	12.8
Lifestyle-related	生活関連情報	—	—	—	4.6	7.1	11.5	6.6	3.4	7.0	10.0
Real Estate	不動産	33.6	36.3	40.9	36.2	51.4	57.7	50.2	52.2	41.6	58.6
Others	その他	—	—	—	—	—	—	—	—	—	—
Management Division	管理部門	—	—	—	—	—	—	—	—	—	—
Total	合計	10.1	14.1	16.5	22.8	22.3	21.2	19.1	11.0	8.6	8.7

Financial Indicators

財務指標

		2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3
ROE: Return on equity	自己資本利益率	6.4	17.2	15.8	23.5	21.8	17.0	15.4	9.9	10.5	8.8
ROE (Before Amortization of goodwill): Return of equity	調整後自己資本利益率	7.4	17.7	15.8	22.8	21.5	18.3	16.3	11.4	12.9	10.9
ROA: Return on assets	総資産利益率	12.7	18.4	20.8	26.6	26.9	25.3	21.9	13.8	12.7	10.6
ROS: Return on sales	売上高利益率	3.0	8.3	8.0	13.5	13.7	11.1	10.7	6.0	4.8	4.9
Operating income ratio	売上高営業利益率	10.1	14.1	16.5	22.8	23.7	21.2	19.1	11.0	8.6	8.7
EBITDA margin	EBITDAマージン	11.7	15.8	17.8	23.8	25.3	23.8	21.4	13.5	11.8	12.4
EV/EBITDA (times)	EV/EBITDA (倍)	3.3	4.9	3.9	2.1	3.4	2.8	2.6	4.0	4.4	5.7
Equity ratio	自己資本比率	59.1	60.8	64.7	68.4	72.7	76.6	79.0	68.2	59.6	66.3
Current ratio	流動比率	154.3	179.2	205.1	195.2	241.9	284.8	284.5	241.1	173.2	198.3
		¥/円 %									
BPS: Book value per share (*)	1株当たり純資産 (*)	457.18	521.21	588.12	706.76	841.80	957.67	1,078.86	1,154.20	1,280.38	1,361.64
EPS: Earnings per share (*)	1株当たり当期純利益 (*)	27.55	84.39	87.84	152.33	168.72	152.85	156.59	109.96	128.39	116.76
EPS (Before Amortization of goodwill): Earnings per share (*)	1株当たり調整後当期純利益 (*)	33.81	90.33	91.53	154.06	173.10	173.05	175.95	136.19	173.74	162.17
Dividend per share (*)	1株当たり配当金 (*)	8.33	13.75	25.00	35.00	35.00	37.50	42.50	37.50	37.50	38.00
Dividend ratio	配当性向	30.2	17.8	28.5	23.0	20.7	24.5	27.1	34.1	29.2	32.5
Dividend ratio (Before Amortization of goodwill)	調整後配当性向	25.5	16.6	27.3	22.7	20.2	21.7	24.2	27.5	21.6	23.4
Total return ratio	総還元性向	30.3	17.9	28.6	23.0	20.8	24.6	27.1	55.6	36.8	40.9
Total return ratio (Before Amortization of goodwill)	調整後総還元性向	25.6	16.8	27.5	22.8	20.2	21.7	24.2	44.9	27.2	29.4
Dividend on equity ratio	自己資本配当率	1.9	2.8	4.5	5.4	4.5	4.2	4.2	3.4	3.1	2.9
		¥ Million/百万円									
Net sales per employee	従業員1人当たり売上高	32.0	32.6	33.4	33.0	32.1	32.8	32.0	34.7	42.3	35.7
Operating income per employee	従業員1人当たり営業利益	3.2	4.5	5.5	7.5	7.6	6.9	6.1	3.8	3.6	3.1
Net income per employee	従業員1人当たり当期純利益	0.9	2.7	2.6	4.4	4.4	3.6	3.4	2.1	2.0	1.7
Number of employees (persons)	従業員数 (人)	622	650	685	716	798	875	954	1,103	1,292	1,358
Reference: Number of employees (Non-consolidated) (persons)	参考:単体の従業員数 (人)	504	544	577	607	618	640	644	707	682	670

Notes: ROE = net income ÷ total equity x 100 (the average of the opening and closing balances)

ROE (Before Amortization of goodwill) = Net income (Before Amortization of goodwill) ÷ total equity x 100 (the average of the opening and closing balances)

ROA = ordinary income ÷ total assets x 100 (the average of the opening and closing balances)

ROS = net income ÷ net sales x 100

Operating income ratio = operating income ÷ net sales x 100

EBITDA margin = EBITDA ÷ net sales x 100

EV/EBITDA = (Total market value + Cash and cash deposits - Interest-bearing debt) ÷ EBITDA

Equity ratio = total equity ÷ total assets x 100

Current ratio = current assets ÷ current liabilities x 100

Dividend ratio = dividend ÷ net income x 100

Dividend ratio (Before Amortization of goodwill) = dividend ÷ net income (Before Amortization of goodwill) x 100

Total return ratio = (dividend + stock buybacks) ÷ net income x 100

Total return ratio (Before Amortization of goodwill) = (dividend + stock buybacks) ÷ net income (Before Amortization of goodwill) x 100

Dividend on equity ratio = dividend ratio x return on equity

注記 自己資本利益率=当期純利益÷期首・期末平均自己資本×100

調整後自己資本利益率=調整後当期純利益÷期首・期末平均自己資本×100

総資産利益率=経常利益÷期首・期末平均総資産×100

売上高利益率=当期純利益÷売上高×100

売上高営業利益率=営業利益÷売上高×100

EBITDAマージン=EBITDA÷売上高×100

EV/EBITDA = (時価総額+現金及び預金 - 有利子負債) ÷ EBITDA

自己資本比率=自己資本÷総資産×100

流動比率=流動資産÷流動負債×100

配当性向=配当総額÷当期純利益×100

調整後配当性向=配当総額÷調整後当期純利益×100

総還元性向=(配当総額+自社株買い総額)÷当期純利益×100

調整後総還元性向=(配当総額+自社株買い総額)÷調整後当期純利益×100

自己資本配当率=配当性向×自己資本利益率

(*) A 1-to-1.2 stock split was conducted on November 1, 2006.

Per share data has been adjusted retroactively to reflect this stock split.

A 1-to-2 stock split was conducted on October 1, 2012.

Per share data has been adjusted retroactively to reflect this stock split.

(*) 2006年11月1日付で普通株式1株につき1.2株の割合をもって株式分割しております。

2006年3月期以前の数値は、株式分割の影響を遡及して調整しています。

2012年10月1日付で普通株式1株につき2株の割合をもって株式分割しております。

2012年3月期以前の数値は、株式分割の影響を遡及して調整しています。

Reference: Quarterly Results ①
Consolidated Balance Sheets

連結貸借対照表

		2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	2015.3.1Q	2015.3.2Q	2015.3.3Q	2015.3.4Q
		¥ Millions/百万円															
ASSETS	資産の部																
Current assets:	流動資産:	15,905	15,059	14,737	15,855	17,938	19,699	18,582	20,686	22,113	23,964	23,115	22,815	21,120	22,617	22,636	21,743
Fixed assets:	固定資産:	10,265	13,002	13,015	12,729	13,948	13,652	13,743	14,155	21,256	21,036	20,968	21,091	20,638	20,426	20,441	20,007
Total assets	資産合計	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841	43,370	45,001	44,084	43,907	41,759	43,043	43,077	41,751
LIABILITIES	負債の部																
Current liabilities:	流動負債:	5,219	6,300	5,493	5,573	7,587	8,502	7,322	8,578	12,140	13,913	13,255	13,174	11,100	11,914	11,738	10,962
Long-term liabilities:	固定負債:	465	447	441	441	1,069	1,011	1,064	2,514	7,178	6,439	5,863	4,554	4,150	3,820	3,637	3,116
Total liabilities	負債合計	5,685	6,747	5,934	6,015	8,657	9,514	8,386	11,092	19,318	20,352	19,119	17,729	15,251	15,735	15,375	14,079
NET ASSETS(EQUITY)	純資産(資本)の部																
Shareholders' Equity:	株主資本:	20,494	21,309	21,810	22,497	23,135	23,793	23,828	23,455	23,631	24,182	24,512	25,114	25,704	26,500	26,687	26,525
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Retained earnings	利益剰余金	16,671	17,486	17,987	18,675	19,313	19,971	20,249	20,128	20,504	21,055	21,385	21,986	22,577	23,373	23,758	23,597
Treasury stock	自己株式	(13)	(13)	(13)	(13)	(13)	(13)	(13)	(257)	(509)	(708)	(709)	(709)	(709)	(709)	(907)	(908)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	(7)	4	7	71	93	43	111	293	419	465	452	1,063	803	807	1,014	1,146
Minority interests	少数株主持分	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Total net assets (Total equity)	純資産(資本)合計	20,486	21,313	21,817	22,569	23,229	23,837	23,940	23,748	24,051	24,648	24,964	26,177	26,507	27,308	27,701	27,672
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841	43,370	45,001	44,084	43,907	41,759	43,043	43,077	41,751

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income".
Account summaries in the financial statements have not been audited.

Consolidated Statements of Income
連結損益計算書

		2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	2015.3.1Q	2015.3.2Q	2015.3.3Q	2015.3.4Q
		¥ Millions/百万円															
Net sales	売上高	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667	13,808	13,915	13,796	13,240	12,200	11,763	12,577	12,060
Cost of sales	売上原価	3,010	3,270	3,500	3,502	5,007	5,093	5,029	5,505	8,459	8,717	8,468	7,870	7,087	6,636	7,512	7,087
Gross profit	売上総利益	4,213	4,230	4,475	4,378	4,591	4,507	4,390	4,161	5,349	5,198	5,328	5,370	5,112	5,126	5,065	4,973
Selling, general and administrative expenses:	販売費及び一般管理費:	2,810	2,758	2,770	3,112	3,006	3,124	3,171	4,138	4,022	4,068	4,163	4,256	3,855	3,791	3,877	4,520
Personal expenses	人件費	1,371	1,346	1,363	1,395	1,456	1,480	1,496	1,523	1,777	1,760	1,774	1,774	1,797	1,736	1,770	2,054
Advertising and promotion expenses	広告宣伝費及び販売促進費	558	552	585	810	604	584	563	1,514	673	717	819	937	606	627	687	983
Others	その他	879	862	822	906	945	1,059	1,111	1,099	1,571	1,590	1,569	1,544	1,450	1,427	1,419	1,482
Operating income	営業利益	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23	1,326	1,130	1,165	1,114	1,257	1,335	1,188	452
Ordinary income	経常利益	1,437	1,458	1,739	1,367	1,602	1,450	1,263	54	1,398	1,213	1,266	1,131	1,305	1,378	1,370	494
Income before income taxes and minority interests	税金等調整前当期純利益	1,438	1,450	1,655	1,121	1,601	1,182	1,192	(32)	1,399	1,084	1,252	1,193	1,525	1,390	1,359	278
Net income	当期純利益	827	815	945	687	1,082	657	670	(120)	761	551	712	601	973	796	773	(161)
EBITDA	EBITDA	1,554	1,628	1,888	1,468	1,813	1,617	1,455	274	1,719	1,567	1,599	1,597	1,694	1,778	1,641	924
Net income (Before Amortization of goodwill)	調整後当期純利益	910	901	1,055	814	1,219	794	806	15	990	779	924	861	1,201	1,025	1,005	75

Notes: Account summaries in the financial statements have not been audited.
EBITDA = operating income + depreciation + amortization of goodwill
Net income (Before Amortization of goodwill) = Net income + amortization of goodwill

注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。
EBITDA=営業利益+減価償却費+のれん償却額
調整後当期純利益=当期純利益+のれん償却額

Reference: Quarterly Results ②
 Consolidated Statements of Cash Flows
 連結キャッシュ・フロー計算書

	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	2015.3.1Q	2015.3.2Q	2015.3.3Q	2015.3.4Q
	¥ Millions/百万円															
Operating activities:	163	1,813	378	1,200	1,142	1,828	236	(290)	(105)	1,044	1,580	1,715	1,667	2,220	779	1,910
Investing activities:	(303)	(2,906)	(289)	(105)	82	(174)	(511)	(600)	(4,538)	(362)	(380)	(13)	(122)	(171)	(342)	(277)
Financing activities:	(390)	(46)	(450)	(19)	(442)	(235)	(667)	2,533	(290)	401	(1,482)	(1,350)	(2,046)	(686)	(446)	(1,643)
Foreign currency translation adjustments on cash and cash equivalents	0	0	(9)	14	6	(33)	75	167	123	57	(19)	74	8	9	36	36
Net increase (decrease) in cash and cash equivalents	(530)	(1,140)	(371)	1,089	797	1,385	(866)	1,810	(4,810)	1,141	(301)	426	(492)	1,371	27	26
Cash and cash equivalents, beginning of year	12,476	11,946	10,806	10,434	11,524	12,312	13,697	12,830	14,640	9,830	10,971	10,670	11,097	10,604	11,976	12,004
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	11,946	10,806	10,434	11,524	12,312	13,697	12,830	14,640	9,830	10,971	10,670	11,097	10,604	11,976	12,004	12,030

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Operating Segment Information

事業別業績

	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q	2014.3.1Q	2014.3.2Q	2014.3.3Q	2014.3.4Q	2015.3.1Q	2015.3.2Q	2015.3.3Q	2015.3.4Q
	¥ Millions/百万円															
Net sales by business segment	事業別売上高															
Automobile-related	6,492	6,506	6,852	6,852	8,538	8,256	8,214	8,677	12,723	12,680	12,618	12,115	11,145	10,659	11,396	10,855
Information Registration Fee	4,756	4,826	5,166	5,082	4,934	5,082	5,324	5,072	5,038	5,192	5,261	5,251	5,025	5,305	5,281	5,416
Information Service Fee	1,736	1,680	1,686	1,770	3,604	3,174	2,890	3,605	7,685	7,488	7,356	6,864	6,119	5,354	6,114	5,439
Lifestyle-related	640	907	1,010	911	925	1,175	980	755	828	942	896	873	823	866	827	875
Real Estate	41	41	42	41	42	40	41	39	41	43	43	39	40	41	41	40
Others	49	45	70	75	91	127	183	195	215	248	237	211	191	195	312	289
Total	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667	13,808	13,915	13,796	13,240	12,200	11,763	12,577	12,060
Operating income by business segment	事業別営業利益															
Automobile-related	1,820	1,823	2,045	1,583	1,932	1,787	1,719	476	1,752	1,473	1,559	1,432	1,619	1,650	1,501	853
Lifestyle-related	27	40	73	86	52	58	32	(12)	37	81	52	76	73	112	72	80
Real Estate	20	19	21	22	24	21	23	16	23	22	21	2	22	27	24	21
Others	(38)	(48)	(34)	(27)	(55)	(73)	(121)	(73)	(58)	(40)	(45)	2	(39)	(8)	(32)	(13)
Management Division	(427)	(362)	(400)	(399)	(369)	(411)	(435)	(383)	(428)	(407)	(424)	(398)	(419)	(446)	(376)	(489)
Total	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23	1,326	1,130	1,165	1,114	1,257	1,335	1,188	452
	%															
Operating income ratio by business segment	事業別売上高営業利益率															
Automobile-related	28.0	28.0	29.8	23.1	22.6	21.7	20.9	5.5	13.8	11.6	12.4	11.8	14.5	15.5	13.2	7.9
Lifestyle-related	4.3	4.4	7.3	9.5	5.7	5.0	3.3	—	4.6	8.7	5.9	8.7	9.0	13.0	8.7	9.2
Real Estate	50.6	46.4	49.9	53.7	56.4	53.3	56.4	41.9	57.2	52.5	48.9	5.1	55.1	66.1	58.7	54.1
Others	—	—	—	—	—	—	—	—	—	—	—	1.2	—	—	—	—
Management Division	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Total	19.4	19.6	21.4	16.1	16.5	14.4	12.9	0.2	9.6	8.1	8.4	8.4	10.3	11.3	9.4	3.8

PROTO CORPORATION
 23-14, Aoi 1-chome, Naka-ku,
 Nagoya 460-0006, Japan
 TEL +81-52-934-1519
 FAX +81-52-934-1750
 URL <http://www.proto-g.co.jp>
 Mail 4298ir@proto-g.co.jp