

# ファクト・シート

## Fact Sheet

### 索引 CONTENTS

---

<b>&lt; 会社概要 &gt;</b>	<b>Corporate Data</b>	
会社概要	Corporate Data	1
連結子会社概要	Consolidated Subsidiaries	2
<b>&lt; 連結データ &gt;</b>	<b>Consolidated Data</b>	
データハイライト(連結)	Financial Highlights	4
連結貸借対照表	Balance Sheets	5
連結損益計算書	Statements of Income	6
連結キャッシュ・フロー計算書	Cash Flows	7
セグメント情報	Sales Breakdown	7
<b>&lt; 個別データ &gt;</b>	<b>Non-Consolidated Data</b>	
データハイライト(個別)	Financial Highlights	8
個別貸借対照表	Balance Sheets	9
個別損益計算書	Statements of Income	10
<b>&lt; 参考データ &gt;</b>	<b>Reference Data</b>	
四半期データ	A Quarter Data	12

## 株式会社プロトコーポレーション

# PROTO CORPORATION

Code : 4298 ( J Q )



As of March 31, 2005

Corporate Name	PROTO CORPORATION
Founded	October 1, 1977
Established	June 1, 1979
Common Stock	1,824,620 thousand shares as of March 31, 2005
Head Office	1-23-14, Aoi, Naka ku, Nagoya 4600006, Japan TEL 052-934-2000 FAX 052-930-4400
Branch Offices	Sapporo, Sendai, Kitakanto, Tokyo, Hamamatsu, Nagoya, Osaka, Hiroshima, Fukuoka, Kumamoto <u>Total of 10 Branch Offices</u>
Fiscal Year end	March 31
Board of Directors and Statutory Auditors	<p>Chairman and Chief Executive Officer: Hiroichi Yokoyama</p> <p>Vice Chairman: Yoshihiro Yokoyama</p> <p>President and Chief Operating Officer: Tatsuzo Irikawa</p> <p>Vice President: Minoru Saito</p> <p>Managing Director: Motohisa Yokoyama</p> <p>Managing Director: Naoya Mizukawa</p> <p>Director: Susumu Kuramoto</p> <p>Director: Fujio Iimura</p> <p>Director: Shuji Yamaguchi</p> <p>Director: Kenji Kamiya</p> <p>Director: Tsuya Okimura</p> <p>Standing Statutory Auditor: Kenichi Mizuno</p> <p>Statutory Auditor: Tsukasa Niimi</p> <p>Statutory Auditor: Wataru Shiomi</p>
Number of Employees	484 as of March 31, 2005
Main Banks	The UFJ Bank, Ltd., The Sizuoka Bank, Ltd., The Mizuho Bank, Ltd.
Stock Exchange Listing	JASDAQ (Listed on September 12, 2001)
Wholly Owned Subsidiary	Proto Creative Corporation *Data gathering for and editing and production of information magazines
Wholly Owned Subsidiary	Protol Corporation *Advertising agency and distribution of paper used for printing
Consolidated Subsidiary	MPEC Corporation *Intermediary EC business of automobile spare parts
Consolidated Subsidiary	REPAIR-TECH INC. *Publishing information magazines for automobile repair industry, development and sale of automobile repair estimation software
Consolidated Subsidiary	MARS FLAG Corporation *Design and creation of Internet-related systems
Wholly Owned Subsidiary	Shanghai Protol Corporation *Market research covering automobile and Internet related markets
For further information please contact	<p>PROTO CORPORATION</p> <p>Corporate Planning Department</p> <p>TEL 052-934-1519 FAX 052-934-1750</p> <p>http://www.proto-g.co.jp</p> <p>ir@proto-g.co.jp</p>

**株式会社プロトクリエイティブ / Proto Creative Corporation**

多様化する消費者ニーズに対応するためには、付加価値の高い情報誌の作成が必要不可欠であり、消費者の視点に立った高度な感性と技術を持った編集スタッフの育成を行っていく必要があると判断し、1991年2月同社を設立いたしました。

High-value-added information newsletters are essential to meeting the diversified needs of consumers. Recognizing the importance of nurturing editing staff with high levels of sensibility and expertise from the consumer's perspective, we established Proto Creative Corporation in February 1991.

**株式会社プロトル / Protol Corporation**

情報誌に関わる印刷用紙の安定的な供給確保ならびに印刷用紙の購買一元化による業務の効率化を目的として、1996年11月同社を設立いたしました。

In November 1996, we formed Protol Corporation, with the aim of ensuring stable supply of printing paper for newsletters. We also sought to improve business efficiency by integrating our printing paper purchasing activities.

**株式会社エムベック / MPEC Corporation**

拡大基調にあるECビジネスへの参入が必要と判断し、三井物産株式会社との合弁会社として、2000年3月同社を設立いたしました。現在自動車ディーラーと消費者をネットで仲介するオンライン見積り仲介事業を展開しており、自動車購入に関する一貫したサービスを提供しております。

Recognizing the need to enter the growing e-commerce business, we established MPEC Corporation in March 2000 as a joint venture with Mitsui & Co., Ltd. With a network of automobile dealers and consumers, MPEC provides online quotations and brokerage services, as well as integrated services related to automobile purchases.

**株式会社リペアテック / REPAIR - TECH INC.**

自動車車体修理業界とのつながりが深い同社をグループ企業とすることにより、当社の既存取引先である自動車販売業界に対し、新たな商品・サービスの提供が可能となることと、自動車車体修理業界において新たな顧客層を獲得することが可能になるものと判断し、2002年10月同社を子会社化いたしました。

REPAIR - TECH INC. is deeply involved in the automobile body repair industry. By making such a company part of the PROTO Group, we felt that we could offer new products and services to our existing customers in the automobile sales sector, while also attracting new customers from the automobile body repair industry. For this reason, we made REPAIR - TECH a consolidated subsidiary in October 2002.



#### **株式会社マーズフラッグ / MARS FLAG Corporation**

インターネットサイトのシステム開発・運用に関する技術力およびコンサルティング能力を有する同社との提携により、今後の IT 事業の強化拡充をより一層推進できるものと判断したことから、2004 年 7 月同社の第三者割当増資を引き受け、子会社化いたしました。

(2004 年 8 月 26 日：有限会社ビーボイドから株式会社マーズフラッグに組織変更)

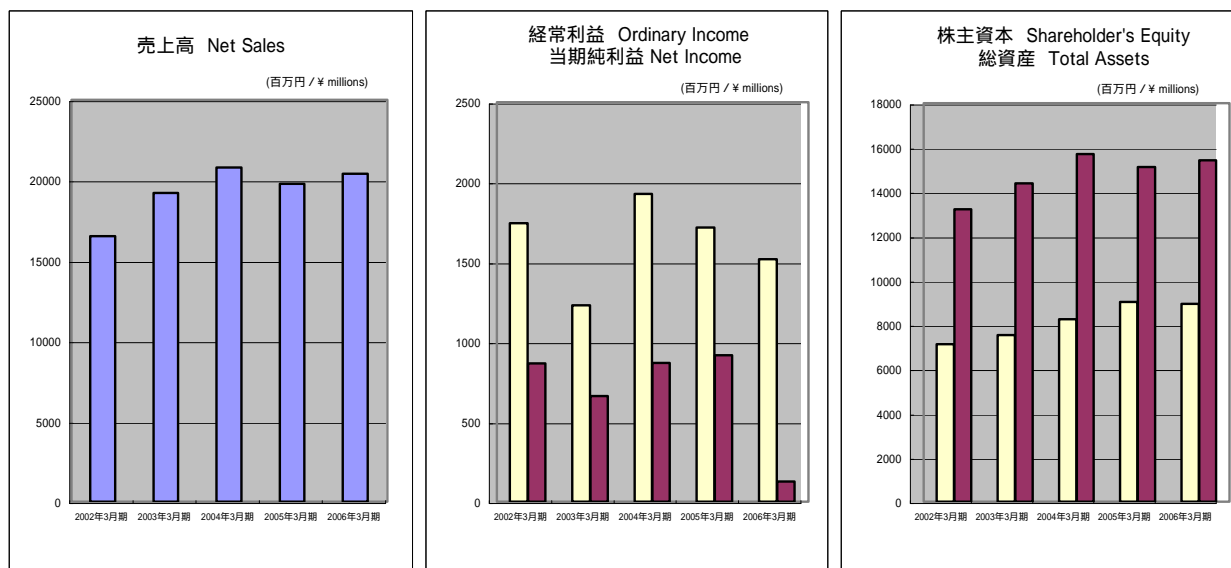
This company has considerable technical and consulting-related expertise in the development and operation of Internet sites. By forming an alliance with such a company, we concluded that we could further reinforce our capabilities in the IT business. For this reason, in July 2004 we made MARS FLAG into a consolidated subsidiary through the purchase of shares in a private placement. (On August 26, 2004, bevoid Ltd. reorganized and changed its name to MARS FLAG Corporation.)

#### **上海宝路多商務諮詢有限公司 / Shanghai Proto Corporation**

拡大基調にある中国自動車市場において、当社の情報収集・提供に関するノウハウが十分に活かせると判断したことから、2004 年 9 月同社を設立いたしました。

We established Shanghai Proto Corporation in September 2004 in the belief that we can use our know-how related to gathering and provision of information to full advantage in the growing Chinese automobile market.

データハイライト(連結) / Financial Highlights (Consolidated)



		(千円 / ¥ thousands)				
決算期	Fiscal Years Ended March 31	2002.3	2003.3	2004.3	2005.3	2006.3(予)
売上高(千円)	Net Sales (¥ thousands)	16,515,881	19,217,991	20,781,415	19,778,878	20,410,000
経常利益(千円)	Ordinary Income (¥ thousands)	1,742,279	1,228,488	1,927,464	1,715,695	1,517,000
当期純利益(千円)	Net Income (¥ thousands)	866,179	661,778	867,756	917,099	126,010
株主資本(千円)	Shareholder's Equity (¥ thousands)	7,114,995	7,529,080	8,237,491	9,021,519	8,941,880
総資産(千円)	Total Assets (¥ thousands)	13,209,913	14,385,270	15,704,136	15,109,068	15,411,856
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	489	592	568	575	661

		(千円 / ¥ thousands)				
セグメント情報(売上高 販売実績) / Sales Breakdown Information (A Year)						
決算期	Fiscal Years Ended March 31	2002.3	2003.3	2004.3	2005.3	2006.3(予)
自動車関連情報	Autos-Related Information	16,122,798	17,971,474	18,774,732	18,397,324	19,246,958
情報登録 掲載料	Information Registration Fees	14,272,523	15,650,724	15,938,820	15,584,413	16,136,324
情報提供料	Information Sales	1,850,275	2,320,750	2,835,911	2,812,910	3,110,634
生活関連情報	Living-Related Information	242,190	979,410	1,749,637	1,053,399	621,900
不動産	Real Estate	131,442	178,183	176,601	177,542	195,892
その他事業	Others	19,450	88,923	80,444	150,611	345,250
合計	Total	16,515,881	19,217,991	20,781,415	19,778,878	20,410,000

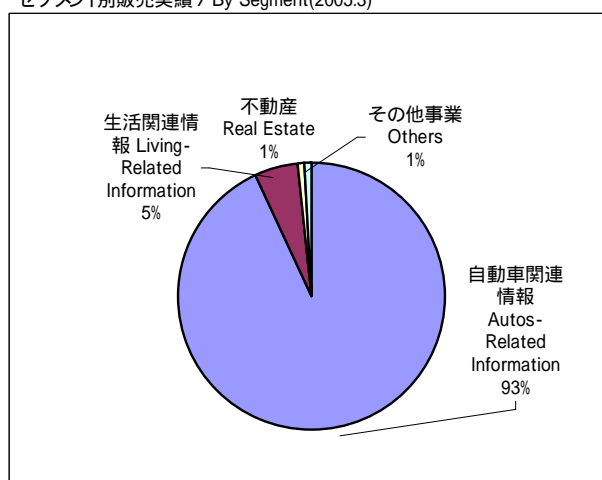
決算期	As of March 31	2003.3	2004.3	2005.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	3,346,069	4,390,360	4,192,492
受取手形及び売掛金	Notes and Accounts Receivable-Trade	3,068,117	2,942,288	2,651,230
たな卸資産	Inventory Assets	80,584	46,235	90,464
その他	Other Current Assets	225,284	181,431	194,547
貸倒引当金	Allowance for Doubtful Accounts	-3,568	-1,940	-1,945
流動資産合計	Total Current Assets	6,716,487	7,558,374	7,126,789
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,498,975	2,425,970	2,323,721
土地	Land	2,592,777	2,592,777	2,612,718
その他	Other Tangible Fixed Assets	129,837	137,880	144,892
有形固定資産合計	Total Tangible Fixed Assets	5,221,590	5,156,628	5,081,331
無形固定資産	Intangible Fixed Assets			
連結調整勘定	Consolidation Adjustments Account	455,428	354,221	314,817
その他	Other Intangible Fixed Assets	149,449	169,581	216,261
無形固定資産合計	Total Intangible Fixed Assets	604,877	523,803	531,079
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	275,330	255,837	859,112
出資金	Investments in Capital	872,498	819,261	-
長期性預金	Long-term Time Deposits	300,000	900,000	900,000
その他	Other Investments	417,138	546,208	595,396
貸倒引当金	Allowance for Doubtful Accounts	-22,652	-55,977	-26,128
投資その他の資産合計	Total Investments and Other Assets	1,842,314	2,465,329	2,369,868
固定資産合計	Total Fixed Assets	7,668,782	8,145,761	7,982,279
資産合計	Total Assets	14,385,270	15,704,136	15,109,068
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	2,599,909	2,312,215	2,003,868
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	139,192	139,192	53,900
未払法人税	Accrued Income Taxes	119,417	677,349	374,882
未払費用	Accrued Expenses	587,911	662,808	769,842
前受金	Advances Received	1,613,960	1,786,802	1,778,099
返品調整引当金	Allowance for Sales Returns	72,270	56,427	51,942
賞与引当金	Allowance for Bonus Payable	16,457	22,564	25,471
その他	Other Current Liabilities	206,011	560,765	199,125
流動負債合計	Total Current Liabilities	5,355,128	6,218,125	5,257,132
固定負債	Long-Term Liabilities			
社債	Bonds payable	250,000	250,000	-
長期借入金	Long-Term Borrowings	378,130	238,938	44,000
退職給付引当金	Allowance for Employee' Retirement Benefits	46,676	57,479	22,757
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	364,347	192,317	212,699
その他	Other Long-Term Liabilities	389,461	416,675	419,099
固定負債合計	Total Long-Term Liabilities	1,428,614	1,155,410	698,556
負債合計	Total Liabilities	6,783,743	7,373,536	5,955,688
少数株主持分	Minority Interests	72,446	93,108	131,860
(資本の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
その他剰余金	Other Surplus	3,711,389	4,386,964	5,101,344
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	-13,961	18,874	90,274
為替換算調整勘定	Foreign Exchange Adjustment Account	-	-	-1,752
自己株式	Treasury Stock	-4,503	-4,503	-4,503
資本合計	Total Shareholders' Equity	7,529,080	8,237,491	9,021,519
負債、少数株主持分及び資本合計	Total Liabilities and Shareholders' Equity	14,385,270	15,704,136	15,109,068

決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3
売上高	Net Sales	19,217,991	20,781,415	19,778,878
売上原価	Cost of Sales	9,842,882	10,450,856	9,831,164
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	52,097	72,270	56,427
返品調整引当金繰入額	Provision for Allowance for Sales Returns	72,270	56,427	51,942
売上総利益	Gross Profit	9,354,936	10,346,401	9,952,199
販売費及び一般管理費	Selling, General and Administrative Expenses	8,172,073	8,363,611	8,227,108
役員報酬及び給与手当	Salaries for Directors and Employees	3,050,245	3,196,249	3,179,177
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	26,708	16,148	20,381
賞与引当金繰入額	Provision for Allowance for Bonus Payable	13,321	18,375	21,236
広告宣伝費	Advertising	1,882,859	1,357,486	1,303,924
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	7,556	9,220	8,649
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	50,603	101,206	112,924
その他	Others	3,140,778	3,664,923	3,580,813
営業利益	Operating Income	1,182,863	1,982,790	1,725,090
営業外収益	Non-Operating Income	58,939	44,948	49,999
受取利息	Interest Income	477	2,851	8,588
保険払戻額	Insurance Refunds	-	20,775	5,490
保険契約変更差益	Gains from insurance policy change	-	-	14,439
古紙売却収入	Income from Sales of Used Paper	-	8,112	6,949
その他	Other Income	58,462	13,208	14,531
営業外費用	Non-Operating Expenses	13,313	100,274	59,394
支払利息	Interest Expenses of Loans	11,639	10,960	8,379
匿名組合投資損失	Investment Loss of Anonymous Association	-	33,700	5,088
投資事業組合損失	Investment Loss of Business Association	-	46,722	27,688
保険契約解約損失	Loss on Insurance Claims	-	-	7,881
その他	Other Expenses	1,674	8,890	10,356
経常利益	Ordinary Income	1,228,488	1,927,464	1,715,695
特別利益	Extraordinary Income	0	14,478	211,484
固定資産売却益	Gains from Sales of Fixed Assets	-	940	1,862
投資有価証券売却益	Gains from Sales of Securities	-	13,537	114,527
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	-	10,000
役員退職慰労引当金戻入	Reversal of Directors' Retirement Benefits	-	-	33,145
前期損益修正益	Gain from the prior-term adjustments	-	-	38,624
その他	Other Income	-	-	13,324
特別損失	Extraordinary Loss	26,848	174,477	149,156
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	-	10,003
固定資産売却損	Losses from Sales of Fixed Assets	6,510	34	441
固定資産除売却損	Losses on Disposals of Fixed Assets	3,730	11,661	32,633
投資有価証券売却損	Loss from Sales of Securities	-	-	894
投資有価証券評価損	Loss from Write-Down of Securities	16,607	-	12,919
賃貸契約解約損失	Losses on Dissolution of lease	-	17,808	16,920
役員特別退職慰労金	Special Retirement Bonuses for Directors	-	111,100	-
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	-	28,378	-
持分変動損益	Transfer to Allowance for Doubtful Accounts	-	-	14,946
前期損益修正損	Loss from the prior-term adjustments	-	-	52,156
その他	Other Expenses	-	5,494	8,240
税金等調整前当期純利益	Income before Income Taxes	1,201,640	1,767,465	1,778,023
法人税、住民税及び事業税	Income Taxes	504,871	928,526	801,460
法人税等調整額	Adjustment of Corporate Income Tax	12,943	-49,480	32,209
少数株主損益	Minority Interest in Earnings / Loss	22,047	20,662	27,254
当期純利益	Net Income	661,778	867,756	917,099

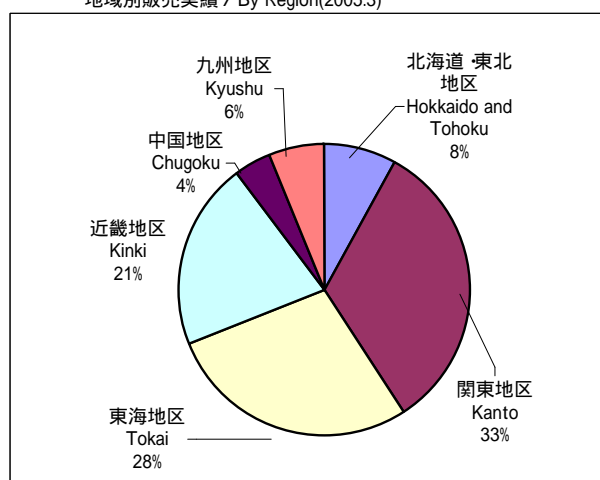
決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	-260,862	2,186,413	614,756
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-1,066,354	-829,233	-113,557
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-351,780	-312,888	-698,354
	Net Cash Provided by (Used in) Financing Activities			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-	-	-712
現金及び現金同等物の増加額	Net Increase in Cash and Cash Equivalents	-1,678,996	1,044,291	-197,868
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	4,842,966	3,163,969	4,208,260
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	3,163,969	4,208,260	4,010,392
設備投資額	Capital Expenditures	502,677	133,476	146,716
減価償却費	Depreciation	175,986	188,505	180,450

## セグメント情報 / Sales Breakdown Information (A Year)

セグメント別販売実績 / By Segment(2005.3)



地域別販売実績 / By Region(2005.3)



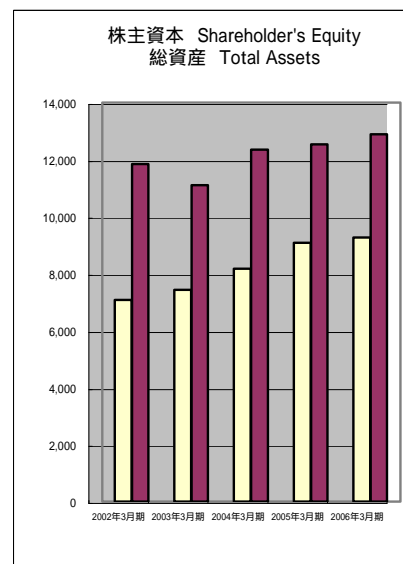
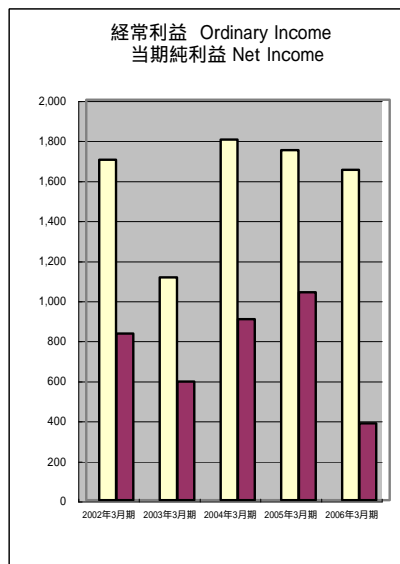
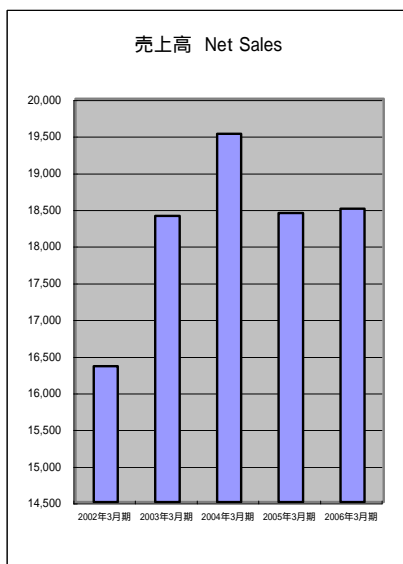
セグメント別販売実績 / By Segment(2005.3)

		2003.3	2004.3	2005.3
自動車関連情報	Autos-Related Information	17,971,474	18,774,732	18,397,324
情報登録・掲載料	Information Registration Fees	15,650,724	15,938,820	15,584,413
情報提供料	Information Sales	2,320,750	2,835,911	2,812,910
生活関連情報	Living-Related Information	979,410	1,749,637	1,053,399
不動産	Real Estate	178,183	176,601	177,542
その他事業	Others	88,923	80,444	150,611
合計	Total	19,217,991	20,781,415	19,778,878

地域別販売実績 / By Region(2005.3)

		2003.3	2004.3	2005.3
北海道・東北地区	Hokkaido and Tohoku	1,821,439	1,768,133	1,585,012
関東地区	Kanto	6,034,454	6,957,743	6,496,110
東海地区	Tokai	5,278,379	5,552,626	5,535,769
近畿地区	Kinki	3,883,212	4,367,104	4,124,494
中国地区	Chugoku	836,631	834,728	816,489
九州地区	Kyushu	1,363,874	1,301,079	1,221,002
合計	Total	19,217,991	20,781,415	19,778,878





決算期	Fiscal Years Ended March 31	2002.3	2003.3	2004.3	2005.3	2006.3(予)
売上高(千円)	Net Sales (¥ thousands)	16,353,594	18,400,139	19,523,265	18,442,015	18,500,000
経常利益(千円)	Ordinary (¥ thousands)	1,700,018	1,112,335	1,802,994	1,749,916	1,650,000
当期純利益(千円)	Net Income (¥ thousands)	833,441	592,793	905,731	1,039,683	384,381
株主資本(千円)	Shareholder's Equity (¥ thousands)	7,078,510	7,428,914	8,170,996	9,079,360	9,258,093
総資産(千円)	Total Assets (¥ thousands)	11,842,333	11,098,224	12,357,830	12,542,236	12,887,461
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	471	526	498	484	530

決算期	As of March 31	2003.3	2004.3	2005.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	2,264,473	3,001,756	3,031,679
受取手形	Notes Receivable-Trade	76,446	88,786	88,922
売掛金	Accounts Receivable-Trade	1,979,531	1,942,795	1,726,531
製商品	Finished Goods and Merchandise	1,961	581	2,767
仕掛品	Work in Process	6,054	3,870	17,650
貯蔵品	Supplies	40,149	16,496	9,918
前払費用	Prepaid Express	76,306	74,128	95,306
繰延税金資産	Deferred Tax Assets	36,687	77,346	50,912
その他	Other Current Assets	88,908	16,620	12,574
貸倒引当金	Allowance for Doubtful Accounts	-2,564	-1,574	-1,001
流動資産合計	Total Current Assets	4,567,955	5,220,807	5,035,261
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,977,538	1,897,835	1,814,247
構築物	Structures	65,509	58,538	49,103
船舶	Ship	669	-	-
車両運搬具	Vehicles and Automotive Equipment	15,303	9,886	8,557
工具器具部品	Tools, Furniture and Fixtures	102,134	94,192	68,082
土地	Land	2,289,989	2,289,989	2,309,930
有形固定資産合計	Total Tangible Fixed Assets	4,451,144	4,350,442	4,249,921
無形固定資産	Intangible Fixed Assets			
営業権	Good Will	6,166	4,166	2,166
商標権	Trademark Rights	540	460	380
ソフトウェア	Software	27,304	45,282	52,953
電話加入権	Telephone Rights	22,009	22,009	22,009
無形固定資産合計	Total Intangible Fixed Assets	56,021	71,919	77,510
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	190,776	255,837	859,112
関係会社株式	Investments in Affiliates	653,564	653,564	1,143,564
出資金	Investments in Capital	600,120	546,882	20
関係会社出資金	Investments - affiliated companies	-	-	30,000
破産債権等	Bankrupt Credit	7,364	37,817	9,241
長期前払費用	Long-term Prepaid Expenses	25,161	17,986	19,694
敷金 保証金	Lease Deposits and Guarantee Money	127,180	219,330	154,081
長期性預金	Long-term Time Deposits	300,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	121,048	115,459	67,257
その他	Other Investments	18,000	18,250	18,472
貸倒引当金	Allowance for Doubtful Accounts	-20,113	-50,467	-21,901
投資その他の資産合計	Total Investments and Other Assets	2,023,102	2,714,660	3,179,542
固定資産合計	Total Fixed Assets	6,530,268	7,137,023	7,506,974
資産合計	Total Assets	11,098,224	12,357,830	12,542,236
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	692,865	608,577	556,894
買掛金	Accounts Payable-Trade	821,040	921,049	714,942
未払金	Accounts Payable-others	4,722	5,424	5,473
未払費用	Accrued Expenses	762,191	649,009	681,225
未払法人税等	Accrued Income Taxes	107,776	651,707	339,646
未払消費税等	Accrued Consumption Taxes	56,832	112,436	36,245
前受金	Advances Received	815,131	850,585	750,684
預り金	Deposits Received	118,889	106,279	94,411
返品調整引当金	Allowance for Sales Returns	72,270	56,427	51,942
その他	Other Current Liabilities	924	1,638	858
流動負債合計	Total Current Liabilities	3,452,644	3,963,135	3,232,324
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	151,380	162,160	176,660
その他	Other Long-Term Liabilities	65,285	61,537	53,890
固定負債合計	Total Long-Term Liabilities	216,665	223,697	230,550
負債合計	Total Liabilities	3,669,310	4,186,833	3,462,874
(資本の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
任意積立金	General Reserve	2,730,000	3,130,000	3,830,000
当期末処分利益	Unappropriated Retained Earnings	622,764	936,315	1,073,278
利益剰余金合計	Total Retained Earnings	3,606,919	4,320,470	5,157,433
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	-9,657	18,874	90,274
自己株式	Treasury Stock	-4,503	-4,503	-4,503
資本合計	Total Shareholders' Equity	7,428,914	8,170,996	9,079,360
負債、資本合計	Total Liabilities and Shareholders' Equity	11,098,224	12,357,830	12,542,236

## 個別 損益計算書(通期) / Non-Consolidated Statements of Income (A Year)

(千円 / ¥ thousands)

決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3
売上高	Net Sales	18,400,139	19,523,265	18,442,015
売上原価	Cost of Sales	9,747,083	10,251,923	9,748,997
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	52,097	72,270	56,427
返品調整引当金繰入額	Provision for Allowance for Sales Returns	72,270	56,427	51,942
売上総利益	Gross Profit	8,632,883	9,287,185	8,697,502
販売費及び一般管理費	Selling, General and Administrative Expenses	7,636,502	7,457,772	6,944,178
役員報酬	Salaries for Directors	263,126	277,462	285,803
給与手当	Salaries for Employees	2,522,867	2,529,164	2,372,528
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	24,000	13,600	14,500
広告宣伝費	Advertising	1,928,753	1,377,560	1,285,713
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	5,692	5,352	5,364
販売促進費	Sales Promotion	284,247	607,070	390,453
取次店手数料	Payable Commission	457,775	446,700	400,030
減価償却費	Depreciation	89,106	88,070	75,526
その他	Others	2,060,934	2,112,791	2,114,285
営業利益	Operating Income	996,380	1,829,412	1,753,323
営業外収益	Non-Operating Income	119,221	23,473	24,909
受取利息	Interest Income	154	2,753	8,488
保険払戻額	Insurance Refunds	-	1,887	-
古紙売却収入	Income from Sales of Used Paper	-	8,112	6,949
その他	Other Income	119,066	10,720	9,470
営業外費用	Non-Operating Expenses	3,267	49,891	28,317
支払利息	Interest Expenses of Loans	2,493	-	-
投資事業組合損失	Investment Loss of Business Association	-	46,722	27,688
その他	Other Expenses	773	3,168	628
経常利益	Ordinary Income	1,112,335	1,802,994	1,749,916
特別利益	Extraordinary Income	-	940	158,286
固定資産売却益	Gains from Sales of Fixed Assets	-	940	1,806
投資有価証券売却益	Gains from Sales of Securities	-	-	114,527
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	-	10,000
前期損益修正益	Gain from the prior-term adjustments	-	-	31,951
特別損失	Extraordinary Loss	16,911	55,605	84,739
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	-	10,003
固定資産売却損	Losses from Sales of Fixed Assets	-	34	441
固定資産除売却損	Losses on Disposals of Fixed Assets	303	11,661	7,836
投資有価証券売却損	Loss from Sales of Securities	-	-	894
投資有価証券評価損	Loss from Write-Down of Securities	16,607	-	12,919
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	-	28,378	-
賃貸契約解約損失	Losses on Dissolution of lease	-	10,036	9,415
前期損益修正損	Loss from the prior-term adjustments	-	-	34,987
その他	Other Expenses	-	5,494	8,240
税金等調整前当期純利益	Income before Income Taxes	1,095,424	1,748,329	1,823,463
法人税、住民税及び事業税	Income Taxes	490,073	900,000	755,000
法人税等調整額	Adjustment of Corporate Income Tax	12,558	-57,402	28,780
当期純利益	Net Income	592,793	905,731	1,039,683
前期繰越利益	Unappropriated Retained Earnings Brought Forward	117,206	117,782	120,795
中間配当額	Interim Dividends Paid	87,235	87,199	87,199
当期末処分利益	Unappropriated Retained Earnings	622,764	936,315	1,073,278

**參考資料**

**Reference Data**



