

# ファクト・シート

## Fact Sheet

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## 株式会社プロトコーポレーション

### PROTO CORPORATION

Code : 4298 ( J Q )

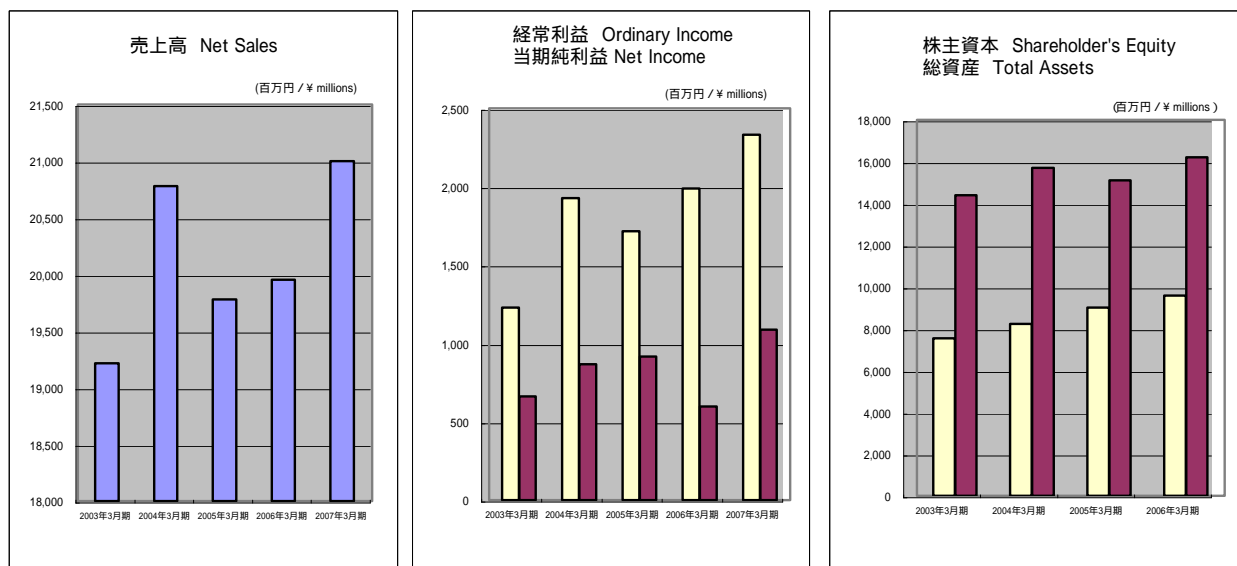
会社概要 / Corporate Data



As of March 31, 2006

商号	Corporate Name	株式会社プロトコーポレーション	PROTO CORPORATION
創業	Founded	1977年10月1日	October 1, 1977
設立	Established	1979年6月1日	June 1, 1979
資本金	Common Stock	18億2,462万円 (2006年3月31日現在)	¥1,824,620 thousand (as of March 31, 2006)
本店所在地	Head Office	愛知県名古屋市中区葵 1-23-14 TEL 052-934-2000 FAX 052-930-4400	1-23-14, Aoi, Naka-ku, Nagoya 460-0006, Japan
支社	Branch Offices	札幌、仙台、北関東、東京、浜松、名古屋 大阪、広島、福岡、熊本 <u>全国 10 支社</u>	Sapporo, Sendai, Kita-Kanto, Tokyo, Hamamatsu, Nagoya, Osaka, Hiroshima, Fukuoka, Kumamoto <u>Total of 10 Branch Offices</u>
決算期	Fiscal Year-end	3月31日	March 31
役員	Board of Directors and Statutory Auditors	代表取締役会長 / 横山 博一 代表取締役社長 / 入川 達三 取締役副社長 / 齊藤 実 常務取締役 / 横山 宗久 常務取締役 / 水川 直哉 取締役 / 倉元 進 取締役 / 飯村 富士雄 取締役 / 山口 修司 取締役 / 神谷 健司 取締役 / 沖村 敦矢 常勤監査役 / 水野 健一 監査役 / 塩見 渉 監査役 / 有馬 義雄	Chairman and Chief Executive Officer :Hiroichi Yokoyama President and Chief Operating Officer :Tatsuzo Irikawa Vice President :Minoru Saito Managing Director :Motohisa Yokoyama Managing Director :Naoya Mizukawa Director :Susumu Kuramoto Director :Fujio Iimura Director :Shuji Yamaguchi Director :Kenji Kamiya Director :Atsuya Okimura Standing Statutory Auditor :Kenichi Mizuno Statutory Auditor :Wataru Shiomi Statutory Auditor :Yoshio Arima
従業員数	Number of Employees	504名 (2006年3月31日現在)	504 (as of March 31, 2006)
主要取引銀行	Main Banks	三菱東京UFJ銀行、静岡銀行、みずほ銀行	The Bank of Tokyo-Mitsubishi UFJ, Ltd., The Sizuoka Bank, Ltd., The Mizuho Bank, Ltd.
上場取引市場	Stock Exchange Listing	JASDAQ 2001年9月12日上場	JASDAQ (Listed on September 12, 2001)
関連会社	Wholly Owned Subsidiary	株式会社プロトリンク (情報誌の取材・編集・制作、印刷紙を仕入・販売する物流 事業並びに広告代理事業)	PROTO LINK Corporation (Data gathering for and editing and production of information magazines, Advertising agency and distribution of paper used for printing)
	Consolidated Subsidiary	株式会社エムベック (自動車販売にかかわるEC 仲介事業)	MPEC Corporation (Intermediary EC business of automobile sale)
	Consolidated Subsidiary	株式会社リアテック (自動車修理業界向け情報誌の発行・事故車修理見積 支援ソフトの開発・販売)	REPAIR-TECH INC. (Publishing information magazines for automobile repair industry, development and sale of automobile repair estimation software)
	Consolidated Subsidiary	株式会社マーズフラッグ (インターネット関連のシステム設計、製作業務)	MARS FLAG Corporation (Design and creation of Internet-related systems)
	Wholly Owned Subsidiary	上海宝路多商務諮詢有限公司 (自動車関連市場ならびにインターネット関連市場における 市場調査)	Shanghai Proto Corporation (Market research covering automobile- and Internet-related markets)
	Wholly Owned Subsidiary	株式会社予約ネット (美容関連コンテンツをもとにした予約サイトの運営)	YOYAKU NET Corporation (Administration of a reservation site based on Beauty connection contents)
	Consolidated Subsidiary	株式会社ジェイベックスパートナーズ (ソフトウェアの開発・生産・流通ならびに同業を営む会社 への投資事業等)	JPEX Partners Inc. (Development / production / the circulation of software and a business investment to a company of the same profession class)
	Sub-Subsidiary	株式会社ボムルドットコム (ソフトウェアダウンロードサイトの運営、ソフトウェアの開発 及び販売)	BOMUL.com (Administration of a software download site, Development of software and sale)
問合せ先	For further information please contact	株式会社プロトコーポレーション 経営企画室 TEL 052-934-1519 FAX 052-934-1750 http://www.proto-g.co.jp	PROTO CORPORATION Corporate Planning Department

データハイライト(連結) / Financial Highlights (Consolidated)



		(千円 / ¥ thousands)				
決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3	2006.3	2007.3(予)
売上高(千円)	Net Sales (¥ thousands)	19,217,991	20,781,415	19,778,878	19,952,511	21,000,000
経常利益(千円)	Ordinary (¥ thousands)	1,228,488	1,927,464	1,715,695	1,987,622	2,330,000
当期純利益(千円)	Net Income (¥ thousands)	661,778	867,756	917,099	598,118	1,089,381
株主資本(千円)	Shareholder's Equity (¥ thousands)	7,529,080	8,237,491	9,021,519	9,589,110	-
総資産(千円)	Total Assets (¥ thousands)	14,385,270	15,704,136	15,109,068	16,218,762	-
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	592	568	575	622	694

		(千円 / ¥ thousands)				
決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3	2006.3	2007.3(予)
自動車関連情報	Autos-Related Information	17,971,474	18,774,732	18,397,324	19,070,662	19,493,214
情報登録 掲載料	Information Registration Fees	15,650,724	15,938,820	15,584,413	16,296,145	16,657,662
情報提供料	Information Sales	2,320,750	2,835,911	2,812,910	2,774,516	2,835,552
生活関連情報	Living-Related Information	979,410	1,749,637	1,053,399	580,758	727,457
不動産	Real Estate	178,183	176,601	177,542	174,015	181,068
その他事業	Others	88,923	80,444	150,611	127,075	598,685
合計	Total	19,217,991	20,781,415	19,778,878	19,952,511	21,000,000

決算期	As of March 31	2004.3	2005.3	2006.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,390,360	4,192,492	5,597,130
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,942,288	2,651,230	2,580,530
たな卸資産	Inventory Assets	46,235	90,464	128,234
その他	Other Current Assets	181,431	194,547	195,845
貸倒引当金	Allowance for Doubtful Accounts	-1,940	-1,945	-2,170
流動資産合計	Total Current Assets	7,558,374	7,126,789	8,499,571
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,425,970	2,323,721	1,942,834
土地	Land	2,592,777	2,612,718	2,174,459
その他	Other Tangible Fixed Assets	137,880	144,892	163,185
有形固定資産合計	Total Tangible Fixed Assets	5,156,628	5,081,331	4,280,479
無形固定資産	Intangible Fixed Assets			
連結調整勘定	Consolidation Adjustments Account	354,221	314,817	274,440
その他	Other Intangible Fixed Assets	169,581	216,261	246,927
無形固定資産合計	Total Intangible Fixed Assets	523,803	531,079	521,367
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	255,837	859,112	1,443,250
出資金	Investments in Capital	819,261	-	-
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
その他	Other Investments	546,208	636,883	600,131
貸倒引当金	Allowance for Doubtful Accounts	-55,977	-26,128	-26,037
投資その他の資産合計	Total Investments and Other Assets	2,465,329	2,369,868	2,917,344
固定資産合計	Total Fixed Assets	8,145,761	7,982,279	7,719,191
<b>資産合計</b>	<b>Total Assets</b>	<b>15,704,136</b>	<b>15,109,068</b>	<b>16,218,762</b>
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	2,312,215	2,003,868	1,952,840
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	139,192	53,900	14,000
未払法人税	Accrued Income Taxes	677,349	374,882	642,420
未払費用	Accrued Expenses	662,808	769,842	794,698
前受金	Advances Received	1,786,802	1,778,099	1,735,425
返品調整引当金	Allowance for Sales Returns	56,427	51,942	47,292
賞与引当金	Allowance for Bonus Payable	22,564	25,471	29,413
その他	Other Current Liabilities	560,765	199,125	290,783
流動負債合計	Total Current Liabilities	6,218,125	5,257,132	5,506,873
固定負債	Long-Term Liabilities			
社債	Bonds payable	250,000	-	-
長期借入金	Long-Term Borrowings	238,938	44,000	30,000
退職給付引当金	Allowance for Employee' Retirement Benefits	57,479	22,757	28,578
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	192,317	212,699	221,430
その他	Other Long-Term Liabilities	416,675	419,099	401,050
固定負債合計	Total Long-Term Liabilities	1,155,410	698,556	681,058
<b>負債合計</b>	<b>Total Liabilities</b>	<b>7,373,536</b>	<b>5,955,688</b>	<b>6,187,932</b>
<b>少数株主持分</b>	<b>Minority Interests</b>	<b>93,108</b>	<b>131,860</b>	<b>441,719</b>
(資本の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
その他剰余金	Other Surplus	4,386,964	5,101,344	5,493,813
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	18,874	90,274	261,972
為替換算調整勘定	Foreign Exchange Adjustment Account	-	-1,752	1,792
自己株式	Treasury Stock	-4,503	-4,503	-4,623
<b>資本合計</b>	<b>Total Shareholders' Equity</b>	<b>8,237,491</b>	<b>9,021,519</b>	<b>9,589,110</b>
<b>負債、少数株主持分及び資本合計</b>	<b>Total Liabilities and Shareholders' Equity</b>	<b>15,704,136</b>	<b>15,109,068</b>	<b>16,218,762</b>

決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
売上高	Net Sales	20,781,415	19,778,878	19,952,511
売上原価	Cost of Sales	10,450,856	9,831,164	9,709,178
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	72,270	56,427	51,942
返品調整引当金繰入額	Provision for Allowance for Sales Returns	56,427	51,942	47,292
売上総利益	Gross Profit	10,346,401	9,952,199	10,247,982
販売費及び一般管理費	Selling, General and Administrative Expenses	8,363,611	8,227,108	8,237,609
役員報酬及び給与手当	Salaries for Directors and Employees	3,196,249	3,179,177	3,453,584
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	16,148	20,381	27,590
賞与引当金繰入額	Provision for Allowance for Bonus Payable	18,375	21,236	24,009
広告宣伝費	Advertising	1,357,486	1,303,924	1,051,882
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	9,220	8,649	3,551
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	101,206	112,924	109,435
その他	Others	3,664,923	3,580,813	3,567,556
営業利益	Operating Income	1,982,790	1,725,090	2,010,373
営業外収益	Non-Operating Income	44,948	49,999	48,977
受取利息	Interest Income	2,851	8,588	7,263
保険払戻額	Insurance Refunds	20,775	5,490	-
保険契約変更差益	Gains from insurance policy change	-	14,439	-
古紙売却収入	Income from Sales of Used Paper	8,112	6,949	7,488
その他	Other Income	13,208	14,531	34,225
営業外費用	Non-Operating Expenses	100,274	59,394	71,728
支払利息	Interest Expenses of Loans	10,960	8,379	1,572
匿名組合投資損失	Investment Loss of Anonymous Association	33,700	5,088	-
投資事業組合損失	Investment Loss of Business Association	46,722	27,688	65,615
保険契約解約損失	Loss on Insurance Claims	-	7,881	-
その他	Other Expenses	8,890	10,356	4,540
経常利益	Ordinary Income	1,927,464	1,715,695	1,987,622
特別利益	Extraordinary Income	14,478	211,484	300,648
固定資産売却益	Gains from Sales of Fixed Assets	940	1,862	19,280
投資有価証券売却益	Gains from Sales of Securities	13,537	114,527	16,306
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	10,000	-
役員退職慰労引当金戻入	Reversal of Directors' Retirement Benefits	-	33,145	17,859
前期損益修正益	Gain from the prior-term adjustments	-	38,624	12,047
その他	Other Income	-	13,324	235,154
特別損失	Extraordinary Loss	174,477	149,156	788,480
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	10,003	-
固定資産売却損	Losses from Sales of Fixed Assets	34	441	6,859
固定資産除売却損	Losses on Disposals of Fixed Assets	11,661	32,633	56,580
投資有価証券売却損	Loss from Sales of Securities	-	894	-
投資有価証券評価損	Loss from Write-Down of Securities	-	12,919	32,610
賃貸契約解約損失	Losses on Dissolution of lease	17,808	16,920	7,138
役員特別退職慰労金	Special Retirement Bonuses for Directors	111,100	-	-
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	28,378	-	-
持分変動損益	Transfer to Allowance for Doubtful Accounts	-	14,946	-
前期損益修正損	Loss from the prior-term adjustments	-	52,156	-
減損損失	Impairment loss	-	-	681,291
その他	Other Expenses	5,494	8,240	4,000
税金等調整前当期純利益	Income before Income Taxes	1,767,465	1,778,023	1,499,790
法人税、住民税及び事業税	Income Taxes	928,526	801,460	1,028,416
法人税等調整額	Adjustment of Corporate Income Tax	-49,480	32,209	-119,391
少数株主損益	Minority Interest in Earnings / Loss	20,662	27,254	-7,353
当期純利益	Net Income	867,756	917,099	598,118

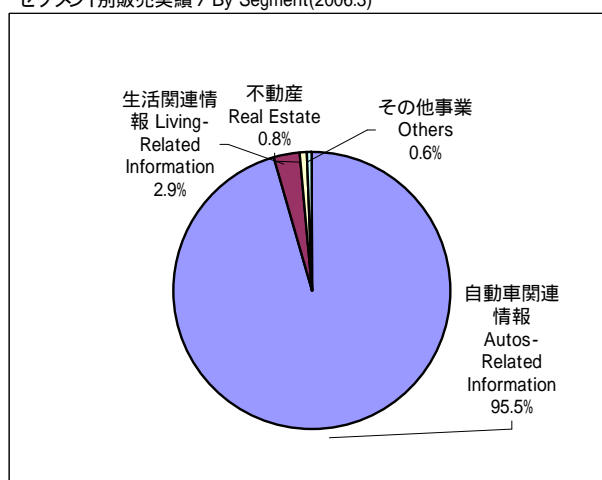
## 連結 キャッシュ・フロー計算書(通期) / Consolidated Cash Flows (A Year)

(千円 / ¥ thousands)

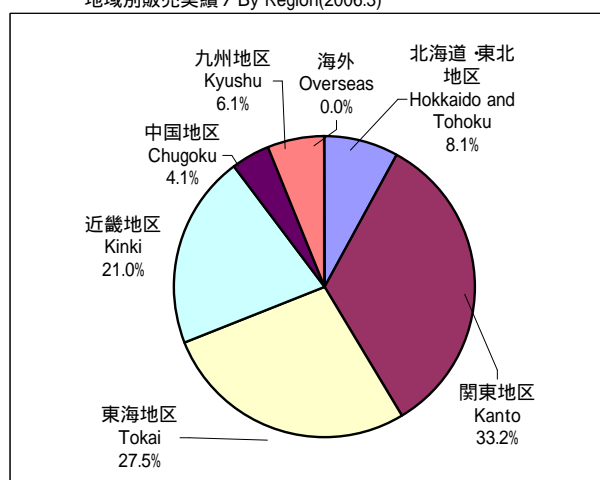
決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	2,186,413	614,756	1,602,887
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-829,233	-113,557	-512,428
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-312,888	-698,354	309,951
	Net Cash Provided by (Used in) Financing Activities			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-	-712	3,051
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	1,044,291	-197,868	1,403,462
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	3,163,969	4,208,260	4,010,392
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	4,208,260	4,010,392	5,413,854
設備投資額	Capital Expenditures	133,476	146,716	116,134
減価償却費	Depreciation	188,505	180,450	162,606

## セグメント情報(通期) / Sales Breakdown Information (A Year)

セグメント別販売実績 / By Segment(2006.3)



地域別販売実績 / By Region(2006.3)



セグメント別販売実績 / By Segment(2006.3)

(千円 / ¥ thousands)

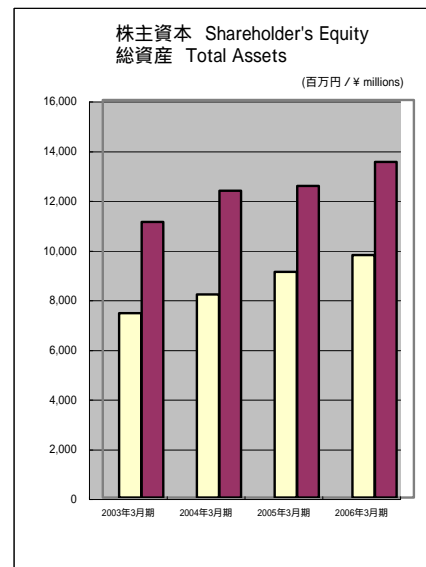
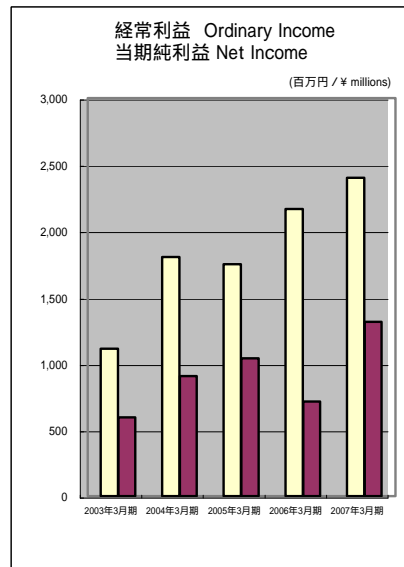
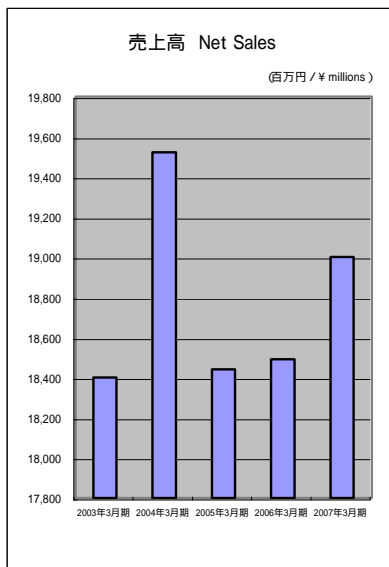
		2004.3	2005.3	2006.3
自動車関連情報	Autos-Related Information	18,774,732	18,397,324	19,070,662
情報登録・掲載料	Information Registration Fees	15,938,820	15,584,413	16,296,145
情報提供料	Information Sales	2,835,911	2,812,910	2,774,516
生活関連情報	Living-Related Information	1,749,637	1,053,399	580,758
不動産	Real Estate	176,601	177,542	174,015
その他事業	Others	80,444	150,611	127,075
合計	Total	20,781,415	19,778,878	19,952,511

地域別販売実績 / By Region(2006.3)

(千円 / ¥ thousands)

		2004.3	2005.3	2006.3
北海道・東北地区	Hokkaido and Tohoku	1,768,133	1,585,012	1,620,394
関東地区	Kanto	6,957,743	6,496,110	6,622,712
東海地区	Tokai	5,552,626	5,535,769	5,491,316
近畿地区	Kinki	4,367,104	4,124,494	4,191,325
中国地区	Chugoku	834,728	816,489	818,277
九州地区	Kyushu	1,301,079	1,221,002	1,208,356
海外	Overseas	-	-	128
合計	Total	20,781,415	19,778,878	19,952,511

データハイライト(個別) / Financial Highlights (Non-Consolidated)



決算期	Fiscal Years Ended March 31	2003.3	2004.3	2005.3	2006.3	2007.3(予)
売上高(千円)	Net Sales (¥ thousands)	18,400,139	19,523,265	18,442,015	18,492,257	19,000,000
経常利益(千円)	Ordinary (¥ thousands)	1,112,335	1,802,994	1,749,916	2,164,947	2,400,000
当期純利益(千円)	Net Income (¥ thousands)	592,793	905,731	1,039,683	714,569	1,314,191
株主資本(千円)	Shareholder's Equity (¥ thousands)	7,428,914	8,170,996	9,079,360	9,759,858	-
総資産(千円)	Total Assets (¥ thousands)	11,098,224	12,357,830	12,542,236	13,501,089	-
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	526	498	484	504	562

決算期	As of March 31	2004.3	2005.3	2006.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	3,001,756	3,031,679	3,458,118
受取手形	Notes Receivable-Trade	88,786	88,922	78,830
売掛金	Accounts Receivable-Trade	1,942,795	1,726,531	1,701,667
製商品	Finished Goods and Merchandise	581	2,767	235
仕掛品	Work in Process	3,870	17,650	8,198
貯蔵品	Supplies	16,496	9,918	7,697
前払費用	Prepaid Express	74,128	95,306	84,068
繰延税金資産	Deferred Tax Assets	77,346	50,912	66,195
その他	Other Current Assets	16,620	12,574	8,177
貸倒引当金	Allowance for Doubtful Accounts	-1,574	-1,001	-1,184
流動資産合計	Total Current Assets	5,220,807	5,035,261	5,412,005
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,897,835	1,814,247	1,510,711
構築物	Structures	58,538	49,103	37,288
車両運搬具	Vehicles and Automotive Equipment	9,886	8,557	4,182
工具器具部品	Tools , Furniture and Fixtures	94,192	68,082	54,981
土地	Land	2,289,989	2,309,930	1,922,671
有形固定資産合計	Total Tangible Fixed Assets	4,350,442	4,249,921	3,529,834
無形固定資産	Intangible Fixed Assets			
営業権	Good Will	4,166	2,166	166
商標権	Trademark Rights	460	380	300
ソフトウェア	Software	45,282	52,953	53,690
電話加入権	Telephone Rights	22,009	22,009	22,009
無形固定資産合計	Total Intangible Fixed Assets	71,919	77,510	80,473
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	255,837	859,112	1,443,250
関係会社株式	Investments in Affiliates	653,564	1,143,564	1,440,124
出資金	Investments in Capital	546,882	-	-
関係会社出資金	Investments in affiliates	-	30,000	500,000
破産債権等	Bankrupt Credit	37,817	9,241	4,035
長期前払費用	Long-term Prepaid Expenses	17,986	19,694	17,298
敷金・保証金	Lease Deposits and Guarantee Money	219,330	154,081	121,041
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	115,459	67,257	51,221
その他	Other Investments	18,250	18,492	18,748
貸倒引当金	Allowance for Doubtful Accounts	-50,467	-21,901	-16,943
投資その他の資産合計	Total Investments and Other Assets	2,714,660	3,179,542	4,478,776
固定資産合計	Total Fixed Assets	7,137,023	7,506,974	8,089,084
資産合計	Total Assets	12,357,830	12,542,236	13,501,089
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	608,577	556,894	532,927
買掛金	Accounts Payable-Trade	921,049	714,942	729,555
未払金	Accounts Payable-others	5,424	5,473	6,053
未払費用	Accrued Expenses	649,009	681,225	728,501
未払法人税等	Accrued Income Taxes	651,707	339,646	563,442
未払消費税等	Accrued Consumption Taxes	112,436	36,245	88,864
前受金	Advances Received	850,585	750,684	676,937
預り金	Deposits Received	106,279	94,411	110,325
返品調整引当金	Allowance for Sales Returns	56,427	51,942	47,292
その他	Other Current Liabilities	1,638	858	102
流動負債合計	Total Current Liabilities	3,963,135	3,232,324	3,484,002
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	162,160	176,660	200,900
その他	Other Long-Term Liabilities	61,537	53,890	56,328
固定負債合計	Total Long-Term Liabilities	223,697	230,550	257,228
負債合計	Total Liabilities	4,186,833	3,462,875	3,741,231
(資本の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
任意積立金	General Reserve	3,130,000	3,830,000	4,630,000
当期末処分利益	Unappropriated Retained Earnings	936,315	1,073,278	782,199
利益剰余金合計	Total Retained Earnings	4,320,470	5,157,433	5,666,354
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	18,874	90,274	261,972
自己株式	Treasury Stock	-4,503	-4,503	-4,623
資本合計	Total Shareholders' Equity	8,170,996	9,079,360	9,759,858
負債、資本合計	Total Liabilities and Shareholders' Equity	12,357,830	12,542,236	13,501,089



## 個別 損益計算書(通期) / Non-Consolidated Statements of Income (A Year)

(千円 / ¥ thousands)

決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
売上高	Net Sales	19,523,265	18,442,015	18,492,257
売上原価	Cost of Sales	10,251,923	9,748,997	9,463,945
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	72,270	56,427	51,942
返品調整引当金繰入額	Provision for Allowance for Sales Returns	56,427	51,942	47,292
売上総利益	Gross Profit	9,287,185	8,697,502	9,032,962
販売費及び一般管理費	Selling, General and Administrative Expenses	7,457,772	6,944,178	6,840,025
役員報酬	Salaries for Directors	277,462	285,803	283,296
給与手当	Salaries for Employees	2,529,164	2,372,528	2,593,935
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	13,600	14,500	25,240
広告宣伝費	Advertising	1,377,560	1,285,713	1,012,506
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	5,352	5,364	1,450
販売促進費	Sales Promotion	607,070	390,453	333,424
取次店手数料	Payable Commission	446,700	400,030	372,519
減価償却費	Depreciation	88,070	75,526	69,896
その他	Others	2,112,791	2,114,258	2,147,755
営業利益	Operating Income	1,829,412	1,753,323	2,192,936
営業外収益	Non-Operating Income	23,473	24,909	37,872
受取利息	Interest Income	2,753	8,488	6,911
保険払戻額	Insurance Refunds	1,887	-	-
古紙売却収入	Income from Sales of Used Paper	8,112	6,949	7,488
その他	Other Income	10,720	9,470	23,472
営業外費用	Non-Operating Expenses	49,891	28,317	65,861
投資事業組合損失	Investment Loss of Business Association	46,722	27,688	65,615
その他	Other Expenses	3,168	628	245
経常利益	Ordinary Income	1,802,994	1,749,916	2,164,947
特別利益	Extraordinary Income	940	158,286	44,656
固定資産売却益	Gains from Sales of Fixed Assets	940	1,806	19,280
投資有価証券売却益	Gains from Sales of Securities	-	114,527	8
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	10,000	-
関係会社株式売却益	Gains from sales of shares in affiliates	-	-	13,320
前期損益修正益	Gain from the prior-term adjustments	-	31,951	12,047
特別損失	Extraordinary Loss	55,605	84,739	680,443
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	10,003	-
固定資産売却損	Losses from Sales of Fixed Assets	34	441	6,859
固定資産除売却損	Losses on Disposals of Fixed Assets	11,661	7,836	55,718
投資有価証券売却損	Loss from Sales of Securities	-	894	-
投資有価証券評価損	Loss from Write-Down of Securities	-	12,919	32,610
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	28,378	-	-
賃貸契約解約損失	Losses on Dissolution of lease	10,036	9,415	4,048
前期損益修正損	Loss from the prior-term adjustments	-	34,987	-
減損損失	Impairment loss	-	-	577,206
その他	Other Expenses	5,494	8,240	4,000
税金等調整前当期純利益	Income before Income Taxes	1,748,329	1,823,463	1,529,160
法人税、住民税及び事業税	Income Taxes	900,000	755,000	931,000
法人税等調整額	Adjustment of Corporate Income Tax	-57,402	28,780	-116,409
当期純利益	Net Income	905,731	1,039,683	714,569
前期繰越利益	Unappropriated Retained Earnings Brought Forward	117,782	120,795	154,829
中間配当額	Interim Dividends Paid	87,199	87,199	87,199
当期未処分利益	Unappropriated Retained Earnings	936,315	1,073,278	782,199

**參考資料**

**Reference Data**

## 1. 要約損益計算書 (連結) / Summary of Statements of Income(Consolidated)

		2005.3				2006.3			
		第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	第4四半期
		First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
売上高	Net Sales	4,924,807	4,828,633	5,010,847	5,014,590	4,896,261	4,915,663	5,023,567	5,117,018
自動車関連情報	Autos-Related Information	4,520,834	4,464,326	4,693,621	4,718,542	4,666,102	4,710,118	4,808,940	4,885,500
情報登録 掲載料	Information Registration Fees	4,123,158	3,436,638	3,984,117	4,040,499	3,949,861	4,046,040	4,106,252	4,193,990
情報提供料	Information Sales	397,675	1,027,688	709,503	678,042	716,240	664,078	702,688	691,509
生活関連情報	Living-Related Information	319,872	285,588	224,649	223,289	145,040	128,885	149,428	157,404
不動産	Real Estate	47,005	46,391	56,867	27,279	45,782	45,380	40,158	42,693
その他	Others	37,095	32,327	35,709	45,478	39,336	31,279	25,039	31,420
売上原価	Cost of Sales	2,485,738	2,523,040	2,502,349	2,315,551	2,298,245	2,399,857	2,455,127	2,551,297
販売費及び一般管理費	Selling, General and Administrative Expenses	1,890,463	1,985,563	1,968,865	2,382,215	1,854,410	2,090,644	1,948,872	2,343,680
広告宣伝費	Advertising	222,381	271,965	305,374	504,203	193,411	160,682	206,232	491,555
その他経費	Others	1,668,082	1,713,598	1,663,490	1,878,012	1,660,999	1,929,962	1,742,640	1,852,125
営業利益	Operating Income	548,605	320,029	539,633	316,822	743,605	425,161	619,566	222,039
営業外収益	Non-Operating Income	8,262	21,754	20,274	-291	19,180	7,726	12,126	9,944
営業外費用	Non-Operating Expenses	17,391	16,818	6,608	18,576	4,387	36,385	550	30,405
経常利益	Ordinary Income	539,476	324,966	553,298	297,954	758,398	396,501	631,142	201,579
特別利益	Extraordinary Income	554	154,809	8,135	47,985	2,146	14,752	253,799	29,949
特別損失	Extraordinary Loss	42	52,545	3,896	92,672	26,095	635,844	52,500	74,040
税金等調整前四半期純利益	Income before Income Taxes	539,988	427,230	557,537	253,267	734,449	-224,589	832,441	157,488
当期純利益	Net Income	270,415	245,481	317,588	83,613	375,264	-350,653	551,507	21,999

## 2. 要約貸借対照表 (連結) / Summary of Balance Sheets(Consolidated)

		2005.3				2006.3			
		6月末	9月末	12月末	3月末	6月末	9月末	12月末	3月末
		2004.6	2004.9	2004.12	2005.3	2005.6	2005.9	2005.12	2006.3
(資産の部)	(Assets)								
流動資産	Current Assets	6,901,102	7,114,394	7,004,647	7,126,789	6,993,875	7,696,687	8,103,706	8,499,571
固定資産	Fixed Assets	8,189,700	8,104,101	8,041,419	7,982,279	8,495,769	7,826,712	7,815,983	7,719,191
有形固定資産	Tangible Fixed Assets	5,158,635	5,135,107	5,108,916	5,081,331	5,023,614	4,401,835	4,360,616	4,280,479
無形固定資産	Intangible Fixed Assets	504,643	570,749	563,738	531,079	501,060	498,464	461,023	521,367
投資その他の資産	Investments and Other Assets	2,526,422	2,398,243	2,368,763	2,369,868	2,971,094	2,926,411	2,994,344	2,917,344
資産合計	Total Assets	15,090,803	15,218,495	15,046,067	15,109,068	15,489,645	15,523,399	15,919,690	16,218,762
(負債の部)	(Liabilities)								
流動負債	Current Liabilities	5,412,990	5,608,072	5,209,892	5,257,132	5,184,459	5,654,551	5,257,984	5,506,873
固定負債	Long-Term Liabilities	1,061,552	820,584	817,174	698,556	739,658	678,562	667,428	681,058
負債合計	Total Liabilities	6,474,542	6,428,657	6,027,066	5,955,688	5,924,117	6,333,114	5,925,413	6,187,932
少数株主持分	Minority Interests	97,296	106,043	114,259	131,860	143,458	156,350	444,275	441,719
資本合計	Total Shareholders' Equity	8,518,964	8,683,794	8,904,741	9,021,519	9,422,068	9,033,934	9,550,001	9,589,110
負債、少数株主持分及び資本合計	Total Liabilities and Shareholders' Equity	15,090,803	15,218,495	15,046,067	15,109,068	15,489,645	15,523,399	15,919,690	16,218,762

## 1. 要約損益計算書 (単体) / Summary of Statements of Income(Non-Consolidated)

		2005.3				2006.3			
		第1四半期 First Quarter	第2四半期 Second Quarter	第3四半期 Third Quarter	第4四半期 Fourth Quarter	第1四半期 First Quarter	第2四半期 Second Quarter	第3四半期 Third Quarter	第4四半期 Fourth Quarter
売上高	Net Sales	4,587,156	4,534,458	4,656,327	4,664,073	4,518,283	4,595,465	4,620,460	4,758,047
自動車関連情報	Autos-Related Information	4,233,325	4,206,834	4,392,257	4,420,352	4,328,992	4,423,878	4,448,305	4,567,235
情報登録・掲載料	Information Registration Fees	4,081,507	3,377,977	3,923,055	3,919,135	3,872,667	3,977,076	4,026,543	4,112,476
情報提供料	Information Sales	151,817	828,856	469,202	501,216	456,324	446,801	421,762	454,759
生活関連情報	Living-Related Information	304,843	279,072	205,125	216,107	144,565	127,685	130,522	149,878
不動産	Real Estate	48,986	48,551	58,944	27,614	44,726	43,902	41,632	40,933
その他	Others	0	0	0	0	0	0	0	0
売上原価	Cost of Sales	2,424,684	2,494,508	2,462,893	2,362,427	2,238,064	2,385,023	2,381,690	2,454,516
販売費及び一般管理費	Selling, General and Administrative Expenses	1,643,691	1,743,346	1,657,542	1,899,598	1,513,056	1,731,352	1,621,318	1,974,298
広告宣伝費	Advertising	219,038	271,213	288,613	506,846	179,348	157,325	193,778	482,053
その他経費	Others	1,424,652	1,472,133	1,368,928	1,392,751	1,333,707	1,574,027	1,427,539	1,492,244
営業利益	Operating Income	518,780	296,603	535,891	402,048	767,162	479,089	617,451	329,233
営業外収益	Non-Operating Income	6,407	6,669	5,566	6,265	9,685	17,423	5,367	5,395
営業外費用	Non-Operating Expenses	286	9,757	4,819	13,454	3,964	35,204	35	26,657
経常利益	Ordinary Income	524,901	293,516	536,638	394,859	772,883	461,309	622,782	307,971
特別利益	Extraordinary Income	554	118,299	8,078	31,353	1,896	-1,818	20,020	24,557
特別損失	Extraordinary Loss	0	36,445	3,896	44,396	3,191	620,475	23,800	32,975
税金等調整前四半期純利益	Income before Income Taxes	525,455	375,370	540,820	381,816	771,588	-160,985	619,003	299,553
当期純利益	Net Income	274,942	204,027	323,330	237,382	444,285	-252,247	353,560	168,970

## 2. 要約貸借対照表 (単体) / Summary of Balance Sheets(Non-Consolidated)

		2005.3				2006.3			
		6月末 2004.6	9月末 2004.9	12月末 2004.12	3月末 2005.3	6月末 2005.6	9月末 2005.9	12月末 2005.12	3月末 2006.3
(資産の部)	(Assets)								
流動資産	Current Assets	4,789,307	4,810,930	4,682,963	5,035,261	4,801,640	5,654,561	5,461,270	5,412,005
固定資産	Fixed Assets	7,250,644	7,587,449	7,533,492	7,506,974	8,217,993	7,563,835	7,741,327	8,089,084
有形固定資産	Tangible Fixed Assets	4,349,335	4,316,275	4,285,866	4,249,921	4,222,097	3,594,638	3,559,685	3,529,834
無形固定資産	Intangible Fixed Assets	69,308	65,746	77,131	77,510	77,973	86,118	81,779	80,473
投資その他の資産	Investments and Other Assets	2,832,000	3,205,427	3,170,494	3,179,542	3,917,921	3,883,078	4,099,862	4,478,776
資産合計	Total Assets	12,039,952	12,398,379	12,216,456	12,542,236	13,019,634	13,218,396	13,202,597	13,501,089
(負債の部)	(Liabilities)								
流動負債	Current Liabilities	3,358,988	3,588,119	3,184,045	3,232,324	3,174,300	3,712,220	3,372,148	3,484,002
固定負債	Long-Term Liabilities	223,966	229,886	225,349	230,550	276,403	240,508	239,249	257,228
負債合計	Total Liabilities	3,582,955	3,818,006	3,409,394	3,462,875	3,450,703	3,952,729	3,611,398	3,741,231
資本合計	Total Shareholders' Equity	8,456,996	8,580,373	8,807,061	9,079,360	9,568,930	9,265,667	9,591,199	9,759,858
負債、資本合計	Total Liabilities and Shareholders' Equity	12,039,952	12,398,379	12,216,456	12,542,236	13,019,634	13,218,396	13,202,597	13,501,089