

ファクト・シート

Fact Sheet

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株式会社プロトコーポレーション

PROTO CORPORATION

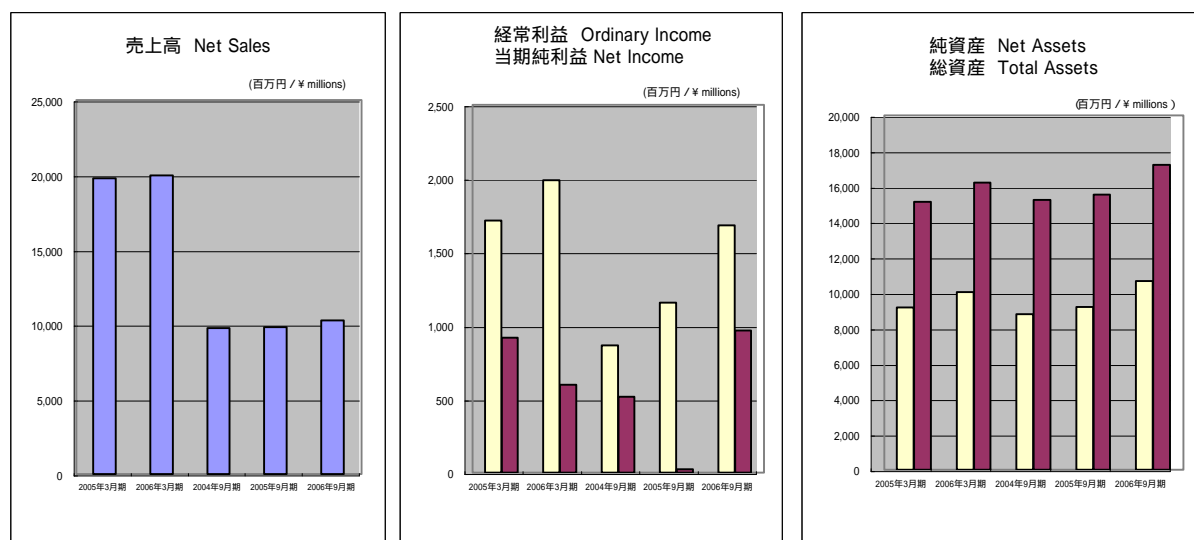
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会社概要 / Corporate Data



As of September 30, 2006

商号	Corporate Name	株式会社プロトコーポレーション	PROTO CORPORATION
創業	Founded	1977年10月1日	October 1, 1977
設立	Established	1979年6月1日	June 1, 1979
資本金	Common Stock	18億2,462万円 (2006年9月30日現在)	¥1,824,620 thousand (as of September 30, 2006)
本店所在地	Head Office	愛知県名古屋市中区葵 1-23-14 TEL 052-934-2000 FAX 052-930-4400	1-23-14, Aoi, Naka-ku, Nagoya 460-0006, Japan
支社	Branch Offices	札幌、仙台、北関東、東京、浜松、名古屋 大阪、広島、福岡、熊本 <u>全国 10 支社</u>	Sapporo, Sendai, Kita-Kanto, Tokyo, Hamamatsu, Nagoya, Osaka, Hiroshima, Fukuoka, Kumamoto <u>Total of 10 Branch Offices</u>
決算期	Fiscal Year-end	3月31日	March 31
役員	Board of Directors and Statutory Auditors	代表取締役会長 / 横山 博一 代表取締役社長 / 入川 達三 取締役副社長 / 齊藤 実 常務取締役 / 横山 宗久 取締役 / 倉元 進 取締役 / 飯村 富士雄 取締役 / 水川 直哉 取締役 / 山口 修司 取締役 / 神谷 健司 取締役 / 沖村 敦矢 常勤監査役 / 水野 健一 監査役 / 塩見 渉 監査役 / 有馬 義雄	Chairman and Chief Executive Officer :Hiroichi Yokoyama President and Chief Operating Officer :Tatsuzo Irikawa Vice President :Minoru Saito Managing Director :Motohisa Yokoyama Director :Susumu Kuramoto Director :Fujio Iimura Director :Naoya Mizukawa Director :Shuji Yamaguchi Director :Kenji Kamiya Director :Atsuya Okimura Standing Statutory Auditor :Kenichi Mizuno Statutory Auditor :Wataru Shiomi Statutory Auditor :Yoshio Arima
従業員数	Number of Employees	527名 (2006年9月30日現在)	527 (as of September 30, 2006)
主要取引銀行	Main Banks	三菱東京UFJ銀行、静岡銀行、みずほ銀行	The Bank of Tokyo-Mitsubishi UFJ, Ltd., The Sizuoka Bank, Ltd., The Mizuho Bank, Ltd.
上場取引市場	Stock Exchange Listing	JASDAQ 2001年9月12日上場	JASDAQ (Listed on September 12, 2001)
関連会社	Wholly Owned Subsidiary	株式会社プロトリンク (情報誌の取材・編集・制作、印刷紙を仕入・販売する物流 事業並びに広告代理事業)	PROTO LINK Corporation (Data gathering for and editing and production of information magazines, Advertising agency and distribution of paper used for printing)
	Consolidated Subsidiary	株式会社エムベック (自動車販売にかかわるEC 仲介事業)	MPEC Corporation (Intermediary EC business of automobile sale)
	Consolidated Subsidiary	株式会社リペアテック (自動車修理業界向け情報誌の発行・事故車修理見積 支援ソフトの開発・販売)	REPAIR-TECH INC. (Publishing information magazines for automobile repair industry, development and sale of automobile repair estimation software)
	Consolidated Subsidiary	株式会社マーズフラッグ (インターネット関連のシステム設計、製作業務)	MARS FLAG Corporation (Design and creation of Internet-related systems)
	Wholly Owned Subsidiary	上海宝路多商務諮詢有限公司 (自動車関連市場ならびにインターネット関連市場における 市場調査)	Shanghai Proto Corporation (Market research covering automobile- and Internet-related markets)
	Wholly Owned Subsidiary	株式会社予約ネット (美容関連コンテンツをもとにした予約サイトの運営)	YOYAKU NET Corporation (Administration of a reservation site based on Beauty connection contents)
	Consolidated Subsidiary	株式会社ジェイベックスパートナーズ (ソフトウェアの開発・生産・流通ならびに同業を営む会社 への投資事業等)	JPEX Partners Inc. (Development / production / the circulation of software and a business investment to a company of the same profession class)
	Sub-Subsidiary	株式会社ボムルドットコム (ソフトウェアダウンロードサイトの運営、ソフトウェアの開発 及び販売)	BOMUL.com (Administration of a software download site, Development of software and sale)
問合せ先	For further information please contact	株式会社プロトコーポレーション 経営企画室 TEL 052-934-1519 FAX 052-934-1750 http://www.proto-g.co.jp	PROTO CORPORATION Corporate Planning Department



決算期	Fiscal Year-end	(千円 / ¥ thousands)				
		2005.3	2006.3	2004.9	2005.9	2006.9
売上高(千円)	Net Sales (¥ thousands)	19,778,878	19,952,511	9,753,441	9,811,925	10,277,224
経常利益(千円)	Ordinary (¥ thousands)	1,715,695	1,987,622	864,442	1,154,900	1,681,750
当期純利益(千円)	Net Income (¥ thousands)	917,099	598,118	515,897	24,611	965,995
純資産(千円)	Net Assets (¥ thousands)	9,153,380	10,030,829	8,789,838	9,190,285	10,661,085
総資産(千円)	Total Assets (¥ thousands)	15,109,068	16,218,762	15,218,495	15,523,399	17,204,433
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	575	622	576	594	646

セグメント別売上高		(千円 / ¥ thousands)		
		2004.9	2005.9	2006.9
自動車関連情報	Autos-Related Information	8,985,160	9,376,221	9,807,364
情報登録・掲載料	Information Registration Fees	7,559,796	7,995,902	8,434,859
情報提供料	Information Sales	1,425,363	1,380,318	1,372,504
生活関連情報	Living-Related Information	605,460	273,925	270,463
不動産	Real Estate	93,396	91,163	79,842
その他事業	Others	69,423	70,615	119,554
合計	Total	9,753,441	9,811,925	10,277,224

決算期	As of September 30	2004.9	2005.9	2006.9
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,160,793	4,800,578	6,897,349
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,602,382	2,469,038	2,678,906
たな卸資産	Inventory Assets	69,508	92,169	137,907
その他	Other Current Assets	283,496	339,128	420,584
貸倒引当金	Allowance for Doubtful Accounts	-1,786	-4,227	-2,578
流動資産合計	Total Current Assets	7,114,394	7,696,687	10,132,169
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,387,171	2,016,993	1,907,959
土地	Land	2,612,718	2,245,399	2,174,459
その他	Other Tangible Fixed Assets	135,217	139,442	177,572
有形固定資産合計	Total Tangible Fixed Assets	5,135,107	4,401,835	4,259,991
無形固定資産	Intangible Fixed Assets			
連結調整勘定	Consolidation Adjustments Account	391,460	258,453	-
のれん	Goodwill	-	-	210,052
その他	Other Intangible Fixed Assets	179,289	240,010	217,563
無形固定資産合計	Total Intangible Fixed Assets	570,749	498,464	427,616
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	-	1,444,598	669,248
出資金	Investments in Capital	810,180	268,446	268,456
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
その他	Other Investments	744,099	346,888	571,472
貸倒引当金	Allowance for Doubtful Accounts	-56,036	-33,521	-24,521
投資その他の資産合計	Total Investments and Other Assets	2,398,243	2,926,411	2,384,655
固定資産合計	Total Fixed Assets	8,104,101	7,826,712	7,072,263
資産合計	Total Assets	15,218,495	15,523,399	17,204,433
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	1,904,962	1,801,134	1,829,218
短期借入金	Short-term Borrowings	-	-	6,491
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	134,234	14,000	-
未払費用	Accrued Expenses	939,723	1,152,639	1,062,294
未払法人税	Accrued Income Taxes	482,552	622,184	978,765
前受金	Advances Received	1,941,823	1,827,349	1,809,964
返品調整引当金	Allowance for Sales Returns	58,195	43,922	46,166
賞与引当金	Allowance for Bonus Payable	24,962	30,556	30,620
その他	Other Current Liabilities	121,618	162,764	196,510
流動負債合計	Total Current Liabilities	5,608,072	5,654,551	5,960,031
固定負債	Long-Term Liabilities			
長期借入金	Long-Term Borrowings	174,300	37,000	-
退職給付引当金	Allowance for Employee' Retirement Benefits	23,651	24,321	24,544
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	199,987	202,640	175,352
その他	Other Long-Term Liabilities	422,646	414,601	383,419
固定負債合計	Total Long-Term Liabilities	820,584	678,562	583,316
負債合計	Total Liabilities	6,428,657	6,333,114	6,543,347
(純資産の部)	(Net Assets)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Surplus	4,787,342	4,999,506	6,351,173
自己株式	Treasury Stock	-4,503	-4,503	-4,623
株主資本合計	Total Shareholders' Equity	8,618,994	8,831,158	10,182,705
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	64,800	202,992	55,695
為替換算調整勘定	Foreign Exchange Adjustment Account	-	-216	-3,656
少数株主持分	Minority Interests	106,043	156,350	426,340
純資産合計	Total Net Assets	8,789,838	9,190,285	10,661,085
負債、純資産合計	Total Liabilities and Net Assets	15,218,495	15,523,399	17,204,433

決算期	As of September 30	2004.9	2005.9	2006.9
売上高	Net Sales	9,753,441	9,811,925	10,277,224
売上原価	Cost of Sales	5,007,010	4,706,123	4,622,019
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	58,195	43,922	46,166
売上総利益	Gross Profit	4,744,662	5,113,822	5,656,331
販売費及び一般管理費	Selling, General and Administrative Expenses	3,876,027	3,945,055	4,021,175
役員報酬及び給与手当	Salaries for Directors and Employees	1,557,426	1,758,979	1,762,300
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	7,460	7,700	6,670
賞与引当金繰入額	Provision for Allowance for Bonus Payable	20,161	23,863	25,055
広告宣伝費	Advertising	494,346	354,094	449,327
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	2,259	14,782	3,781
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	50,603	56,363	62,122
その他	Others	1,743,770	1,729,272	1,711,916
営業利益	Operating Income	868,635	1,168,766	1,635,155
営業外収益	Non-Operating Income	30,017	26,906	66,694
受取利息	Interest Income	3,116	-	-
受取配当金	dividends received	-	4,868	11,235
匿名組合投資収益	Investment Return from Anonymous Association	-	7,926	17,564
保険払戻額	Insurance Refunds	-	-	20,187
保険契約変更差益	Gains from insurance policy change	14,439	-	-
古紙売却収入	Income from Sales of Used Paper	3,732	3,554	-
その他	Other Income	8,729	10,557	17,707
営業外費用	Non-Operating Expenses	34,209	40,772	20,100
支払利息	Interest Expenses of Loans	4,186	-	-
社債償還損	Loss for redemption	3,710	-	-
匿名組合投資損失	Investment Loss of Anonymous Association	7,031	-	-
投資事業組合損失	Investment Loss of Business Association	9,480	39,036	15,432
保険契約解約損失	Loss on Insurance Claims	7,888	-	-
その他	Other Expenses	1,912	1,736	4,667
経常利益	Ordinary Income	864,442	1,154,900	1,681,750
特別利益	Extraordinary Income	155,363	16,899	375,859
固定資産売却益	Gains from Sales of Fixed Assets	610	11	363
投資有価証券売却益	Gains from Sales of Securities	114,527	-	297,512
関係会社株式売却益	Gains from Stocks of affiliated companies	-	-	35,781
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	128	-
退職給付引当金戻入額	Provision for retirement reserves	33,145	-	-
役員退職慰労引当金戻入額	Reversal of Directors' Retirement Benefits	-	16,759	-
前期損益修正益	Gain from the prior-term adjustments	7,080	-	42,202
その他	Other Income	-	-	-
特別損失	Impairment loss	52,587	661,940	314,266
固定資産除却損	Losses on Disposals of Fixed Assets	1,216	35,934	9,517
減損損失	Loss from Sales of Securities	-	612,389	-
投資有価証券評価損	Loss from Write-Down of Securities	12,919	2,610	304,524
賃貸契約解約損失	Losses on Dissolution of lease	8,421	7,006	-
前期損益修正損	Loss from the prior-term adjustments	30,028	-	-
その他	Other Expenses	-	4,000	225
税金等調整前中間(当期)純利益	Income before Income Taxes	967,219	509,859	1,743,343
法人税、住民税及び事業税	Income Taxes	466,706	606,386	958,881
法人税等調整額	Adjustment of Corporate Income Tax	-25,849	-145,628	-157,228
少数株主損益	Minority Interest in Earnings / Loss	10,464	24,489	-24,306
中間(当期)純利益	Net Income	515,897	24,611	965,995

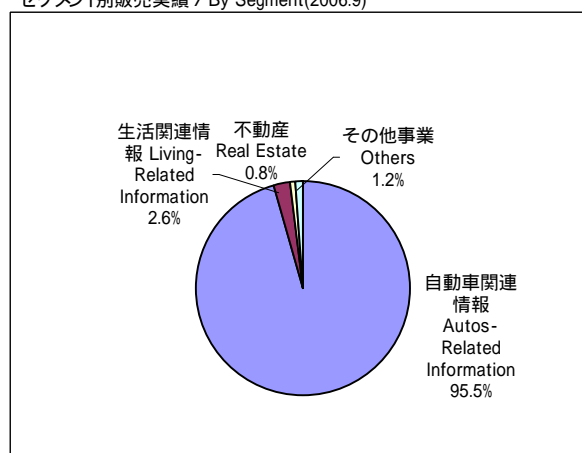
連結 キャッシュ・フロー計算書(中間) / Consolidated Cash Flows (The First Half Of The Year)

(千円 / ¥ thousands)

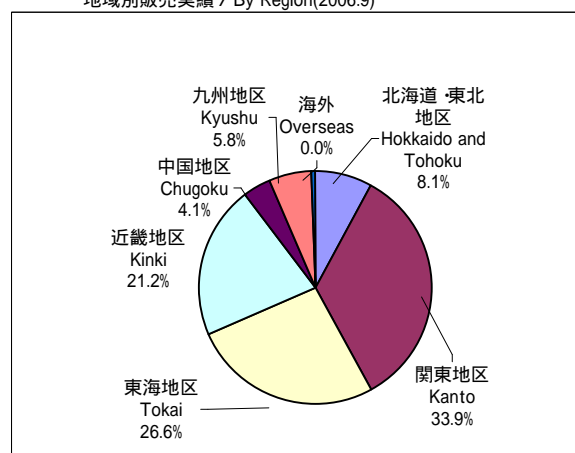
決算期	As of September 30	2004.9	2005.9	2006.9
営業活動によるキャッシュ・フロー	Cash flows from operating activities	159,242	1,238,027	1,153,841
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	12,524	-489,165	355,253
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-401,334	-142,296	-167,360
	Net Cash Provided by (Used in) Financing			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-	1,519	-10,339
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	-229,567	608,085	1,331,394
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	4,208,260	4,010,392	5,413,854
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	3,978,693	4,618,478	6,745,249
設備投資額	Capital Expenditures	55,683	39,776	58,164
減価償却費	Depreciation	87,944	75,870	84,520

セグメント情報(中間) / Sales Breakdown Information (The First Half Of The Year)

セグメント別販売実績 / By Segment(2006.9)



地域別販売実績 / By Region(2006.9)



セグメント別販売実績 / By Segment(2006.9)

(千円 / ¥ thousands)

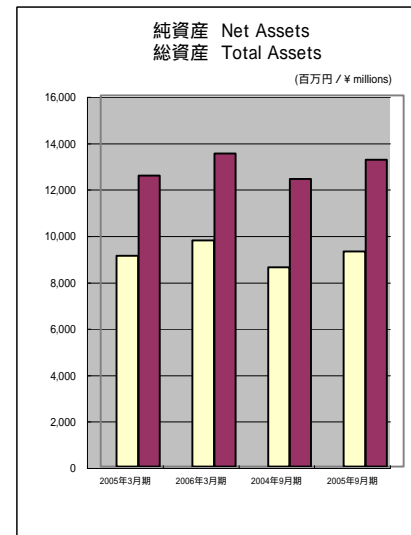
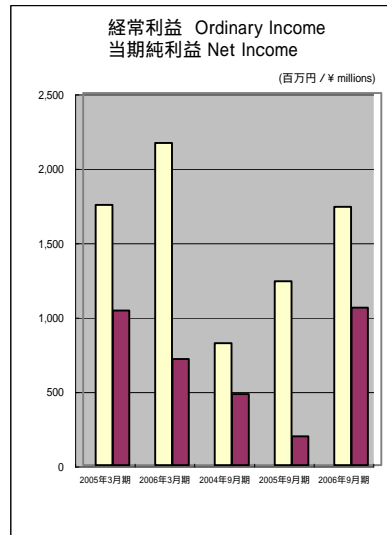
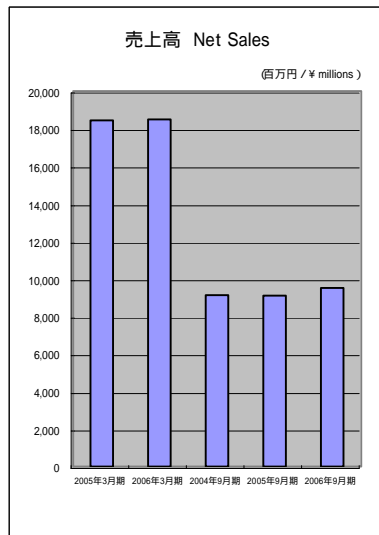
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自動車関連情報	Autos-Related Information	8,985,160	9,376,221	9,807,364
情報登録・掲載料	Information Registration Fees	7,559,796	7,995,902	8,434,859
情報提供料	Information Sales	1,425,363	1,380,318	1,372,504
生活関連情報	Living-Related Information	605,460	273,925	270,463
不動産	Real Estate	93,396	91,163	79,842
その他事業	Others	69,423	70,615	119,554
合計	Total	9,753,441	9,811,925	10,277,224

地域別販売実績 / By Region(2006.9)

(千円 / ¥ thousands)

		2004.9	2005.9	2006.9
北海道・東北地区	Hokkaido and Tohoku	788,507	807,960	820,461
関東地区	Kanto	3,266,665	3,297,705	3,479,837
東海地区	Tokai	2,660,636	2,648,181	2,730,415
近畿地区	Kinki	2,047,545	2,052,986	2,177,517
中国地区	Chugoku	403,504	414,816	417,259
九州地区	Kyushu	586,582	590,229	596,156
海外	Overseas	-	44	55,575
合計	Total	9,753,441	9,811,925	10,277,224

データハイライト(個別) / Financial Highlights (Non-Consolidated)



決算期	Fiscal Year-end	2005.3	2006.3	2004.9	2005.9	2006.9
売上高(千円)	Net Sales (¥ thousands)	18,442,015	18,492,257	9,121,614	9,113,749	9,505,167
經常利益(千円)	Ordinary (¥ thousands)	1,749,916	2,164,947	818,417	1,234,192	1,737,162
当期純利益(千円)	Net Income (¥ thousands)	1,039,683	714,569	478,970	192,037	1,057,453
純資産(千円)	Net Assets (¥ thousands)	9,079,360	9,759,858	8,580,373	9,265,667	10,502,399
総資産(千円)	Total Assets (¥ thousands)	12,542,236	13,501,089	12,398,379	13,218,396	14,656,375
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,425,000	8,725,000	8,725,000	8,725,000	8,725,000
従業員数	Total Employees	484	504	496	495	527

決算期	As of September 30	2004.9	2005.9	2006.9
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	2,765,580	3,637,248	4,857,310
受取手形	Notes Receivable-Trade	86,586	79,987	97,105
売掛金	Accounts Receivable-Trade	1,674,706	1,594,151	1,739,189
製商品	Finished Goods and Merchandise	560	378	129
仕掛品	Work in Process	5,029	16,907	18,843
貯蔵品	Supplies	20,108	13,489	6,700
前払費用	Prepaid Express	57,790	99,113	104,972
繰延税金資産	Deferred Tax Assets	96,151	110,742	129,742
その他	Other Current Assets	105,841	103,495	150,301
貸倒引当金	Allowance for Doubtful Accounts	-1,424	-953	-1,329
流動資産合計	Total Current Assets	4,810,930	5,654,561	7,102,965
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,861,521	1,554,728	1,488,852
構築物	Structures	54,573	40,238	34,779
車両運搬具	Vehicles and Automotive Equipment	8,122	5,281	3,516
工具器具部品	Tools , Furniture and Fixtures	82,128	51,777	54,880
土地	Land	2,309,930	1,942,611	1,922,671
有形固定資産合計	Total Tangible Fixed Assets	4,316,275	3,594,638	3,504,699
無形固定資産	Intangible Fixed Assets			
営業権	Good Will	3,166	1,166	-
商標権	Trademark Rights	420	340	260
ソフトウェア	Software	40,149	42,387	49,612
ソフトウェア仮勘定	Software in progress	-	20,214	-
電話加入権	Telephone Rights	22,009	22,009	22,009
無形固定資産合計	Total Intangible Fixed Assets	65,746	86,118	71,882
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	313,630	1,444,598	669,248
関係会社株式	Investments in Affiliates	1,143,564	1,293,564	1,468,345
出資金	Investments in Capital	537,802	20	30
関係会社出資金	Investments in affiliates	30,000	30,000	500,000
破産債権等	Bankrupt Credit	37,964	3,995	4,240
長期前払費用	Long-term Prepaid Expenses	19,080	19,416	14,923
敷金 保証金	Lease Deposits and Guarantee Money	162,531	115,113	129,772
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	92,989	74,547	288,789
その他	Other Investments	18,472	18,728	18,616
貸倒引当金	Allowance for Doubtful Accounts	-50,607	-16,905	-17,138
投資その他の資産合計	Total Investments and Other Assets	3,205,427	3,883,078	3,976,826
固定資産合計	Total Fixed Assets	7,587,449	7,563,835	7,553,409
資産合計	Total Assets	12,398,379	13,218,396	14,656,375
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	562,363	518,826	513,587
買掛金	Accounts Payable-Trade	685,945	683,974	697,195
未払金	Accounts Payable-others	5,776	5,275	5,592
未払費用	Accrued Expenses	902,982	1,051,095	956,095
未払法人税等	Accrued Income Taxes	464,240	576,449	911,131
未払消費税等	Accrued Consumption Taxes	44,039	80,828	84,398
前受金	Advances Received	817,530	705,343	656,395
預り金	Deposits Received	45,598	45,757	74,532
返品調整引当金	Allowance for Sales Returns	58,195	43,922	46,166
その他	Other Current Liabilities	1,446	747	130
流動負債合計	Total Current Liabilities	3,588,119	3,712,220	3,945,224
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	169,410	182,910	151,950
その他	Other Long-Term Liabilities	60,476	57,598	56,800
固定負債合計	Total Long-Term Liabilities	229,886	240,508	208,750
負債合計	Total Liabilities	3,818,006	3,952,729	4,153,975
(純資産の部)	(Net Assets)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Surplus			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
その他の利益準備金	Other Retained Earnings			
任意積立金	General Reserve	3,830,000	4,630,000	5,200,000
繰越利益剰余金	Unappropriated Retained Surplus	599,765	346,867	1,161,017
利益剰余金合計	Total Retained Earnings	4,683,920	5,231,022	6,615,172
自己株式	Treasury Stock	-4,503	-4,503	-4,623
株主資本合計	Total Shareholders' Equity	8,515,573	9,062,674	10,446,704
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	64,800	202,992	55,695
純資産合計	Total Net Assets	8,580,373	9,265,667	10,502,399
負債、純資産合計	Total Liabilities and Net Assets	12,398,379	13,218,396	14,656,375

決算期	As of September 30	2004.9	2005.9	2006.9
売上高	Net Sales	9,121,614	9,113,749	9,505,167
売上原価	Cost of Sales	4,917,424	4,631,108	4,488,525
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	58,195	43,922	46,166
売上総利益	Gross Profit	4,202,422	4,490,661	5,017,768
販売費及び一般管理費	Selling, General and Administrative Expenses	3,387,038	3,244,408	3,329,720
役員報酬	Salaries for Directors	141,219	141,436	131,016
給与手当	Salaries for Employees	1,204,470	1,358,850	1,332,754
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	7,250	7,250	6,250
広告宣伝費	Advertising	490,252	336,674	437,595
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	2,345	-	2,664
販売促進費	Sales Promotion	223,620	147,711	151,318
取次店手数料	Payable Commission	209,121	185,404	181,642
減価償却費	Depreciation	37,719	34,187	30,067
その他	Others	1,071,039	1,032,895	1,056,412
営業利益	Operating Income	815,384	1,246,252	1,688,047
営業外収益	Non-Operating Income	13,077	27,109	65,806
受取利息	Interest Income	3,062	2,511	3,304
古紙売却収入	Income from Sales of Used Paper	3,732	3,554	20,187
その他	Other Income	6,282	21,044	36,916
営業外費用	Non-Operating Expenses	10,043	39,168	16,691
投資事業組合損失	Investment Loss of Business Association	9,480	132	15,432
その他	Other Expenses	562	39,036	1,258
経常利益	Ordinary Income	818,417	1,234,192	1,737,162
特別利益	Extraordinary Income	118,854	77	358,554
固定資産売却益	Gains from Sales of Fixed Assets	554	11	-
投資有価証券売却益	Gains from Sales of Securities	114,527	-	296,512
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	65	-
関係会社株式売却益	Gains from sales of shares in affiliates	-	-	27,720
譲渡益	Capital gain	-	-	8,218
前期損益修正益	Gain from the prior-term adjustments	3,772	-	26,104
特別損失	Extraordinary Loss	36,445	623,667	304,623
固定資産除却損	Losses on Disposals of Fixed Assets	-	35,934	99
投資有価証券評価損	Loss from Write-Down of Securities	12,919	2,610	304,524
賃貸契約解約損失	Losses on Dissolution of lease	4,797	3,916	-
前期損益修正損	Loss from the prior-term adjustments	18,728	-	-
減損損失	Impairment loss	-	577,206	-
その他	Other Expenses	-	4,000	-
税金等調整前中間(当期)純利益	Income before Income Taxes	900,826	610,602	1,791,093
法人税、住民税及び事業税	Income Taxes	448,900	562,600	894,000
法人税等調整額	Adjustment of Corporate Income Tax	-27,044	-144,035	-160,360
中間(当期)純利益	Net Income	478,970	192,037	1,057,453
前期繰越利益	Unappropriated Retained Earnings Brought Forward	120,795	154,829	-
中間配当額	Interim Dividends Paid	87,199	87,199	-
中間(当期)末処分利益	Unappropriated Retained Surplus	599,765	346,867	-

參考資料

Reference Data

決算期	As of March 31	2004.3	2005.3	2006.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,390,360	4,192,492	5,597,130
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,942,288	2,651,230	2,580,530
たな卸資産	Inventory Assets	46,235	90,464	128,234
その他	Other Current Assets	181,431	194,547	195,845
貸倒引当金	Allowance for Doubtful Accounts	-1,940	-1,945	-2,170
流動資産合計	Total Current Assets	7,558,374	7,126,789	8,499,571
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,425,970	2,323,721	1,942,834
土地	Land	2,592,777	2,612,718	2,174,459
その他	Other Tangible Fixed Assets	137,880	144,892	163,185
有形固定資産合計	Total Tangible Fixed Assets	5,156,628	5,081,331	4,280,479
無形固定資産	Intangible Fixed Assets			
連結調整勘定	Consolidation Adjustments Account	354,221	314,817	274,440
その他	Other Intangible Fixed Assets	169,581	216,261	246,927
無形固定資産合計	Total Intangible Fixed Assets	523,803	531,079	521,367
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	255,837	859,112	1,443,250
出資金	Investments in Capital	819,261	-	-
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
その他	Other Investments	546,208	636,883	600,131
貸倒引当金	Allowance for Doubtful Accounts	-55,977	-26,128	-26,037
投資その他の資産合計	Total Investments and Other Assets	2,465,329	2,369,868	2,917,344
固定資産合計	Total Fixed Assets	8,145,761	7,982,279	7,719,191
資産合計	Total Assets	15,704,136	15,109,068	16,218,762
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	2,312,215	2,003,868	1,952,840
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	139,192	53,900	14,000
未払法人税	Accrued Income Taxes	677,349	374,882	642,420
未払費用	Accrued Expenses	662,808	769,842	794,698
前受金	Advances Received	1,786,802	1,778,099	1,735,425
返品調整引当金	Allowance for Sales Returns	56,427	51,942	47,292
賞与引当金	Allowance for Bonus Payable	22,564	25,471	29,413
その他	Other Current Liabilities	560,765	199,125	290,783
流動負債合計	Total Current Liabilities	6,218,125	5,257,132	5,506,873
固定負債	Long-Term Liabilities			
社債	Bonds payable	250,000	-	-
長期借入金	Long-Term Borrowings	238,938	44,000	30,000
退職給付引当金	Allowance for Employee' Retirement Benefits	57,479	22,757	28,578
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	192,317	212,699	221,430
その他	Other Long-Term Liabilities	416,675	419,099	401,050
固定負債合計	Total Long-Term Liabilities	1,155,410	698,556	681,058
負債合計	Total Liabilities	7,373,536	5,955,688	6,187,932
(純資産の部)	(Net Assets)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Surplus	4,386,964	5,101,344	5,493,813
自己株式	Treasury Stock	-4,503	-4,503	-4,623
株主資本合計	Total Shareholders' Equity	8,218,617	8,932,997	9,325,346
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	18,874	90,274	261,972
為替換算調整勘定	Foreign Exchange Adjustment Account	-	-1,752	1,792
少数株主持分	Minority Interests	93,108	131,860	441,719
純資産合計	Total Net Assets	8,330,599	9,153,379	10,030,829
負債、純資産合計	Total Liabilities and Net Assets	15,704,136	15,109,068	16,218,762

決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
売上高	Net Sales	20,781,415	19,778,878	19,952,511
売上原価	Cost of Sales	10,450,856	9,831,164	9,709,178
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	72,270	56,427	51,942
返品調整引当金繰入額	Provision for Allowance for Sales Returns	56,427	51,942	47,292
売上総利益	Gross Profit	10,346,401	9,952,199	10,247,982
販売費及び一般管理費	Selling, General and Administrative Expenses	8,363,611	8,227,108	8,237,609
役員報酬及び給与手当	Salaries for Directors and Employees	3,196,249	3,179,177	3,453,584
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	16,148	20,381	27,590
賞与引当金繰入額	Provision for Allowance for Bonus Payable	18,375	21,236	24,009
広告宣伝費	Advertising	1,357,486	1,303,924	1,051,882
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	9,220	8,649	3,551
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	101,206	112,924	109,435
その他	Others	3,664,923	3,580,813	3,567,556
営業利益	Operating Income	1,982,790	1,725,090	2,010,373
営業外収益	Non-Operating Income	44,948	49,999	48,977
受取利息	Interest Income	2,851	8,588	7,263
保険払戻額	Insurance Refunds	20,775	5,490	-
保険契約変更差益	Gains from insurance policy change	-	14,439	-
古紙売却収入	Income from Sales of Used Paper	8,112	6,949	7,488
その他	Other Income	13,208	14,531	34,225
営業外費用	Non-Operating Expenses	100,274	59,394	71,728
支払利息	Interest Expenses of Loans	10,960	8,379	1,572
匿名組合投資損失	Investment Loss of Anonymous Association	33,700	5,088	-
投資事業組合損失	Investment Loss of Business Association	46,722	27,688	65,615
保険契約解約損失	Loss on Insurance Claims	-	7,881	-
その他	Other Expenses	8,890	10,356	4,540
経常利益	Ordinary Income	1,927,464	1,715,695	1,987,622
特別利益	Extraordinary Income	14,478	211,484	300,648
固定資産売却益	Gains from Sales of Fixed Assets	940	1,862	19,280
投資有価証券売却益	Gains from Sales of Securities	13,537	114,527	16,306
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	10,000	-
役員退職慰労引当金戻入	Reversal of Directors' Retirement Benefits	-	33,145	17,859
前期損益修正益	Gain from the prior-term adjustments	-	38,624	12,047
その他	Other Income	-	13,324	235,154
特別損失	Extraordinary Loss	174,477	149,156	788,480
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	10,003	-
固定資産売却損	Losses from Sales of Fixed Assets	34	441	6,859
固定資産除売却損	Losses on Disposals of Fixed Assets	11,661	32,633	56,580
投資有価証券売却損	Loss from Sales of Securities	-	894	-
投資有価証券評価損	Loss from Write-Down of Securities	-	12,919	32,610
賃貸契約解約損失	Losses on Dissolution of lease	17,808	16,920	7,138
役員特別退職慰労金	Special Retirement Bonuses for Directors	111,100	-	-
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	28,378	-	-
持分変動損益	Transfer to Allowance for Doubtful Accounts	-	14,946	-
前期損益修正損	Loss from the prior-term adjustments	-	52,156	-
減損損失	Impairment loss	-	-	681,291
その他	Other Expenses	5,494	8,240	4,000
税金等調整前当期純利益	Income before Income Taxes	1,767,465	1,778,023	1,499,790
法人税、住民税及び事業税	Income Taxes	928,526	801,460	1,028,416
法人税等調整額	Adjustment of Corporate Income Tax	-49,480	32,209	-119,391
少数株主損益	Minority Interest in Earnings / Loss	20,662	27,254	-7,353
当期純利益	Net Income	867,756	917,099	598,118

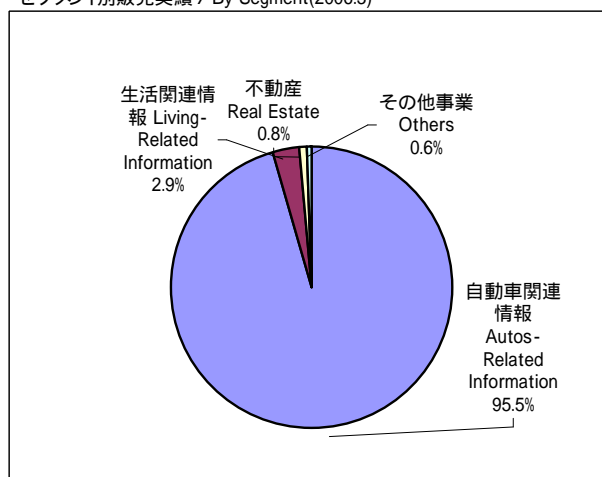
連結 キャッシュ・フロー計算書(通期) / Consolidated Cash Flows (A Year)

(千円 / ¥ thousands)

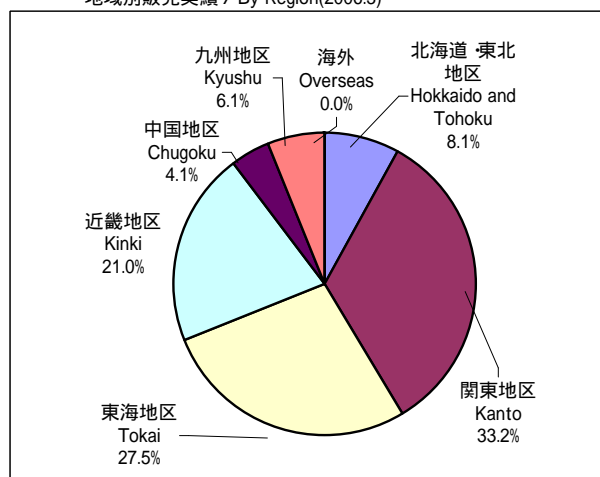
決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	2,186,413	614,756	1,602,887
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-829,233	-113,557	-512,428
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-312,888	-698,354	309,951
	Net Cash Provided by (Used in) Financing Activities			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-	-712	3,051
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	1,044,291	-197,868	1,403,462
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	3,163,969	4,208,260	4,010,392
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	4,208,260	4,010,392	5,413,854
設備投資額	Capital Expenditures	133,476	146,716	116,134
減価償却費	Depreciation	188,505	180,450	162,606

セグメント情報(通期) / Sales Breakdown Information (A Year)

セグメント別販売実績 / By Segment(2006.3)



地域別販売実績 / By Region(2006.3)



セグメント別販売実績 / By Segment(2006.3)

(千円 / ¥ thousands)

		2004.3	2005.3	2006.3
自動車関連情報	Autos-Related Information	18,774,732	18,397,324	19,070,662
情報登録 掲載料	Information Registration Fees	15,938,820	15,584,413	16,296,145
情報提供料	Information Sales	2,835,911	2,812,910	2,774,516
生活関連情報	Living-Related Information	1,749,637	1,053,399	580,758
不動産	Real Estate	176,601	177,542	174,015
その他事業	Others	80,444	150,611	127,075
合計	Total	20,781,415	19,778,878	19,952,511

地域別販売実績 / By Region(2006.3)

(千円 / ¥ thousands)

		2004.3	2005.3	2006.3
北海道・東北地区	Hokkaido and Tohoku	1,768,133	1,585,012	1,620,394
関東地区	Kanto	6,957,743	6,496,110	6,622,712
東海地区	Tokai	5,552,626	5,535,769	5,491,316
近畿地区	Kinki	4,367,104	4,124,494	4,191,325
中国地区	Chugoku	834,728	816,489	818,277
九州地区	Kyushu	1,301,079	1,221,002	1,208,356
海外	Overseas	-	-	128
合計	Total	20,781,415	19,778,878	19,952,511

決算期	As of March 31	2004.3	2005.3	2006.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	3,001,756	3,031,679	3,458,118
受取手形	Notes Receivable-Trade	88,786	88,922	78,830
売掛金	Accounts Receivable-Trade	1,942,795	1,726,531	1,701,667
製商品	Finished Goods and Merchandise	581	2,767	235
仕掛品	Work in Process	3,870	17,650	8,198
貯蔵品	Supplies	16,496	9,918	7,697
前払費用	Prepaid Express	74,128	95,306	84,068
繰延税金資産	Deferred Tax Assets	77,346	50,912	66,195
その他	Other Current Assets	16,620	12,574	8,177
貸倒引当金	Allowance for Doubtful Accounts	-1,574	-1,001	-1,184
流動資産合計	Total Current Assets	5,220,807	5,035,261	5,412,005
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,897,835	1,814,247	1,510,711
構築物	Structures	58,538	49,103	37,288
車両運搬具	Vehicles and Automotive Equipment	9,886	8,557	4,182
工具器具部品	Tools, Furniture and Fixtures	94,192	68,082	54,981
土地	Land	2,289,989	2,309,930	1,922,671
有形固定資産合計	Total Tangible Fixed Assets	4,350,442	4,249,921	3,529,834
無形固定資産	Intangible Fixed Assets			
営業権	Good Will	4,166	2,166	166
商標権	Trademark Rights	460	380	300
ソフトウェア	Software	45,282	52,953	53,690
電話加入権	Telephone Rights	22,009	22,009	22,009
無形固定資産合計	Total Intangible Fixed Assets	71,919	77,510	80,473
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	255,837	859,112	1,443,250
関係会社株式	Investments in Affiliates	653,564	1,143,564	1,440,124
出資金	Investments in Capital	546,882	-	-
関係会社出資金	Investments in affiliates	-	30,000	500,000
破産債権等	Bankrupt Credit	37,817	9,241	4,035
長期前払費用	Long-term Prepaid Expenses	17,986	19,694	17,298
敷金 保証金	Lease Deposits and Guarantee Money	219,330	154,081	121,041
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	115,459	67,257	51,221
その他	Other Investments	18,250	18,492	18,748
貸倒引当金	Allowance for Doubtful Accounts	-50,467	-21,901	-16,943
投資その他の資産合計	Total Investments and Other Assets	2,714,660	3,179,542	4,478,776
固定資産合計	Total Fixed Assets	7,137,023	7,506,974	8,089,084
資産合計	Total Assets	12,357,830	12,542,236	13,501,089
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	608,577	556,894	532,927
買掛金	Accounts Payable-Trade	921,049	714,942	729,555
未払金	Accounts Payable-others	5,424	5,473	6,053
未払費用	Accrued Expenses	649,009	681,225	728,501
未払法人税等	Accrued Income Taxes	651,707	339,646	563,442
未払消費税等	Accrued Consumption Taxes	112,436	36,245	88,864
前受金	Advances Received	850,585	750,684	676,937
預り金	Deposits Received	106,279	94,411	110,325
返品調整引当金	Allowance for Sales Returns	56,427	51,942	47,292
その他	Other Current Liabilities	1,638	858	102
流動負債合計	Total Current Liabilities	3,963,135	3,232,324	3,484,002
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	162,160	176,660	200,900
その他	Other Long-Term Liabilities	61,537	53,890	56,328
固定負債合計	Total Long-Term Liabilities	223,697	230,550	257,228
負債合計	Total Liabilities	4,186,833	3,462,875	3,741,231
(資本の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
その他の利益準備金	Other Retained Earnings			
任意積立金	General Reserve	3,130,000	3,830,000	4,630,000
繰越利益剰余金	Unappropriated Retained Earnings	936,315	1,073,278	782,199
利益剰余金合計	Total Retained Earnings	4,320,470	5,157,433	5,666,354
自己株式	Treasury Stock	-4,503	-4,503	-4,623
株主資本合計	Total Shareholders' Equity	4,315,967	5,152,930	5,661,731
その他有価証券評価差額金	Unrealized Losses on Other Securities, Net of Tax	18,874	90,274	261,972
資本合計	Total Shareholders' Equity	8,170,996	9,079,360	9,759,858

負債、資本合計	Total Liabilities and Shareholders' Equity	12,357,830	12,542,236	13,501,089
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個別 損益計算書(通期) / Non-Consolidated Statements of Income (A Year)

(千円 / ¥ thousands)

決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3
売上高	Net Sales	19,523,265	18,442,015	18,492,257
売上原価	Cost of Sales	10,251,923	9,748,997	9,463,945
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	72,270	56,427	51,942
返品調整引当金繰入額	Provision for Allowance for Sales Returns	56,427	51,942	47,292
売上総利益	Gross Profit	9,287,185	8,697,502	9,032,962
販売費及び一般管理費	Selling, General and Administrative Expenses	7,457,772	6,944,178	6,840,025
役員報酬	Salaries for Directors	277,462	285,803	283,296
給与手当	Salaries for Employees	2,529,164	2,372,528	2,593,935
役員退職慰勞引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	13,600	14,500	25,240
広告宣伝費	Advertising	1,377,560	1,285,713	1,012,506
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	5,352	5,364	1,450
販売促進費	Sales Promotion	607,070	390,453	333,424
取次店手数料	Payable Commission	446,700	400,030	372,519
減価償却費	Depreciation	88,070	75,526	69,896
その他	Others	2,112,791	2,114,258	2,147,755
営業利益	Operating Income	1,829,412	1,753,323	2,192,936
営業外収益	Non-Operating Income	23,473	24,909	37,872
受取利息	Interest Income	2,753	8,488	6,911
保険払戻額	Insurance Refunds	1,887	-	-
古紙売却収入	Income from Sales of Used Paper	8,112	6,949	7,488
その他	Other Income	10,720	9,470	23,472
営業外費用	Non-Operating Expenses	49,891	28,317	65,861
投資事業組合損失	Investment Loss of Business Association	46,722	27,688	65,615
その他	Other Expenses	3,168	628	245
経常利益	Ordinary Income	1,802,994	1,749,916	2,164,947
特別利益	Extraordinary Income	940	158,286	44,656
固定資産売却益	Gains from Sales of Fixed Assets	940	1,806	19,280
投資有価証券売却益	Gains from Sales of Securities	-	114,527	8
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	-	10,000	-
関係会社株式売却益	Gains from sales of shares in affiliates	-	-	13,320
前期損益修正益	Gain from the prior-term adjustments	-	31,951	12,047
特別損失	Extraordinary Loss	55,605	84,739	680,443
貯蔵品除売却損	Losses on Disposals/Sales of Inventories	-	10,003	-
固定資産売却損	Losses from Sales of Fixed Assets	34	441	6,859
固定資産除売却損	Losses on Disposals of Fixed Assets	11,661	7,836	55,718
投資有価証券売却損	Loss from Sales of Securities	-	894	-
投資有価証券評価損	Loss from Write-Down of Securities	-	12,919	32,610
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	28,378	-	-
賃貸契約解約損失	Losses on Dissolution of lease	10,036	9,415	4,048
前期損益修正損	Loss from the prior-term adjustments	-	34,987	-
減損損失	Impairment loss	-	-	577,206
その他	Other Expenses	5,494	8,240	4,000
税金等調整前当期純利益	Income before Income Taxes	1,748,329	1,823,463	1,529,160
法人税、住民税及び事業税	Income Taxes	900,000	755,000	931,000
法人税等調整額	Adjustment of Corporate Income Tax	-57,402	28,780	-116,409
当期純利益	Net Income	905,731	1,039,683	714,569
前期繰越利益	Unappropriated Retained Earnings Brought Forward	117,782	120,795	154,829
中間配当額	Interim Dividends Paid	87,199	87,199	87,199
当期未処分利益	Unappropriated Retained Earnings	936,315	1,073,278	782,199