

# ファクト・シート

## Fact Sheet

### 索引 CONTENTS

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<b>&lt;会社概要&gt;</b>	<b>Corporate Data</b>	
会社概要	Corporate Data	1
<b>&lt;連結データ&gt;</b>	<b>Consolidated Data</b>	
データハイライト(連結)	Financial Highlights	2
連結貸借対照表	Balance Sheets	3
連結損益計算書	Statements of Income	4
連結キャッシュ・フロー計算書	Cash Flows	5
セグメント情報	Sales Breakdown	5
<b>&lt;個別データ&gt;</b>	<b>Non-Consolidated Data</b>	
データハイライト(個別)	Financial Highlights	6
個別貸借対照表	Balance Sheets	7
個別損益計算書	Statements of Income	8

株式会社プロトコーポレーション  
PROTO CORPORATION

Code : 4298 ( J Q )

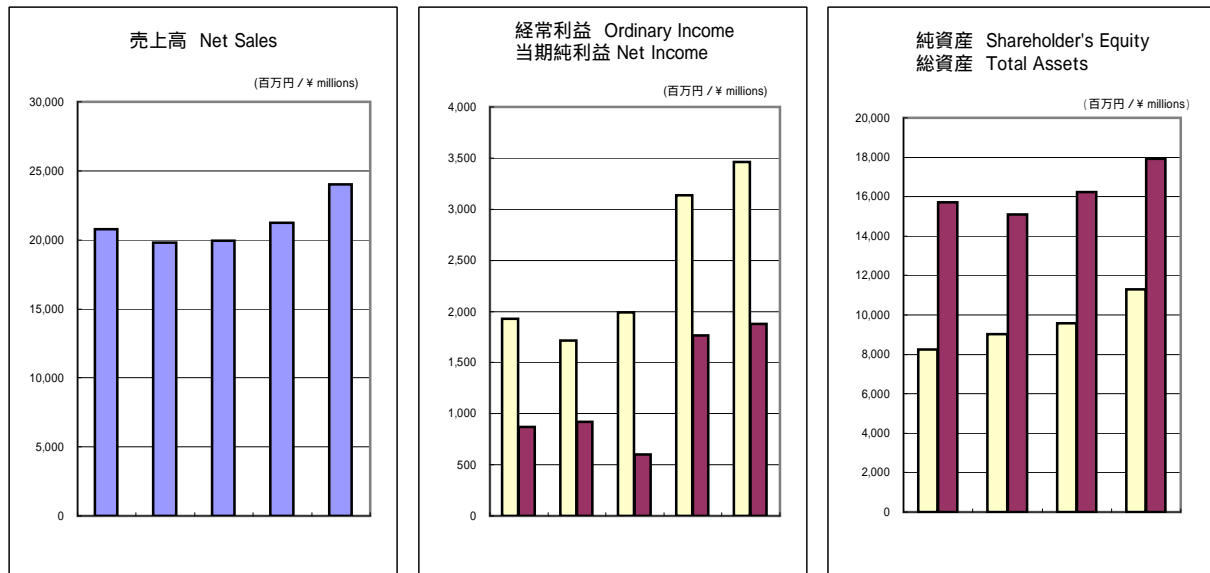
会社概要 / Corporate Data



As of March 31, 2007

商号	Corporate Name	株式会社プロトコーポレーション	PROTO CORPORATION
創業	Founded	1977年10月1日	October 1, 1977
設立	Established	1979年6月1日	June 1, 1979
資本金	Common Stock	18億2,462万円 (2007年3月31日現在)	¥1,824,620 thousand (as of March 31, 2007)
本店所在地	Head Office	愛知県名古屋市中区葵 1-23-14 TEL 052-934-2000 FAX 052-930-4400	1-23-14, Aoi, Naka-ku, Nagoya 460-0006, Japan
支社	Branch Offices	札幌、仙台、北関東、東京、浜松、名古屋 大阪、広島、福岡、熊本  全国 10 支社	Sapporo, Sendai, Kita-Kanto, Tokyo, Hamamatsu, Nagoya, Osaka, Hiroshima, Fukuoka, Kumamoto  Total of 10 Branch Offices
決算期	Fiscal Year-end	3月31日	March 31
役員	Board of Directors and Statutory Auditors	代表取締役会長 / 横山 博一 代表取締役社長 / 入川 達三 取締役副社長 / 齊藤 実 常務取締役 / 横山 宗久 取締役 / 倉元 進 取締役 / 飯村 富士雄 取締役 / 水川 直哉 取締役 / 沖村 敦矢 取締役 / 神谷 健司 取締役 / 宗平 光弘 取締役 / 白木 享 常勤監査役 / 水野 健一 監査役 / 塩見 涉 監査役 / 有馬 義雄	Chairman and Chief Executive Officer : Hiroichi Yokoyama President and Chief Operating Officer : Tatsuzo Irikawa Vice President : Minoru Saito Managing Director : Motohisa Yokoyama Director : Susumu Kuramoto Director : Fujio Iimura Director : Naoya Mizukawa Director : Atsuya Okimura Director : Kenji Kamiya Director : Mitsuhiro Munehira Director : Toru Shiraki Standing Statutory Auditor : Kenichi Mizuno Statutory Auditor : Wataru Shiomi Statutory Auditor : Yoshio Arima
従業員数	Number of Employees	544名 (2007年3月31日現在)	544 (as of March 31, 2007)
主要取引銀行	Main Banks	三菱東京UFJ銀行、静岡銀行、みずほ銀行	The Bank of Tokyo-Mitsubishi UFJ, Ltd., The Shizuoka Bank, Ltd., The Mizuho Bank, Ltd.
上場取引市場	Stock Exchange Listing	JASDAQ 2001年9月12日上場	JASDAQ (Listed on September 12, 2001)
関連会社	Wholly Owned Subsidiary	株式会社プロトリンク (情報誌の取材・編集・制作、印刷紙を仕入・販売する物流事業並びに広告代理事業)	PROTO LINK Corporation (Data gathering for and editing and production of information magazines, Advertising agency and distribution of paper used for printing)
	Consolidated Subsidiary	株式会社エムベック (自動車販売にかかわるEC仲介事業)	MPEC Corporation (Intermediary EC business of automobile sale)
	Consolidated Subsidiary	株式会社リペアテック (自動車修理業界向け情報誌の発行・事故車修理見積支援ソフトの開発・販売)	REPAIR-TECH INC. (Publishing information magazines for automobile repair industry, development and sale of automobile repair estimation software)
	Consolidated Subsidiary	株式会社マーズフラッグ (インターネット関連のシステム設計、製作業務)	MARS FLAG Corporation (Design and creation of Internet-related systems)
	Wholly Owned Subsidiary	宝路多(上海)广告有限公司 (自動車関連市場ならびにインターネット関連市場における市場調査)	PROTO (SHANGHAI) ADVERTISING CO., LTD (Market research covering automobile- and Internet-related markets)
	Wholly Owned Subsidiary	株式会社プロトデータセンター (データベース構築等の情報処理サービス) *2007年4月3日設立	PROTO DATA CENTER (Data processing service of information-database) *Established on April 3, 2007
	Consolidated Subsidiary	株式会社ジェイベックスパートナーズ (ソフトウェアの開発・生産・流通ならびに同事業を営む会社への投資事業等)	JPEX Partners Inc. (Development / production / the circulation of software and a business investment to a company of the same profession class)
	Sub-Subsidiary	株式会社ボムルドットコム (ソフトウェアダウンロードサイトの運営、ソフトウェアの開発及び販売)	BOMUL.com (Administration of a software download site, Development of software and sale)
問合せ先	For further information please contact	株式会社プロトコーポレーション 経営企画室 TEL 052-934-1519 FAX 052-934-1750 http://www.proto-g.co.jp	PROTO CORPORATION Corporate Planning Department

データハイライト(連結) / Financial Highlights (Consolidated)



		(千円 / ¥ thousands)				
決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3	2007.3	2008.3(予)
売上高(千円)	Net Sales (¥ thousands)	20,781,415	19,778,878	19,952,511	21,238,785	24,000,000
経常利益(千円)	Ordinary (¥ thousands)	1,927,464	1,715,695	1,987,622	3,136,853	3,460,000
当期純利益(千円)	Net Income (¥ thousands)	867,756	917,099	598,118	1,766,081	1,880,000
純資産(千円)	Shareholder's Equity (¥ thousands)	8,237,491	9,021,519	9,589,110	11,305,128	-
総資産(千円)	Total Assets (¥ thousands)	15,704,136	15,109,068	16,218,762	17,924,093	-
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	10,470,000	10,470,000
従業員数	Total Employees	568	575	622	650	738

		(千円 / ¥ thousands)				
決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3	2007.3	2008.3(予)
セグメント情報(売上高・販売実績) / Sales Breakdown Information (A Year)						
自動車関連情報	Autos-Related Information	18,774,732	18,397,324	19,070,662	20,138,486	22,103,079
情報登録・掲載料	Information Registration Fees	15,938,820	15,584,413	16,296,145	17,359,568	18,916,699
情報提供料	Information Sales	2,835,911	2,812,910	2,774,516	2,778,917	3,186,380
生活関連情報	Living-Related Information	1,749,637	1,053,399	580,758	675,854	1,135,832
不動産	Real Estate	176,601	177,542	174,015	160,644	173,664
その他事業	Others	80,444	150,611	127,075	263,801	587,425
合計	Total	20,781,415	19,778,878	19,952,511	21,238,785	24,000,000

決算期	As of March 31	2005.3	2006.3	2007.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,192,492	5,597,130	7,722,034
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,651,230	2,580,530	2,713,232
たな卸資産	Inventory Assets	90,464	128,234	74,794
その他	Other Current Assets	194,547	195,845	351,854
貸倒引当金	Allowance for Doubtful Accounts	-1,945	-2,170	-3,633
流動資産合計	Total Current Assets	7,126,789	8,499,571	10,858,282
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,323,721	1,942,834	1,881,906
土地	Land	2,612,718	2,174,459	2,174,459
その他	Other Tangible Fixed Assets	144,892	163,185	165,364
有形固定資産合計	Total Tangible Fixed Assets	5,081,331	4,280,479	4,221,730
無形固定資産	Intangible Fixed Assets			
連結調整勘定	Consolidation Adjustments Account	314,817	274,440	147,899
その他	Other Intangible Fixed Assets	216,261	246,927	198,914
無形固定資産合計	Total Intangible Fixed Assets	531,079	521,367	346,814
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	859,112	1,443,250	820,604
出資金	Investments in Capital	-	-	168,242
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
その他	Other Investments	636,883	600,131	636,828
貸倒引当金	Allowance for Doubtful Accounts	-26,128	-26,037	-28,408
投資その他の資産合計	Total Investments and Other Assets	2,369,868	2,917,344	2,497,266
固定資産合計	Total Fixed Assets	7,982,279	7,719,191	7,065,810
<b>資産合計</b>	<b>Total Assets</b>	<b>15,109,068</b>	<b>16,218,762</b>	<b>17,924,093</b>
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	2,003,868	1,952,840	1,872,186
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	53,900	14,000	-
未払法人税	Accrued Income Taxes	374,882	642,420	1,098,828
未払費用	Accrued Expenses	769,842	794,698	871,168
前受金	Advances Received	1,778,099	1,735,425	1,848,059
返品調整引当金	Allowance for Sales Returns	51,942	47,292	45,638
賞与引当金	Allowance for Bonus Payable	25,471	29,413	28,243
その他	Other Current Liabilities	199,125	290,783	293,947
流動負債合計	Total Current Liabilities	5,257,132	5,506,873	6,058,072
固定負債	Long-Term Liabilities			
社債	Bonds payable	-	-	-
長期借入金	Long-Term Borrowings	44,000	30,000	6,877
退職給付引当金	Allowance for Employee' Retirement Benefits	22,757	28,578	23,840
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	212,699	221,430	183,537
その他	Other Long-Term Liabilities	419,099	401,050	346,636
固定負債合計	Total Long-Term Liabilities	698,556	681,058	560,892
<b>負債合計</b>	<b>Total Liabilities</b>	<b>5,955,688</b>	<b>6,187,932</b>	<b>6,618,965</b>
(純資産の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
その他剰余金	Other Surplus	5,101,344	5,493,813	7,020,461
自己株式	Treasury Stock	-4,503	-4,623	-7,396
その他の評価差額金	Unrealized Losses on Other Securities, Net of Tax	90,274	261,972	28,200
為替換算調整勘定	Foreign Exchange Adjustment Account	-1,752	1,792	28,659
少数株主持分	Minority Interests	131,860	441,719	399,047
<b>純資産の部合計</b>	<b>Total Shareholders' Equity</b>	<b>9,021,519</b>	<b>9,589,110</b>	<b>11,305,128</b>
<b>負債・純資産の部 計</b>	<b>Total Liabilities and Shareholders' Equity</b>	<b>15,109,068</b>	<b>16,218,762</b>	<b>17,924,093</b>

決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
売上高	Net Sales	19,778,878	19,952,511	21,238,785
売上原価	Cost of Sales	9,831,164	9,709,178	9,582,174
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	51,942	47,292	45,638
売上総利益	Gross Profit	9,952,199	10,247,982	11,658,264
販売費及び一般管理費	Selling, General and Administrative Expenses	8,227,108	8,237,609	8,669,491
役員報酬及び給与手当	Salaries for Directors and Employees	3,179,177	3,453,584	3,540,252
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	20,381	27,590	14,696
賞与引当金繰入額	Provision for Allowance for Bonus Payable	21,236	24,009	21,091
広告宣伝費	Advertising	1,303,924	1,051,882	1,396,267
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	8,649	3,551	11,309
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	112,924	109,435	124,276
その他	Others	3,580,813	3,567,556	3,561,597
営業利益	Operating Income	1,725,090	2,010,373	2,988,772
営業外収益	Non-Operating Income	49,999	48,977	176,349
受取利息	Interest Income	8,588	7,263	6,270
保険払戻額	Insurance Refunds	5,490	-	22,906
保険契約変更差益	Gains from insurance policy change	14,439	-	-
古紙売却収入	Income from Sales of Used Paper	6,949	7,488	12,024
その他	Other Income	14,531	34,225	135,147
営業外費用	Non-Operating Expenses	59,394	71,728	28,268
支払利息	Interest Expenses of Loans	8,379	1,572	1,245
匿名組合投資損失	Investment Losses of Anonymous Association	5,088	-	-
投資事業組合損失	Investment Losses of Business Association	27,688	65,615	-
保険契約解約損失	Losses on Insurance Claims	7,881	-	-
その他	Other Expenses	10,356	4,540	27,023
経常利益	Ordinary Income	1,715,695	1,987,622	3,136,853
特別利益	Extraordinary Income	211,484	300,648	387,206
固定資産売却益	Gains from Sales of Fixed Assets	1,862	19,280	4,207
投資有価証券売却益	Gains from Sales of Securities	114,527	16,306	297,512
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	-	35,781
役員退職慰労引当金戻入	Reversal of Directors' Retirement Benefits	33,145	17,859	-
前期損益修正益	Gains from the Prior-term Adjustments	38,624	12,047	49,705
その他	Other Income	23,324	235,154	-
特別損失	Extraordinary Losses	149,156	788,480	491,178
棚卸資産評価損	Losses from Inventory Assets	-	-	4,143
固定資産売却損	Losses from Sales of Fixed Assets	441	6,859	-
固定資産除却損	Losses on Disposals of Fixed Assets	32,633	56,580	29,783
減損損失	Impairment Losses	-	681,291	26,048
投資有価証券評価損	Losses from Write-Down of Securities	12,919	32,610	408,000
賃貸契約解約損失	Losses on Dissolution of Lease	16,920	7,138	1,814
前期損益修正損	Losses from the Prior-term Adjustments	52,156	-	21,164
貯蔵品除却損	Losses on Disposals/Sales of Inventories	10,003	-	-
持分変動損益	Transfer to Allowance for Doubtful Accounts	14,946	-	-
投資有価証券売却損	Losses from Sales of Securities	894	-	-
その他	Other Expenses	8,240	4,000	225
税金等調整前当期純利益	Income before Income Taxes	1,778,023	1,499,790	3,032,881
法人税、住民税及び事業税	Income Taxes	801,460	1,028,416	1,586,303
法人税等調整額	Adjustment of Corporate Income Tax	32,209	-119,391	-268,094
少数株主損益	Minority Interest in Earnings / Losses	27,254	-7,353	-51,410
当期純利益	Net Income	917,099	598,118	1,766,081

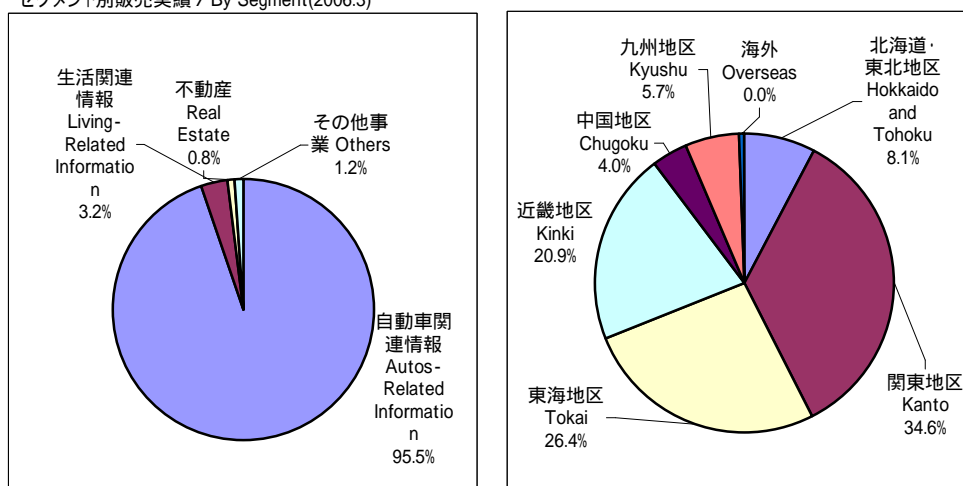
連結 キャッシュ・フロー計算書(通期) / Consolidated Cash Flows (A Year)

(千円 / ¥ thousands)

決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	614,756	1,602,887	2,158,790
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-113,557	-512,428	269,013
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-698,354	309,951	-300,197
	Net Cash Provided by (Used in) Financing			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-712	3,051	28,473
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	-197,868	1,403,462	2,156,079
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	4,208,260	4,010,392	5,413,854
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	4,010,392	5,413,854	7,569,934
設備投資額	Capital Expenditures	146,716	116,134	136,289
減価償却費	Depreciation	186,450	162,606	178,038

セグメント情報(通期) / Sales Breakdown Information (A Year)

セグメント別販売実績 / By Segment(2006.3)



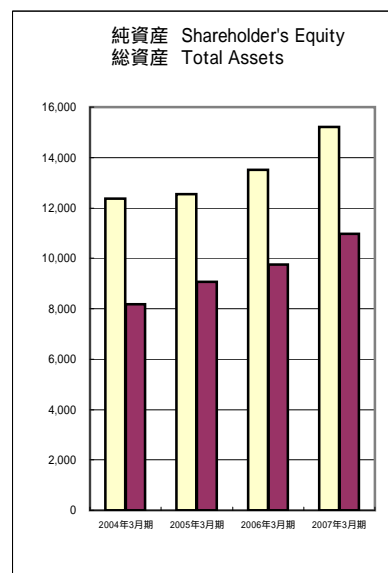
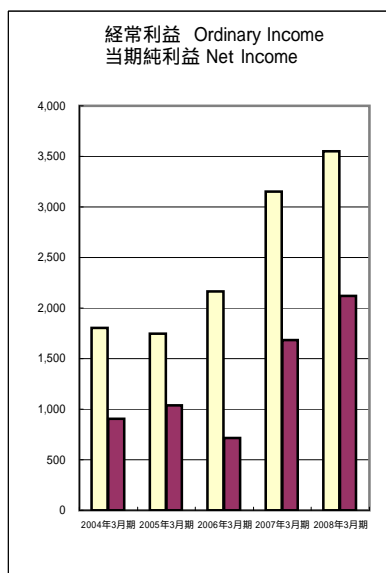
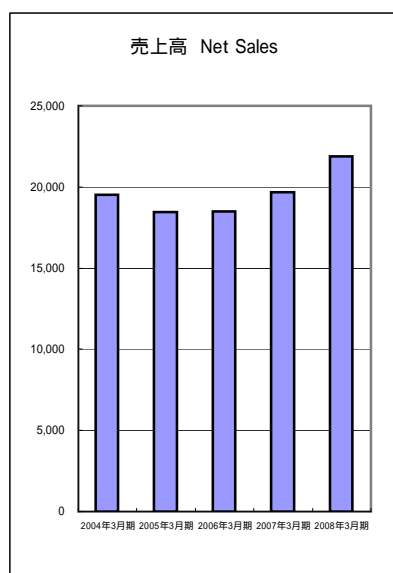
セグメント別販売実績 / By Segment(2007.3)

		2005.3	2006.3	2007.3
自動車関連情報	Autos-Related Information	18,397,324	19,070,662	20,138,486
情報登録・掲載料	Information Registration Fees	15,584,413	16,296,145	17,359,568
情報提供料	Information Sales	2,812,910	2,774,516	2,778,917
生活関連情報	Living-Related Information	1,053,399	580,758	675,854
不動産	Real Estate	177,542	174,015	160,644
その他事業	Others	150,611	127,075	263,801
合計	Total	19,778,878	19,952,511	21,238,785

地域別販売実績 / By Region(2007.3)

(千円 / ¥ thousands)

		2005.3	2006.3	2007.3
北海道・東北地区	Hokkaido and Tohoku	1,585,012	1,620,394	1,647,647
関東地区	Kanto	6,496,110	6,622,712	7,358,092
東海地区	Tokai	5,535,769	5,491,316	5,613,035
近畿地区	Kinki	4,124,494	4,191,325	4,439,514
中国地区	Chugoku	816,489	818,277	848,565
九州地区	Kyushu	1,221,002	1,208,356	1,211,241
海外	Overseas	-	128	120,686
合計	Total	19,778,878	19,952,511	21,238,785



決算期	Fiscal Years Ended March 31	2004.3	2005.3	2006.3	2007.3	2008.3(予)
売上高(千円)	Net Sales (¥ thousands)	19,523,265	18,442,015	18,492,257	19,657,320	21,870,000
経常利益(千円)	Ordinary (¥ thousands)	1,802,994	1,749,916	2,164,947	3,153,844	3,550,000
当期純利益(千円)	Net Income (¥ thousands)	905,731	1,039,683	714,569	1,680,747	2,120,000
純資産(千円)	Shareholder's Equity (¥ thousands)	8,170,996	9,079,360	9,759,858	10,964,627	-
総資産(千円)	Total Assets (¥ thousands)	12,357,830	12,542,236	13,501,089	15,219,691	-
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	8,725,000	8,725,000	10,470,000	10,470,000
従業員数	Total Employees	498	484	504	544	603

決算期	As of March 31	2005.3	2006.3	2007.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	3,031,679	3,458,118	5,347,881
受取手形	Notes Receivable-Trade	88,922	78,830	92,110
売掛金	Accounts Receivable-Trade	1,726,531	1,701,667	1,824,187
製商品	Finished Goods and Merchandise	2,767	235	821
仕掛品	Work in Process	17,650	8,198	17,729
貯蔵品	Supplies	9,918	7,697	7,539
前払費用	Prepaid Express	95,306	84,068	89,341
繰延税金資産	Deferred Tax Assets	50,912	66,195	99,452
その他	Other Current Assets	12,574	8,177	133,618
貸倒引当金	Allowance for Doubtful Accounts	-1,001	-1,184	-1,533
流動資産合計	Total Current Assets	5,035,261	5,412,005	7,611,150
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,814,247	1,510,711	1,486,171
構築物	Structures	49,103	37,288	30,229
車両運搬具	Vehicles and Automotive Equipment	8,557	4,182	17,809
工具器具備品	Tools, Furniture and Fixtures	68,082	54,981	52,387
土地	Land	2,309,930	1,922,671	1,922,671
有形固定資産合計	Total Tangible Fixed Assets	4,249,921	3,529,834	3,509,268
無形固定資産	Intangible Fixed Assets			
営業権	Good Will	2,166	166	-
商標権	Trademark Rights	380	300	220
ソフトウェア	Software	52,953	53,690	40,623
電話加入権	Telephone Rights	22,009	22,009	22,009
無形固定資産合計	Total Intangible Fixed Assets	77,510	80,473	62,853
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	859,112	1,443,250	820,604
関係会社株式	Investments in Affiliates	1,143,564	1,440,124	1,229,613
出資金	Investments in Capital	-	-	30
関係会社出資金	Investments in affiliates	30,000	500,000	500,000
破産債権等	Bankrupt Credit	9,241	4,035	8,964
長期前払費用	Long-term Prepaid Expenses	19,694	17,298	11,798
敷金・保証金	Lease Deposits and Guarantee Money	154,081	121,041	120,285
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	67,257	51,221	448,143
その他	Other Investments	18,492	18,748	18,616
貸倒引当金	Allowance for Doubtful Accounts	-21,901	-16,943	-21,637
投資その他の資産合計	Total Investments and Other Assets	3,179,542	4,478,776	4,036,418
固定資産合計	Total Fixed Assets	7,506,974	8,089,084	7,608,540
資産合計	Total Assets	12,542,236	13,501,089	15,219,691
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	556,894	532,927	497,765
買掛金	Accounts Payable-Trade	714,942	729,555	701,923
未払金	Accounts Payable-others	5,473	6,053	5,913
未払費用	Accrued Expenses	681,225	728,501	801,579
未払法人税等	Accrued Income Taxes	339,646	563,442	1,035,160
未払消費税等	Accrued Consumption Taxes	36,245	88,864	96,338
前受金	Advances Received	750,684	676,937	715,644
預り金	Deposits Received	94,411	110,325	142,214
返品調整引当金	Allowance for Sales Returns	51,942	47,292	45,638
その他	Other Current Liabilities	858	102	90
流動負債合計	Total Current Liabilities	3,232,324	3,484,002	4,042,270
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	176,660	200,900	157,900
その他	Other Long-Term Liabilities	53,890	56,328	54,893
固定負債合計	Total Long-Term Liabilities	230,550	257,228	212,793
負債合計	Total Liabilities	3,462,875	3,741,231	4,255,063
(純資産の部)	(Shareholders' Equity)			
株主資本	Shareholders' Equity			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
別途積立金	General Reserve	3,830,000	4,630,000	5,200,000
繰越利益剰余金	Retained Earnings Brought Forward + Net Income	1,073,278	782,199	1,653,512
利益剰余金合計	Total Retained Earnings	5,157,433	5,666,354	7,107,667
自己株式	Treasury Stock	-4,503	-4,623	-7,396
評価・換算差額等	Unrealized Losses on Other Securities, Net of Tax	90,274	261,972	28,200
純資産合計	Total Shareholders' Equity	9,079,360	9,759,858	10,964,627
負債・純資産合計	Total Liabilities and Shareholders' Equity	12,542,236	13,501,089	15,219,691



決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
売上高	Net Sales	18,442,015	18,492,257	19,657,320
売上原価	Cost of Sales	9,748,997	9,463,945	9,288,684
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	51,942	47,292	45,638
売上総利益	Gross Profit	8,697,502	9,032,962	10,370,290
販売費及び一般管理費	Selling, General and Administrative Expenses	6,944,178	6,840,025	7,329,980
役員報酬	Salaries for Directors	285,803	283,296	254,008
給与手当	Salaries for Employees	2,372,528	2,593,935	2,687,934
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	14,500	25,240	12,200
広告宣伝費	Advertising	1,285,713	1,012,506	1,409,861
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	5,364	1,450	9,455
販売促進費	Sales Promotion	390,453	333,424	319,065
取次店手数料	Payable Commission	400,030	372,519	355,604
減価償却費	Depreciation	75,526	69,896	61,644
その他	Others	2,114,258	2,147,755	2,220,205
営業利益	Operating Income	1,753,323	2,192,936	3,040,309
営業外収益	Non-Operating Income	24,909	37,872	116,184
受取利息	Interest Income	8,488	6,911	5,584
保険払戻額	Insurance Refunds	-	-	20,187
古紙売却収入	Income from Sales of Used Paper	6,949	7,488	12,024
その他	Other Income	9,470	23,472	78,388
営業外費用	Non-Operating Expenses	28,317	65,861	2,650
投資事業組合損失	Investment Losses of Business Association	27,688	65,615	-
その他	Other Expenses	628	245	2,650
経常利益	Ordinary Income	1,749,916	2,164,947	3,153,844
特別利益	Extraordinary Income	158,286	44,656	391,523
固定資産売却益	Gains from Sales of Fixed Assets	1,806	19,280	3,843
投資有価証券売却益	Gains from Sales of Securities	114,527	8	296,512
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	13,320	27,720
事業譲渡益	Gains from Transfer of Operations	-	-	8,218
前期損益修正益	Gains from the Prior-term Adjustments	31,951	12,047	55,229
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	10,000	-	-
特別損失	Extraordinary Losses	84,739	680,443	657,779
固定資産売却損	Losses from Sales of Fixed Assets	441	6,859	-
固定資産除却損	Losses on Disposals of Fixed Assets	7,836	55,718	11,047
減損損失	Impairment Losses	-	577,206	-
投資有価証券評価損	Losses from Write-Down of Securities	12,919	32,610	408,000
関係会社株式評価損	Losses from Write-Down of Shares in Affiliates	-	-	238,731
賃貸契約解約損失	Losses on Dissolution of Lease	9,415	4,048	-
貯蔵品除却損	Losses on Disposals/Sales of Inventories	10,003	-	-
投資有価証券売却損	Losses from Sales of Securities	894	-	-
前期損益修正損	Losses from the Prior-term Adjustments	34,987	-	-
その他	Other Expenses	8,240	4,000	-
税金等調整前当期純利益	Income before Income Taxes	1,823,463	1,529,160	2,887,587
法人税、住民税及び事業税	Income Taxes	755,000	931,000	1,477,500
法人税等調整額	Adjustment of Corporate Income Tax	28,780	-116,409	-270,660
当期純利益	Net Income	1,039,683	714,569	1,680,747
前期繰越利益	Unappropriated Retained Earnings Brought Forward	120,795	154,829	103,563
中間配当額	Interim Dividends Paid	87,199	87,199	130,798
当期末処分利益	Unappropriated Retained Earnings	1,073,278	782,199	1,653,512

**參考資料**

**Reference Data**

		2006.3				2007.3			
		第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	第4四半期
		First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
売上高	Net Sales	4,896,261	4,915,663	5,023,567	5,117,018	5,049,311	5,227,912	5,527,104	5,434,455
自動車関連情報	Autos-Related Information	4,666,102	4,710,118	4,808,940	4,885,500	4,821,735	4,985,629	5,220,711	5,110,409
情報登録・掲載料	Information Registration Fees	3,949,861	4,046,040	4,106,252	4,193,990	4,110,373	4,324,486	4,514,808	4,409,900
情報提供料	Information Sales	716,240	664,078	702,688	691,509	711,362	661,142	705,903	700,509
生活関連情報	Living-Related Information	145,040	128,885	149,428	157,404	133,700	136,763	196,134	209,255
不動産	Real Estate	45,782	45,380	40,158	42,693	39,310	40,531	40,433	40,368
その他	Others	39,336	31,279	25,039	31,420	54,565	64,988	69,824	74,422
売上原価	Cost of Sales	2,298,245	2,399,857	2,455,127	2,551,297	2,193,329	2,427,564	2,440,296	2,519,330
販売費及び一般管理費	Selling, General and Administrative Expenses	1,854,410	2,090,644	1,948,872	2,343,680	1,959,545	2,061,629	2,066,011	2,582,305
広告宣伝費	Advertising	193,411	160,682	206,232	491,555	196,553	252,773	275,080	671,859
その他経費	Others	1,660,999	1,929,962	1,742,640	1,852,125	1,762,992	1,808,855	1,790,930	1,910,445
営業利益	Operating Income	743,605	425,161	619,566	222,039	896,436	738,718	1,020,797	332,820
営業外収益	Non-Operating Income	19,180	7,726	12,126	9,944	48,894	17,800	11,640	98,013
営業外費用	Non-Operating Expenses	4,387	36,385	550	30,405	6,342	13,757	9,024	-856
経常利益	Ordinary Income	758,398	396,501	631,142	201,579	938,988	742,761	1,023,412	431,691
特別利益	Extraordinary Income	2,146	14,752	253,799	29,949	38,207	337,652	1,320	10,026
特別損失	Extraordinary Loss	26,095	635,844	52,500	74,040	0	314,266	24,753	152,157
税金等調整前四半期純利益	Income before Income Taxes	734,449	-224,589	832,441	157,488	977,196	766,146	999,979	289,559
当期純利益	Net Income	375,264	-350,653	551,507	21,999	547,117	418,878	545,160	254,925