

# ファクト・シート

## Fact Sheet

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株式会社プロトコーポレーション  
PROTO CORPORATION

Code : 4298 ( J Q )

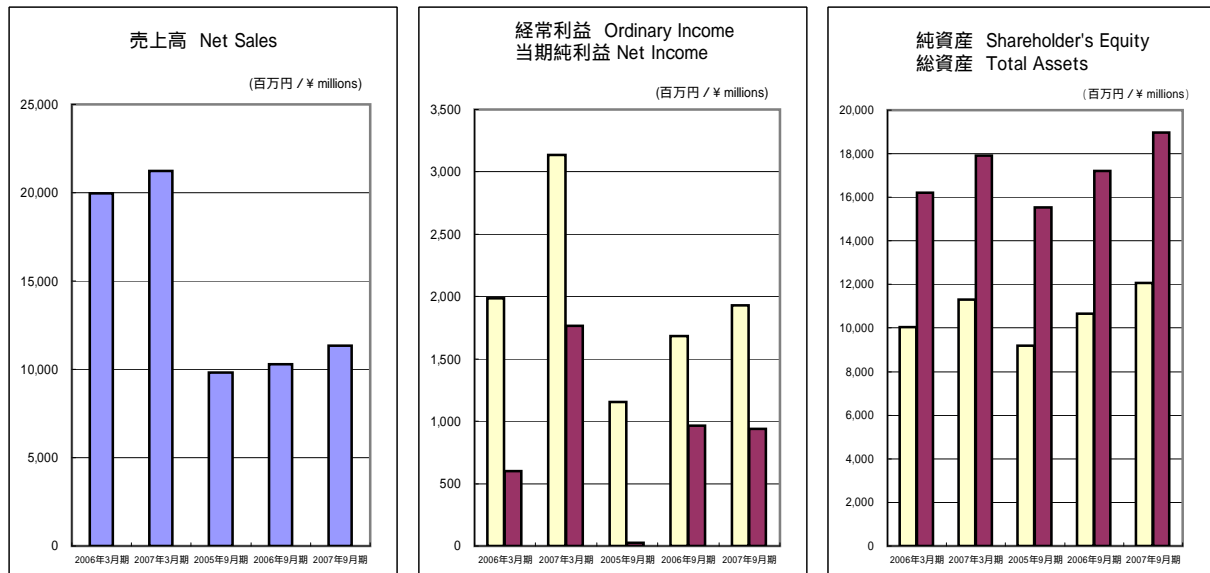
会社概要 / Corporate Data



As of October 1, 2007

商号	Corporate Name	株式会社プロトコーポレーション	PROTO CORPORATION
創業	Founded	1977年10月1日	October 1, 1977
設立	Established	1979年6月1日	June 1, 1979
資本金	Common Stock	18億2,462万円 (2007年9月30日現在)	¥1,824,620 thousand (as of September 30, 2007)
本店所在地	Head Office	愛知県名古屋市中区葵1-23-14 TEL 052-934-2000 FAX 052-930-4400	1-23-14, Aoi, Naka-ku, Nagoya 460-0006, Japan
支社	Branch Offices	札幌、仙台、北関東、東京、浜松、名古屋 大阪、広島、福岡、熊本 全国10支社	Sapporo, Sendai, Kita-Kanto, Tokyo, Hamamatsu, Nagoya, Osaka, Hiroshima, Fukuoka, Kumamoto Total of 10 Branch Offices
決算期	Fiscal Year-end	3月31日	March 31
役員	Board of Directors and Statutory Auditors	代表取締役会長 / 横山 博一 代表取締役社長 / 入川 達三 取締役副社長 / 齊藤 実 常務取締役 / 横山 宗久 取締役 / 倉元 進 取締役 / 飯村 富士雄 取締役 / 沖村 敦矢 取締役 / 神谷 健司 取締役 / 宗平 光弘 取締役 / 白木 享 常勤監査役 / 水野 健一 監査役 / 塩見 渉 監査役 / 有馬 義雄	Chairman and Chief Executive Officer : Hiroichi Yokoyama President and Chief Operating Officer : Tatsuzo Irikawa Vice President : Minoru Saito Managing Director : Motohisa Yokoyama Director : Susumu Kuramoto Director : Fujio Iimura Director : Atsuya Okimura Director : Kenji Kamiya Director : Mitsuhiro Munehira Director : Toru Shiraki Standing Statutory Auditor : Kenichi Mizuno Statutory Auditor : Wataru Shiomi Statutory Auditor : Yoshio Arima
従業員数	Number of Employees	569名 (2007年9月30日現在)	569 (as of September 30, 2007)
主要取引銀行	Main Banks	三菱東京UFJ銀行、静岡銀行、みずほ銀行	The Bank of Tokyo-Mitsubishi UFJ, Ltd., The Shizuoka Bank, Ltd., The Mizuho Bank, Ltd.
上場取引市場	Stock Exchange Listing	JASDAQ 2001年9月12日上場	JASDAQ (Listed on September 12, 2001)
関連会社	Wholly Owned Subsidiary	株式会社プロトリンク (情報誌の取材・編集・制作、印刷紙を仕入・販売する物流事業並びに広告代理事業)	PROTO LINK Corporation (Data gathering for and editing and production of information magazines, Advertising agency and distribution of paper used for printing)
	Consolidated Subsidiary	株式会社エムベック (自動車販売にかかわるEC仲介事業)	MPEC Corporation (Intermediary EC business of automobile sale)
	Consolidated Subsidiary	株式会社リペアテック (自動車修理業界向け情報誌の発行・事故車修理見積支援ソフトの開発・販売)	REPAIR-TECH INC. (Publishing information magazines for automobile repair industry, development and sale of automobile repair estimation software)
	Consolidated Subsidiary	株式会社マーズフラッグ (インターネット関連のシステム設計、製作業務)	MARS FLAG Corporation (Design and creation of Internet-related systems)
	Wholly Owned Subsidiary	宝路多(上海)广告有限公司 (自動車関連市場ならびにインターネット関連市場における市場調査)	PROTO (SHANGHAI) ADVERTISING CO., LTD (Market research covering automobile- and Internet-related markets)
	Wholly Owned Subsidiary	株式会社プロトデータセンター (データベース構築等の情報処理サービス)	PROTO DATA CENTER (Data processing service of information-database)
	Consolidated Subsidiary	株式会社ジェイベックスパートナーズ (ソフトウェアの開発・生産・流通ならびに同事業を営む会社への投資事業等)	JPEX Partners Inc. (Development / production / the circulation of software and a business investment to a company of the same profession class)
	Sub-Subsidiary	株式会社ボムルドットコム (ソフトウェアダウンロードサイトの運営、ソフトウェアの開発及び販売)	BOMUL.com (Administration of a software download site, Development of software and sale)
問合せ先	For further information please contact	株式会社プロトコーポレーション 経営企画室 TEL 052-934-1519 FAX 052-934-1750 http://www.proto-g.co.jp	PROTO CORPORATION Corporate Planning Department

データハイライト(連結) / Financial Highlights (Consolidated)



		(千円 / ¥ thousands)				
決算期	Fiscal Year-end	2006.3	2007.3	2005.9	2006.9	2007.9
売上高(千円)	Net Sales (¥ thousands)	19,952,511	21,238,785	9,811,925	10,277,224	11,345,414
経常利益(千円)	Ordinary (¥ thousands)	1,987,622	3,136,853	1,154,900	1,681,750	1,929,350
当期純利益(千円)	Net Income (¥ thousands)	598,118	1,766,081	24,611	965,995	938,720
純資産(千円)	Shareholder's Equity (¥ thousands)	10,030,829	11,305,128	9,190,285	10,661,085	12,060,599
総資産(千円)	Total Assets (¥ thousands)	16,218,762	17,924,093	15,523,399	17,204,433	18,960,021
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	10,470,000	8,725,000	8,725,000	10,470,000
従業員数	Total Employees	622	650	594	646	681

		(千円 / ¥ thousands)				
決算期	Fiscal Year-end	2006.3	2007.3	2005.9	2006.9	2007.9
自動車関連情報	Autos-Related Information	19,070,662	20,138,485	9,376,221	9,807,364	10,693,176
情報登録・掲載料	Information Registration Fees	16,296,145	17,359,568	7,995,902	8,434,859	9,109,066
情報提供料	Information Sales	2,774,516	2,778,917	1,380,318	1,372,504	1,584,110
生活関連情報	Living-Related Information	580,758	675,853	273,925	270,463	425,698
不動産	Real Estate	174,015	160,644	91,163	79,842	88,235
その他事業	Others	127,075	263,801	70,615	119,554	138,303
合計	Total	19,952,511	21,238,785	9,811,925	10,277,224	11,345,414

決算期	As of September 30	2005.9	2006.9	2007.9
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,800,578	6,897,349	8,853,784
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,469,038	2,678,906	2,792,279
たな卸資産	Inventory Assets	92,169	137,907	66,023
その他	Other Current Assets	339,128	420,584	421,915
貸倒引当金	Allowance for Doubtful Accounts	-4,227	-2,578	-4,251
流動資産合計	Total Current Assets	7,696,687	10,132,169	12,129,751
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,016,993	1,907,959	1,821,633
土地	Land	2,245,399	2,174,459	2,174,459
その他	Other Tangible Fixed Assets	139,442	177,572	145,137
有形固定資産合計	Total Tangible Fixed Assets	4,401,835	4,259,991	4,141,230
無形固定資産	Intangible Fixed Assets			
のれん	Consolidation Adjustments Account	258,453	210,052	89,123
その他	Other Intangible Fixed Assets	240,010	217,563	177,612
無形固定資産合計	Total Intangible Fixed Assets	498,464	427,616	266,735
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	1,444,598	669,248	828,247
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
その他	Other Investments	615,335	839,929	719,764
貸倒引当金	Allowance for Doubtful Accounts	-33,521	-24,521	-25,707
投資その他の資産合計	Total Investments and Other Assets	2,926,411	2,384,655	2,422,303
固定資産合計	Total Fixed Assets	7,826,712	7,072,263	6,830,269
<b>資産合計</b>	<b>Total Assets</b>	<b>15,523,399</b>	<b>17,204,433</b>	<b>18,960,021</b>
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	1,801,134	1,829,218	1,793,439
短期借入金	Short-term Borrowings	-	6,491	-
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	14,000	-	-
未払費用	Accrued Expenses	1,152,639	1,062,294	1,261,633
未払法人税	Accrued Income Taxes	622,184	978,765	989,158
前受金	Advances Received	1,827,349	1,809,964	2,002,575
返品調整引当金	Allowance for Sales Returns	43,922	46,166	47,558
賞与引当金	Allowance for Bonus Payable	30,556	30,620	30,011
その他	Other Current Liabilities	162,764	196,510	215,558
流動負債合計	Total Current Liabilities	5,654,551	5,960,031	6,339,935
固定負債	Long-Term Liabilities			
長期借入金	Long-Term Borrowings	37,000	-	-
退職給付引当金	Allowance for Employee' Retirement Benefits	24,321	24,544	26,852
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	202,640	175,352	184,333
その他	Other Long-Term Liabilities	414,601	383,419	348,300
固定負債合計	Total Long-Term Liabilities	678,562	583,316	559,486
<b>負債合計</b>	<b>Total Liabilities</b>	<b>6,333,114</b>	<b>6,543,347</b>	<b>6,899,421</b>
(純資産の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Other Surplus	4,999,506	6,351,173	7,802,245
自己株式	Treasury Stock	-4,503	-4,623	-8,954
株主資本合計	Total Shareholders' Equity	8,831,159	10,182,705	11,629,446
その他の評価差額金	Unrealized Losses on Other Securities, Net of Tax	202,992	55,695	-12,693
為替換算調整勘定	Foreign Exchange Adjustment Account	-216	-3,656	54,235
少数株主持分	Minority Interests	156,350	426,340	389,611
<b>純資産合計</b>	<b>Total Net Assets</b>	<b>9,190,285</b>	<b>10,661,085</b>	<b>12,060,599</b>
<b>負債・純資産合計</b>	<b>Total Liabilities and Shareholders' Equity</b>	<b>15,523,399</b>	<b>17,204,433</b>	<b>18,960,021</b>

決算期	As of September 30	2005.9	2006.9	2007.9
売上高	Net Sales	9,811,925	10,277,224	11,345,414
売上原価	Cost of Sales	4,706,123	4,622,019	5,044,519
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	51,942	47,292	45,638
返品調整引当金繰入額	Provision for Allowance for Sales Returns	43,922	46,166	47,558
売上総利益	Gross Profit	5,113,822	5,656,331	6,298,975
販売費及び一般管理費	Selling, General and Administrative Expenses	3,945,055	4,021,175	4,394,795
役員報酬及び給与手当	Salaries for Directors and Employees	1,758,979	1,762,300	1,865,029
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	7,700	6,670	7,733
賞与引当金繰入額	Provision for Allowance for Bonus Payable	23,863	25,055	22,348
広告宣伝費	Advertising	354,094	449,327	606,154
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	14,782	3,781	5,492
連結調整勘定償却額	Allowance for Depreciation on Consolidation Adjustment Account	56,363	62,122	62,153
その他	Others	1,729,272	1,711,916	1,825,884
営業利益	Operating Income	1,168,766	1,635,155	1,904,179
営業外収益	Non-Operating Income	26,906	66,694	42,259
受取配当金	Dividend Received	4,868	11,235	7,852
保険払戻額	Insurance Refunds	-	20,187	2,842
古紙売却収入	Income from Sales of Used Paper	3,554	5,398	10,945
匿名組合投資収益	Gain on investments in Anonymous Association	7,926	17,564	4,732
その他	Other Income	10,557	12,308	15,887
営業外費用	Non-Operating Expenses	40,772	20,100	17,087
為替差損	Exchange Loss	139	-	6,220
投資事業組合損失	Investment Losses of Business Association	39,036	15,432	8,471
その他	Other Expenses	1,597	4,667	2,396
経常利益	Ordinary Income	1,154,900	1,681,750	1,929,350
特別利益	Extraordinary Income	16,899	375,859	90,899
固定資産売却益	Gains from Sales of Fixed Assets	11	363	-
投資有価証券売却益	Gains from Sales of Securities	-	297,512	-
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	35,781	89,043
前期損益修正益	Gains from the Prior-term Adjustments	-	42,202	-
その他	Other Income	16,887	-	1,855
特別損失	Extraordinary Losses	661,940	314,266	38,012
固定資産売却損	Losses from Sales of Fixed Assets	-	-	12,572
固定資産除却損	Losses on Disposals of Fixed Assets	35,934	9,517	25,269
投資有価証券評価損	Losses from Write-Down of Securities	2,610	304,524	-
その他	Other Expenses	623,395	225	170
税金等調整前当期純利益	Income before Income Taxes	509,859	1,743,343	1,982,238
法人税、住民税及び事業税	Income Taxes	606,386	958,881	970,874
法人税等調整額	Adjustment of Corporate Income Tax	-145,628	-157,228	70,470
少数株主損益	Minority Interest in Earnings / Losses	24,489	-24,306	2,173
中間(当期)純利益	Net Income	24,611	965,995	938,720

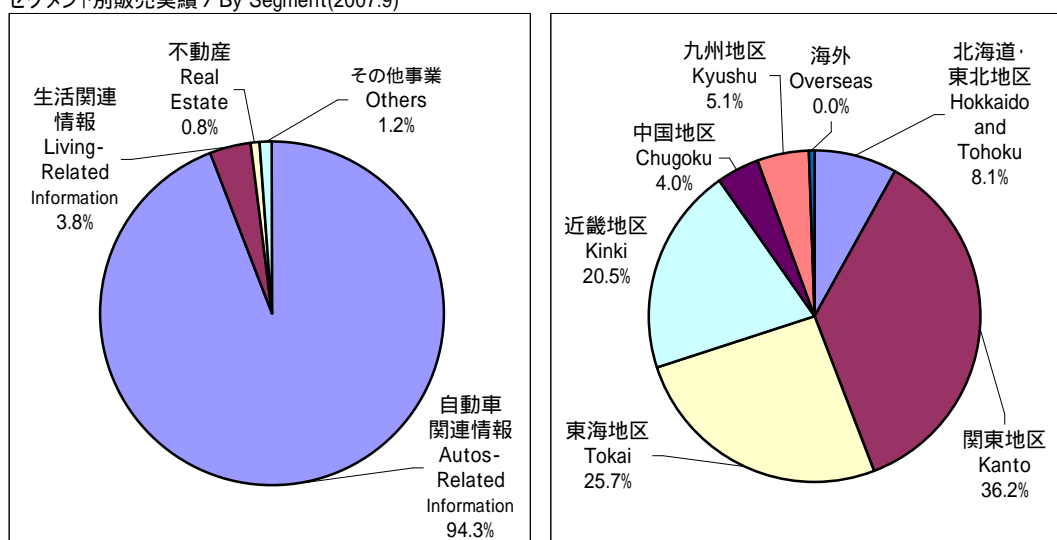
連結 キャッシュ・フロー計算書(中間) / Consolidated Cash Flows (The First Half Of The Year)

(千円 / ¥ thousands)

決算期	As of September 30	2005.9	2006.9	2007.9
営業活動によるキャッシュ・フロー	Cash flows from operating activities	1,238,027	1,153,841	1,322,502
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-489,165	355,253	-40,972
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-142,296	-167,360	-174,490
	Net Cash Provided by (Used in) Financing			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	1,519	-10,339	26,810
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	608,085	1,331,394	1,133,850
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	4,010,392	5,413,854	7,569,934
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	4,618,478	6,745,249	8,703,784
設備投資額	Capital Expenditures	39,776	58,164	37,422
減価償却費	Depreciation	75,870	84,520	79,110

セグメント情報(中間) / Sales Breakdown Information (The First Half Of The Year)

セグメント別販売実績 / By Segment(2007.9)



セグメント別販売実績 / By Segment(2007.9)

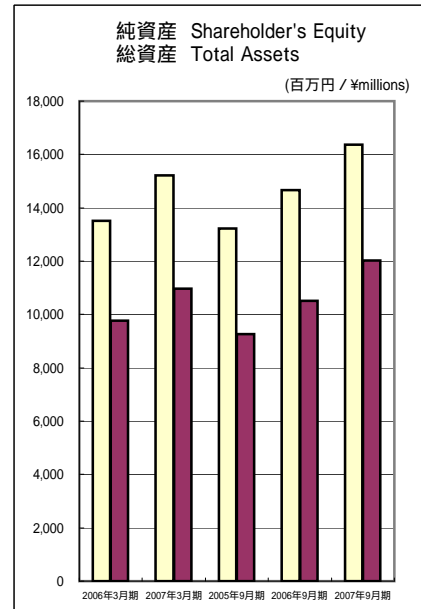
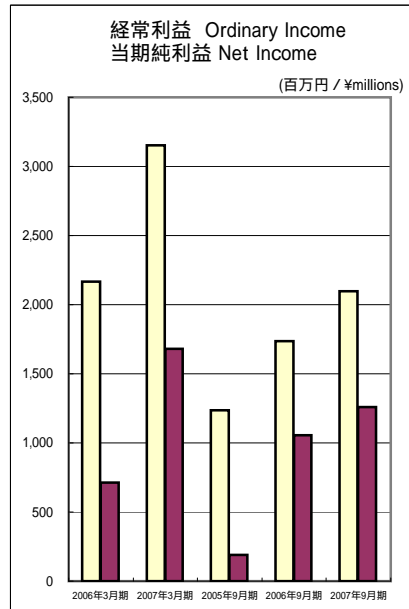
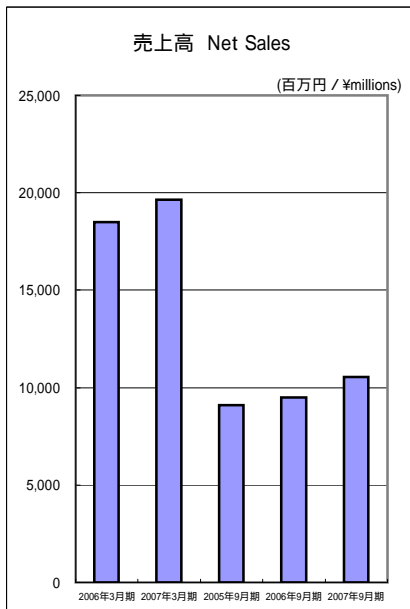
		2005.9	2006.9	2007.9
自動車関連情報	Autos-Related Information	9,376,221	9,807,364	10,693,176
情報登録・掲載料	Information Registration Fees	7,995,902	8,434,859	9,109,066
情報提供料	Information Sales	1,380,318	1,372,504	1,584,110
生活関連情報	Living-Related Information	273,925	270,463	425,698
不動産	Real Estate	91,163	79,842	88,235
その他事業	Others	70,615	119,554	138,303
合計	Total	9,811,925	10,277,224	11,345,414

地域別販売実績 / By Region(2007.9)

(千円 / ¥ thousands)

		2005.9	2006.9	2007.9
北海道・東北地区	Hokkaido and Tohoku	807,960	820,461	913,663
関東地区	Kanto	3,297,705	3,479,837	4,102,625
東海地区	Tokai	2,648,181	2,730,415	2,911,573
近畿地区	Kinki	2,052,986	2,177,517	2,330,148
中国地区	Chugoku	414,816	417,259	456,485
九州地区	Kyushu	590,229	596,156	575,427
海外	Overseas	44	55,575	55,491
合計	Total	9,811,925	10,277,224	11,345,414

データハイライト(個別) / Financial Highlights (Non-Consolidated)



決算期	As of September 30	2006.3	2007.3	2005.9	2006.9	2007.9
売上高(千円)	Net Sales (¥ thousands)	18,492,257	19,657,320	9,113,749	9,505,167	10,539,842
経常利益(千円)	Ordinary (¥ thousands)	2,164,947	3,153,844	1,234,192	1,737,162	2,095,475
当期純利益(千円)	Net Income (¥ thousands)	714,569	1,680,747	192,037	1,057,453	1,260,503
純資産(千円)	Shareholder's Equity (¥ thousands)	9,759,858	10,964,627	9,265,667	10,502,399	12,025,742
総資産(千円)	Total Assets (¥ thousands)	13,501,089	15,219,691	13,218,396	14,656,375	16,372,397
資本金(千円)	Common Stock (¥ thousands)	1,824,620	1,824,620	1,824,620	1,824,620	1,824,620
期末発行済株式数	Shares Outstanding at Year-End	8,725,000	10,470,000	8,725,000	8,725,000	10,470,000
従業員数	Total Employees	504	544	495	527	569

決算期	As of September 30	2005.9	2006.9	2007.9
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	3,637,248	4,857,310	6,040,716
受取手形	Notes Receivable-Trade	79,987	97,105	99,551
売掛金	Accounts Receivable-Trade	1,594,151	1,739,189	1,835,202
製商品	Finished Goods and Merchandise	378	129	631
仕掛品	Work in Process	16,907	18,843	20,293
貯蔵品	Supplies	13,489	6,700	6,740
前払費用	Prepaid Express	99,113	104,972	84,045
繰延税金資産	Deferred Tax Assets	110,742	129,742	139,060
その他	Other Current Assets	103,495	150,301	148,711
貸倒引当金	Allowance for Doubtful Accounts	-953	-1,329	-1,579
流動資産合計	Total Current Assets	5,654,561	7,102,965	8,373,373
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物	Buildings	1,554,728	1,488,852	1,420,512
構築物	Structures	40,238	34,779	28,298
車両運搬具	Vehicles and Automotive Equipment	5,281	3,516	14,968
工具器具備品	Tools, Furniture and Fixtures	51,777	54,880	42,554
土地	Land	1,942,611	1,922,671	1,922,671
有形固定資産合計	Total Tangible Fixed Assets	3,594,638	3,504,699	3,429,005
無形固定資産	Intangible Fixed Assets			
のれん	Good Will	1,166	-	12,133
商標権	Trademark Rights	340	260	180
ソフトウェア	Software	42,387	49,612	33,226
電話加入権	Telephone Rights	22,009	22,009	22,009
その他	Other Intangible Fixed Assets	20,214	-	-
無形固定資産合計	Total Intangible Fixed Assets	86,118	71,882	67,550
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in Securities	1,444,598	669,248	828,247
関係会社株式	Investments in Affiliates	1,293,564	1,468,345	1,694,744
出資金	Investments in Capital	20	30	30
関係会社出資金	Investments in affiliates	30,000	500,000	500,000
破産債権等	Bankrupt Credit	3,995	4,240	8,909
長期前払費用	Long-term Prepaid Expenses	19,416	14,923	13,914
敷金・保証金	Lease Deposits and Guarantee Money	115,113	129,772	109,594
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	74,547	288,789	448,592
その他	Other Investments	18,728	18,616	20,021
貸倒引当金	Allowance for Doubtful Accounts	-16,905	-17,138	-21,585
投資その他の資産合計	Total Investments and Other Assets	3,883,078	3,976,826	4,502,469
固定資産合計	Total Fixed Assets	7,563,835	7,553,409	7,999,024
資産合計	Total Assets	13,218,396	14,656,375	16,372,397
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形	Notes Payable-Trade	518,826	513,587	489,027
買掛金	Accounts Payable-Trade	683,974	697,195	715,894
未払金	Accounts Payable-others	5,275	5,592	2,879
未払費用	Accrued Expenses	1,051,095	956,095	1,112,169
未払法人税等	Accrued Income Taxes	576,449	911,131	909,959
未払消費税等	Accrued Consumption Taxes	80,828	84,398	96,661
前受金	Advances Received	705,343	656,395	670,232
預り金	Deposits Received	45,757	74,532	81,191
返品調整引当金	Allowance for Sales Returns	43,922	46,166	47,558
その他	Other Current Liabilities	747	130	244
流動負債合計	Total Current Liabilities	3,712,220	3,945,224	4,125,817
固定負債	Long-Term Liabilities			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	182,910	151,950	159,950
その他	Other Long-Term Liabilities	57,598	56,800	60,888
固定負債合計	Total Long-Term Liabilities	240,508	208,750	220,838
負債合計	Total Liabilities	3,952,729	4,153,975	4,346,655
(純資産の部)	(Shareholders' Equity)			
株主資本	Shareholders' Equity			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
別途積立金	General Reserve	4,630,000	5,200,000	6,500,000
繰越利益剰余金	Retained Earnings Brought Forward + Net Income	346,867	1,161,017	1,457,079
利益剰余金合計	Total Retained Earnings	5,231,022	6,615,172	8,211,234
自己株式	Treasury Stock	-4,503	-4,623	-8,954
株主資本合計	Total Shareholders' Equity	9,062,675	10,446,705	12,038,436
評価・換算差額等	Unrealized Losses on Other Securities, Net of Tax	202,992	55,695	-12,693
純資産合計	Total Net Assets	9,265,667	10,502,399	12,025,742
負債・純資産合計	Total Liabilities and Shareholders' Equity	13,218,396	14,656,375	16,372,397



決算期	As of September 30	2005.9	2006.9	2007.9
売上高	Net Sales	9,113,749	9,505,167	10,539,842
売上原価	Cost of Sales	4,631,108	4,488,525	4,815,634
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	51,942	47,292	45,638
返品調整引当金繰入額	Provision for Allowance for Sales Returns	43,922	46,166	47,558
売上総利益	Gross Profit	4,490,661	5,017,768	5,722,287
販売費及び一般管理費	Selling, General and Administrative Expenses	3,244,408	3,329,720	3,673,252
役員報酬	Salaries for Directors	141,436	131,016	133,460
給与手当	Salaries for Employees	1,358,850	1,332,754	1,445,328
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	7,250	6,250	6,050
広告宣伝費	Advertising	336,674	437,595	593,369
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	-	2,664	5,131
販売促進費	Sales Promotion	147,711	151,318	186,803
取次店手数料	Payable Commission	185,404	181,642	179,938
減価償却費	Depreciation	34,187	30,067	29,829
その他	Others	1,032,895	1,056,412	1,093,341
営業利益	Operating Income	1,246,252	1,688,047	2,049,035
営業外収益	Non-Operating Income	27,109	65,806	55,531
受取利息	Interest Income	2,511	3,304	1,740
保険払戻額	Insurance Refunds	-	20,187	2,842
古紙売却収入	Income from Sales of Used Paper	3,554	5,398	10,945
その他	Other Income	21,044	36,916	40,004
営業外費用	Non-Operating Expenses	39,168	16,691	9,091
投資事業組合損失	Investment Losses of Business Association	39,036	15,432	8,471
その他	Other Expenses	132	1,258	620
経常利益	Ordinary Income	1,234,192	1,737,162	2,095,475
特別利益	Extraordinary Income	77	358,554	84,884
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	27,720	84,884
その他	Other Income	77	330,834	-
特別損失	Extraordinary Losses	623,667	304,623	38,012
固定資産売却損	Losses from Sales of Fixed Assets	-	-	12,572
固定資産除却損	Losses on Disposals of Fixed Assets	35,934	99	25,269
その他	Other Expenses	587,732	304,524	170
税金等調整前当期純利益	Income before Income Taxes	610,602	1,791,093	2,142,348
法人税、住民税及び事業税	Income Taxes	562,600	894,000	894,000
法人税等調整額	Adjustment of Corporate Income Tax	-144,035	-160,360	-12,155
中間(当期)純利益	Net Income	192,037	1,057,453	1,260,503

**參考資料**

**Reference Data**

決算期	As of March 31	2005.3	2006.3	2007.3
(資産の部)	(Assets)			
流動資産	Current Assets			
現金及び預金	Cash	4,192,492	5,597,130	7,722,034
受取手形及び売掛金	Notes and Accounts Receivable-Trade	2,651,230	2,580,530	2,713,232
たな卸資産	Inventory Assets	90,464	128,234	74,794
繰延税金資産	Deferred Tax Assets	55,130	73,515	105,918
その他	Other Current Assets	139,417	122,330	245,936
貸倒引当金	Allowance for Doubtful Accounts	-1,945	-2,170	-3,633
流動資産合計	Total Current Assets	7,126,789	8,499,571	10,858,282
固定資産	Fixed Assets			
有形固定資産	Tangible Fixed Assets			
建物及び構築物	Buildings and Structures	2,323,721	1,942,834	1,881,906
土地	Land	2,612,718	2,174,459	2,174,459
その他	Other Tangible Fixed Assets	144,892	163,185	165,364
有形固定資産合計	Total Tangible Fixed Assets	5,081,331	4,280,479	4,221,730
無形固定資産	Intangible Fixed Assets			
のれん	Consolidation Adjustments Account	314,817	274,440	147,899
その他	Other Intangible Fixed Assets	216,261	246,927	198,914
無形固定資産合計	Total Intangible Fixed Assets	531,079	521,367	346,814
投資その他の資産	Investments and Other Assets			
投資有価証券	Investments in securities	859,112	1,443,250	820,604
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	41,487	25,149	421,605
その他	Other Investments	595,396	574,982	383,464
貸倒引当金	Allowance for Doubtful Accounts	-26,128	-26,037	-28,408
投資その他の資産合計	Total Investments and Other Assets	2,369,868	2,917,344	2,497,266
固定資産合計	Total Fixed Assets	7,982,279	7,719,191	7,065,810
<b>資産合計</b>	<b>Total Assets</b>	<b>15,109,068</b>	<b>16,218,762</b>	<b>17,924,093</b>
(負債の部)	(Liabilities)			
流動負債	Current Liabilities			
支払手形及び買掛金	Notes and Accounts Payable-Trade	2,003,868	1,952,840	1,872,186
短期借入金	Short-term Borrowings	-	27,623	-
1年内返済予定長期借入金	Current Portion of Long-Term Borrowings	53,900	14,000	-
未払法人税	Accrued Income Taxes	374,882	642,420	1,098,828
未払費用	Accrued Expenses	769,842	794,698	871,168
前受金	Advances Received	1,778,099	1,735,425	1,848,059
返品調整引当金	Allowance for Sales Returns	51,942	47,292	45,638
賞与引当金	Allowance for Bonus Payable	25,471	29,413	28,243
その他	Other Current Liabilities	199,125	263,160	293,947
流動負債合計	Total Current Liabilities	5,257,132	5,506,873	6,058,072
固定負債	Long-Term Liabilities			
長期借入金	Long-Term Borrowings	44,000	30,000	6,877
繰延税金負債	Deferred Tax Liabilities	-	-	1,247
退職給付引当金	Allowance for Employee' Retirement Benefits	22,757	28,578	23,840
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	212,699	221,430	183,537
その他	Other Long-Term Liabilities	419,099	401,050	345,389
固定負債合計	Total Long-Term Liabilities	698,556	681,058	560,892
<b>負債合計</b>	<b>Total Liabilities</b>	<b>5,955,688</b>	<b>6,187,932</b>	<b>6,618,965</b>
(純資産の部)	(Shareholders' Equity)			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
その他剰余金	Other Surplus	5,101,344	5,493,813	7,020,461
自己株式	Treasury Stock	-4,503	-4,623	-7,396
株主資本合計	Total Shareholders' Equity	8,932,997	9,325,346	10,849,221
その他の評価差額金	Unrealized Losses on Other Securities, Net of Tax	90,274	261,972	28,200
為替換算調整勘定	Foreign Exchange Adjustment Account	-1,752	1,792	28,659
少数株主持分	Minority Interests	131,860	441,719	399,047
<b>純資産の部合計</b>	<b>Total Net Assets</b>	<b>9,153,379</b>	<b>10,030,829</b>	<b>11,305,128</b>
<b>負債・純資産の部 計</b>	<b>Total Liabilities and Shareholders' Equity</b>	<b>15,109,068</b>	<b>16,218,762</b>	<b>17,924,093</b>

決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
売上高	Net Sales	19,778,878	19,952,511	21,238,785
売上原価	Cost of Sales	9,831,164	9,709,178	9,582,174
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	51,942	47,292	45,638
売上総利益	Gross Profit	9,952,199	10,247,982	11,658,264
販売費及び一般管理費	Selling, General and Administrative Expenses	8,227,108	8,237,609	8,669,491
役員報酬及び給与手当	Salaries for Directors and Employees	3,179,177	3,453,584	3,540,252
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	20,381	27,590	14,696
賞与引当金繰入額	Provision for Allowance for Bonus Payable	21,236	24,009	21,091
広告宣伝費	Advertising	1,303,924	1,051,882	1,396,267
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	8,649	3,551	11,309
のれん償却額	Allowance for Depreciation on Consolidation Adjustment Account	112,924	109,435	124,276
その他	Others	3,580,813	3,567,556	3,561,597
営業利益	Operating Income	1,725,090	2,010,373	2,988,772
営業外収益	Non-Operating Income	49,999	48,977	176,349
受取利息	Interest Income	8,588	7,263	6,270
受取配当金	Dividend Received	-	5,211	11,768
保険払戻額	Insurance Refunds	5,490	-	22,906
古紙売却収入	Income from Sales of Used Paper	6,949	7,488	-
匿名組合投資収益	Gain on investments in Anonymous Association	-	19,945	73,618
投資事業組合収益	Investment Gains of Business Association	-	-	38,377
その他	Other Income	28,970	9,068	23,407
営業外費用	Non-Operating Expenses	59,394	71,728	28,268
支払利息	Interest Expenses of Loans	8,379	1,572	1,245
為替差損	Exchange Loss	-	-	15,182
投資事業組合損失	Investment Losses of Business Association	27,688	65,615	-
デリバティブ評価損	Loss on Revaluation of Derivative	-	-	6,204
その他	Other Expenses	23,326	4,540	5,636
経常利益	Ordinary Income	1,715,695	1,987,622	3,136,853
特別利益	Extraordinary Income	211,484	300,648	387,206
固定資産売却益	Gains from Sales of Fixed Assets	1,862	19,280	4,207
投資有価証券売却益	Gains from Sales of Securities	114,527	8	297,512
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	16,306	35,781
持分変動利益	Gains from Fluctuation	-	235,154	-
役員退職慰労引当金戻入	Reversal of Directors' Retirement Benefits	33,145	17,859	-
前期損益修正益	Gains from the Prior-term Adjustments	38,624	12,047	49,705
その他	Other Income	23,324	235,154	-
特別損失	Extraordinary Losses	149,156	788,480	491,178
棚卸資産評価損	Losses from Inventory Assets	-	-	4,143
固定資産売却損	Losses from Sales of Fixed Assets	441	6,859	-
固定資産除却損	Losses on Disposals of Fixed Assets	32,633	56,580	29,783
減損損失	Impairment Losses	-	681,291	26,048
投資有価証券評価損	Losses from Write-Down of Securities	12,919	32,610	408,000
賃貸契約解約損失	Losses on Dissolution of Lease	16,920	7,138	1,814
前期損益修正損	Losses from the Prior-term Adjustments	52,156	-	21,164
その他	Other Expenses	34,083	4,000	225
税金等調整前当期純利益	Income before Income Taxes	1,778,023	1,499,790	3,032,881
法人税、住民税及び事業税	Income Taxes	801,460	1,028,416	1,586,303
法人税等調整額	Adjustment of Corporate Income Tax	32,209	-119,391	-268,094
少数株主損益	Minority Interest in Earnings / Losses	27,254	-7,353	-51,410
当期純利益	Net Income	917,099	598,118	1,766,081

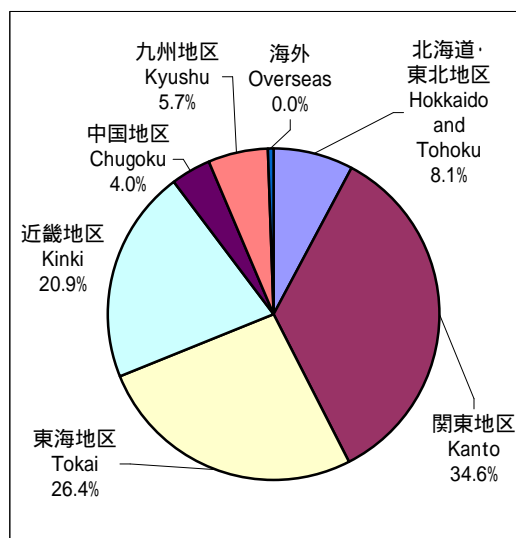
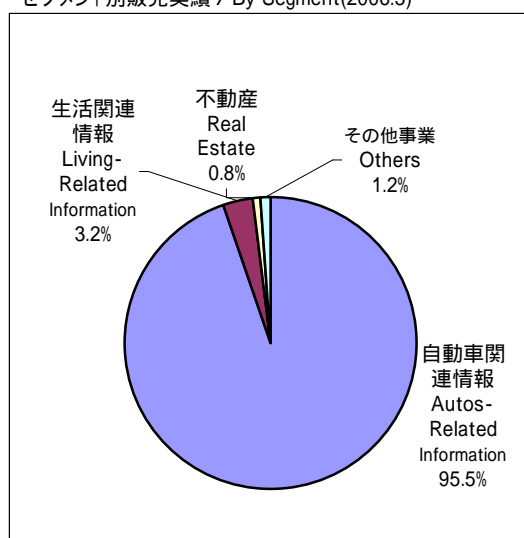
連結 キャッシュ・フロー計算書(通期) / Consolidated Cash Flows (A Year)

(千円 / ¥ thousands)

決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	614,756	1,602,887	2,158,790
	Net Cash Provided by Operating Activities			
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-113,557	-512,428	269,013
	Net Cash Used in Investing Activities			
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-698,354	309,951	-300,197
	Net Cash Provided by (Used in) Financing			
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Changes	-712	3,051	28,473
現金及び現金同等物の増減額	Net Increase in Cash and Cash Equivalents	-197,868	1,403,462	2,156,079
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Year	4,208,260	4,010,392	5,413,854
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Year	4,010,392	5,413,854	7,569,934
設備投資額	Capital Expenditures	146,716	116,134	136,289
減価償却費	Depreciation	186,450	162,606	178,038

セグメント情報(通期) / Sales Breakdown Information (A Year)

セグメント別販売実績 / By Segment(2006.3)



セグメント別販売実績 / By Segment(2007.3)

		2005.3	2006.3	2007.3
自動車関連情報	Autos-Related Information	18,397,324	19,070,662	20,138,485
情報登録・掲載料	Information Registration Fees	15,584,413	16,296,145	17,359,568
情報提供料	Information Sales	2,812,910	2,774,516	2,778,917
生活関連情報	Living-Related Information	1,053,399	580,758	675,853
不動産	Real Estate	177,542	174,015	160,644
その他事業	Others	150,611	127,075	263,801
合計	Total	19,778,878	19,952,511	21,238,785

地域別販売実績 / By Region(2007.3)

(千円 / ¥ thousands)

		2005.3	2006.3	2007.3
北海道・東北地区	Hokkaido and Tohoku	1,585,012	1,620,394	1,647,647
関東地区	Kanto	6,496,110	6,622,712	7,358,092
東海地区	Tokai	5,535,769	5,491,316	5,613,035
近畿地区	Kinki	4,124,494	4,191,325	4,439,514
中国地区	Chugoku	816,489	818,277	848,565
九州地区	Kyushu	1,221,002	1,208,356	1,211,241
海外	Overseas	-	128	120,686
合計	Total	19,778,878	19,952,511	21,238,785

決算期	As of March 31	2005.3	2006.3	2007.3
<b>(資産の部)</b>	<b>(Assets)</b>			
<b>流動資産</b>	<b>Current Assets</b>			
現金及び預金	Cash	3,031,679	3,458,118	5,347,881
受取手形	Notes Receivable-Trade	88,922	78,830	92,110
売掛金	Accounts Receivable-Trade	1,726,531	1,701,667	1,824,187
製商品	Finished Goods and Merchandise	2,767	235	821
仕掛品	Work in Process	17,650	8,198	17,729
貯蔵品	Supplies	9,918	7,697	7,539
前払費用	Prepaid Express	95,306	84,068	89,341
繰延税金資産	Deferred Tax Assets	50,912	66,195	99,452
その他	Other Current Assets	12,574	8,177	133,618
貸倒引当金	Allowance for Doubtful Accounts	-1,001	-1,184	-1,533
<b>流動資産合計</b>	<b>Total Current Assets</b>	<b>5,035,261</b>	<b>5,412,005</b>	<b>7,611,150</b>
<b>固定資産</b>	<b>Fixed Assets</b>			
<b>有形固定資産</b>	<b>Tangible Fixed Assets</b>			
建物	Buildings	1,814,247	1,510,711	1,486,171
構築物	Structures	49,103	37,288	30,229
車両運搬具	Vehicles and Automotive Equipment	8,557	4,182	17,809
工具器具備品	Tools, Furniture and Fixtures	68,082	54,981	52,387
土地	Land	2,309,930	1,922,671	1,922,671
<b>有形固定資産合計</b>	<b>Total Tangible Fixed Assets</b>	<b>4,249,921</b>	<b>3,529,834</b>	<b>3,509,268</b>
<b>無形固定資産</b>	<b>Intangible Fixed Assets</b>			
営業権	Good Will	2,166	166	-
商標権	Trademark Rights	380	300	220
ソフトウェア	Software	52,953	53,690	40,623
電話加入権	Telephone Rights	22,009	22,009	22,009
ソフトウェア仮勘定	Software suspense account	-	4,305	-
<b>無形固定資産合計</b>	<b>Total Intangible Fixed Assets</b>	<b>77,510</b>	<b>80,473</b>	<b>62,853</b>
<b>投資その他の資産</b>	<b>Investments and Other Assets</b>			
投資有価証券	Investments in Securities	859,112	1,443,250	820,604
関係会社株式	Investments in Affiliates	1,143,564	1,440,124	1,229,613
関係会社出資金	Investments in affiliates	30,000	500,000	500,000
破産債権等	Bankrupt Credit	9,241	4,035	8,964
長期前払費用	Long-term Prepaid Expenses	19,694	17,298	11,798
敷金・保証金	Lease Deposits and Guarantee Money	154,081	121,041	120,285
長期性預金	Long-term Time Deposits	900,000	900,000	900,000
繰延税金資産	Deferred Tax Assets	67,257	51,221	448,143
その他	Other Investments	18,492	18,748	18,646
貸倒引当金	Allowance for Doubtful Accounts	-21,901	-16,943	-21,637
<b>投資その他の資産合計</b>	<b>Total Investments and Other Assets</b>	<b>3,179,542</b>	<b>4,478,776</b>	<b>4,036,418</b>
<b>固定資産合計</b>	<b>Total Fixed Assets</b>	<b>7,506,974</b>	<b>8,089,084</b>	<b>7,608,540</b>
<b>資産合計</b>	<b>Total Assets</b>	<b>12,542,236</b>	<b>13,501,089</b>	<b>15,219,691</b>
<b>(負債の部)</b>	<b>(Liabilities)</b>			
<b>流動負債</b>	<b>Current Liabilities</b>			
支払手形	Notes Payable-Trade	556,894	532,927	497,765
買掛金	Accounts Payable-Trade	714,942	729,555	701,923
未払金	Accounts Payable-others	5,473	6,053	5,913
未払費用	Accrued Expenses	681,225	728,501	801,579
未払法人税等	Accrued Income Taxes	339,646	563,442	1,035,160
未払消費税等	Accrued Consumption Taxes	36,245	88,864	96,338
前受金	Advances Received	750,684	676,937	715,644
預り金	Deposits Received	94,411	110,325	142,214
返品調整引当金	Allowance for Sales Returns	51,942	47,292	45,638
その他	Other Current Liabilities	858	102	90
<b>流動負債合計</b>	<b>Total Current Liabilities</b>	<b>3,232,324</b>	<b>3,484,002</b>	<b>4,042,270</b>
<b>固定負債</b>	<b>Long-Term Liabilities</b>			
役員退職慰労引当金	Allowance for Directors' Retirement Benefits	176,660	200,900	157,900
その他	Other Long-Term Liabilities	53,890	56,328	54,893
<b>固定負債合計</b>	<b>Total Long-Term Liabilities</b>	<b>230,550</b>	<b>257,228</b>	<b>212,793</b>
<b>負債合計</b>	<b>Total Liabilities</b>	<b>3,462,875</b>	<b>3,741,231</b>	<b>4,255,063</b>
<b>(純資産の部)</b>	<b>(Shareholders' Equity)</b>			
<b>株主資本</b>	<b>Shareholders' Equity</b>			
資本金	Common Stock	1,824,620	1,824,620	1,824,620
資本剰余金	Capital Surplus	2,011,536	2,011,536	2,011,536
利益剰余金	Retained Earnings			
利益準備金	Appropriation of Retained Earnings	254,155	254,155	254,155
別途積立金	General Reserve	3,830,000	4,630,000	5,200,000
繰越利益剰余金	Retained Earnings Brought Forward + Net Income	1,073,278	782,199	1,653,512
<b>利益剰余金合計</b>	<b>Total Retained Earnings</b>	<b>5,157,433</b>	<b>5,666,354</b>	<b>7,107,667</b>
自己株式	Treasury Stock	-4,503	-4,623	-7,396
<b>株主資本合計</b>	<b>Total Shareholders' Equity</b>	<b>8,989,086</b>	<b>9,497,887</b>	<b>10,936,427</b>
評価・換算差額等	Unrealized Losses on Other Securities, Net of Tax	90,274	261,972	28,200
<b>純資産合計</b>	<b>Total Net Assets</b>	<b>9,079,360</b>	<b>9,759,858</b>	<b>10,964,627</b>
<b>負債・純資産合計</b>	<b>Total Liabilities and Shareholders' Equity</b>	<b>12,542,236</b>	<b>13,501,089</b>	<b>15,219,691</b>

決算期	Fiscal Years Ended March 31	2005.3	2006.3	2007.3
売上高	Net Sales	18,442,015	18,492,257	19,657,320
売上原価	Cost of Sales	9,748,997	9,463,945	9,288,684
返品調整引当金戻入額	Reversal of Allowance for Sales Returns	56,427	51,942	47,292
返品調整引当金繰入額	Provision for Allowance for Sales Returns	51,942	47,292	45,638
売上総利益	Gross Profit	8,697,502	9,032,962	10,370,290
販売費及び一般管理費	Selling, General and Administrative Expenses	6,944,178	6,840,025	7,329,980
役員報酬	Salaries for Directors	285,803	283,296	254,008
給与手当	Salaries for Employees	2,372,528	2,593,935	2,687,934
役員退職慰労引当金繰入額	Provision for Allowance for Directors' Retirement Benefits	14,500	25,240	12,200
広告宣伝費	Advertising	1,285,713	1,012,506	1,409,861
貸倒引当金繰入額	Provision for Allowance for Doubtful Accounts	5,364	1,450	9,455
販売促進費	Sales Promotion	390,453	333,424	319,065
取次店手数料	Payable Commission	400,030	372,519	355,604
減価償却費	Depreciation	75,526	69,896	61,644
その他	Others	2,114,258	2,147,755	2,220,205
営業利益	Operating Income	1,753,323	2,192,936	3,040,309
営業外収益	Non-Operating Income	24,909	37,872	116,184
受取利息	Interest Income	8,488	6,911	5,584
受取配当金	Dividends	-	17,211	34,313
古紙売却収入	Income from Sales of Used Paper	6,949	7,488	12,024
保険払戻額	Insurance Refunds	-	-	20,187
投資事業組合収益	Investment Gains of Business Association	-	-	38,377
その他	Other Income	9,470	6,261	5,697
営業外費用	Non-Operating Expenses	28,317	65,861	2,650
投資事業組合損失	Investment Losses of Business Association	27,688	65,615	-
為替差損	Exchange Loss	-	-	620
賃貸契約解約損失	Losses on Dissolution of Lease	-	-	500
その他	Other Expenses	628	245	1,529
経常利益	Ordinary Income	1,749,916	2,164,947	3,153,844
特別利益	Extraordinary Income	158,286	44,656	391,523
固定資産売却益	Gains from Sales of Fixed Assets	1,806	19,280	3,843
投資有価証券売却益	Gains from Sales of Securities	114,527	8	296,512
関係会社株式売却益	Gains from Sales of Shares in Affiliates	-	13,320	27,720
事業譲渡益	Gains from Transfer of Operations	-	-	8,218
前期損益修正益	Gains from the Prior-term Adjustments	31,951	12,047	55,229
貸倒引当金戻入額	Reversal of Allowance for Doubtful Accounts	10,000	-	-
特別損失	Extraordinary Losses	84,739	680,443	657,779
固定資産売却損	Losses from Sales of Fixed Assets	441	6,859	-
固定資産除却損	Losses on Disposals of Fixed Assets	7,836	55,718	11,047
減損損失	Impairment Losses	-	577,206	-
投資有価証券評価損	Losses from Write-Down of Securities	12,919	32,610	408,000
関係会社株式評価損	Losses from Write-Down of Shares in Affiliates	-	-	238,731
賃貸契約解約損失	Losses on Dissolution of Lease	9,415	4,048	-
その他	Other Expenses	54,124	4,000	-
税金等調整前当期純利益	Income before Income Taxes	1,823,463	1,529,160	2,887,587
法人税、住民税及び事業税	Income Taxes	755,000	931,000	1,477,500
法人税等調整額	Adjustment of Corporate Income Tax	28,780	-116,409	-270,660
当期純利益	Net Income	1,039,683	714,569	1,680,747
前期繰越利益	Unappropriated Retained Earnings Brought Forward	120,795	154,829	103,563
中間配当額	Interim Dividends Paid	87,199	87,199	130,798
当期末処分利益	Unappropriated Retained Earnings	1,073,278	782,199	1,653,512