

FACT SHEET 2013

Year Ended March 31,2013

PROTO CORPORATION

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Consolidated Balance Sheets

連結貸借対照表

	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3
	¥ Millions/ 百万円									
ASSETS	資産の部									
Current assets:	流動資産:									
Cash and cash deposits	7,558	7,126	8,499	10,858	12,295	12,038	14,184	16,061	15,855	20,686
Trade notes and accounts receivable	4,390	4,192	5,597	7,722	9,135	9,257	11,275	12,748	11,734	14,950
Inventories	2,942	2,651	2,580	2,713	2,739	2,395	2,456	2,654	3,078	3,754
Deferred tax assets	46	90	128	74	44	69	76	91	194	688
Other current assets	82	55	73	105	96	141	162	217	218	162
Allowance for doubtful accounts	98	139	122	245	282	175	216	353	644	1,151
	(1)	(1)	(2)	(3)	(3)	(1)	(2)	(3)	(14)	(21)
Fixed assets:	固定資産:									
Property, plant and equipment:	8,145	7,982	7,719	7,065	6,728	9,570	10,038	10,102	12,729	14,155
Buildings and structures	5,156	5,081	4,280	4,221	4,212	7,318	7,134	7,086	7,204	7,481
Land	2,425	2,323	1,942	1,881	1,782	3,341	3,160	2,966	2,999	2,905
Other fixed assets	2,592	2,612	2,174	2,174	2,174	3,900	3,900	3,998	4,021	4,076
Intangible fixed assets	137	144	163	165	255	77	73	120	184	499
Investments and other assets:	523	531	521	346	262	293	870	1,109	3,643	4,954
Investment securities	2,465	2,369	2,917	2,497	2,253	1,958	2,034	1,906	1,881	1,718
Deferred tax assets	255	859	1,443	820	588	438	555	499	623	317
Other investments	91	41	25	421	383	493	508	599	435	404
Allowance for doubtful accounts	2,173	1,495	1,474	1,283	1,307	1,055	1,061	900	882	1,064
	(55)	(26)	(26)	(28)	(26)	(29)	(92)	(93)	(60)	(67)
Total assets	15,704	15,109	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841
LIABILITIES	負債の部									
Current liabilities:	流動負債:									
Trade notes and accounts payable	6,218	5,257	5,506	6,058	5,995	6,167	5,862	5,639	5,573	8,578
Current portion of long-term loans payable	2,312	2,003	1,952	1,872	1,744	727	755	776	896	941
Accrued expenses	139	53	41	—	—	—	59	82	48	1,717
Accrued income taxes	662	769	794	871	906	1,239	1,151	1,251	1,457	1,738
Advances received	677	374	642	1,098	980	1,245	1,466	1,333	991	368
Other current liabilities	1,786	1,778	1,735	1,848	1,987	2,121	1,902	1,741	1,656	1,568
	639	276	339	367	377	833	527	453	522	2,243
Long-term liabilities:	固定負債:									
Long-term loans payable	1,155	698	681	560	593	576	659	489	441	2,514
Liability for employees' retirement benefits	238	44	30	6	—	—	101	53	5	1,764
Liability for directors' and corporate auditors' retirement benefits	57	22	28	23	27	—	0	0	—	—
Other long-term liabilities	192	212	221	183	191	194	212	232	246	264
	666	419	401	346	374	381	344	202	189	484
Total liabilities	7,373	5,955	6,187	6,618	6,589	6,743	6,522	6,129	6,015	11,092
MINORITY INTERESTS	少数株主持分									
NET ASSETS(EQUITY)	純資産(資本)の部									
Shareholders' Equity:	株主資本:									
Common stock	8,218	8,932	9,325	10,849	12,265	14,823	17,620	20,059	22,497	23,455
Additional paid-in capital	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Retained earnings	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Treasury stock	4,386	5,101	5,493	7,020	8,439	10,999	13,796	16,236	18,675	20,128
Other accumulated comprehensive incomes:	(4)	(4)	(4)	(7)	(10)	(11)	(12)	(13)	(13)	(509)
Net unrealized gain on available-for-sale securities	18	88	263	56	39	(37)	(9)	(24)	71	293
Foreign currency translation adjustments	18	90	261	28	6	(27)	(5)	(12)	74	70
Minority interests	—	(1)	1	28	32	(10)	(3)	(12)	(2)	223
	—	—	—	399	129	78	89	—	—	—
Total net assets (Total equity)	8,237	9,021	9,589	11,305	12,434	14,865	17,700	20,034	22,569	23,748
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計									
	15,704	15,109	16,218	17,924	19,023	21,608	24,223	26,163	28,585	34,841

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for Indication of Comprehensive Income".

注記: 2011年3月期より「包括利益の表示に関する会計基準」を適用しております。

Notes: Account summaries in the financial statements have not been audited.

注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3
	¥ Millions/ 百万円									
Net sales	20,781	19,778	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287
Cost of sales	10,435	9,826	9,704	9,580	9,973	9,064	10,273	11,712	13,283	20,636
Gross profit	10,346	9,952	10,247	11,658	12,920	14,592	15,409	17,067	17,298	17,650
Selling, general and administrative expenses:	8,363	8,227	8,237	8,669	9,149	9,208	9,310	10,955	11,451	13,440
Personal expenses	3,685	3,682	4,020	4,116	4,291	4,469	4,920	5,414	5,475	5,957
Advertising and promotion expenses	1,977	1,716	1,420	1,740	2,070	2,043	1,659	2,152	2,505	3,266
Others	2,701	2,828	2,796	2,812	2,788	2,695	2,730	3,388	3,469	4,216
Operating income	1,982	1,725	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209
Non-operating income:	44	49	48	176	95	95	89	283	185	228
Interest income	2	8	7	6	6	11	13	15	20	18
Dividend income	2	2	5	11	15	14	5	5	7	9
Others	39	39	36	158	74	69	70	262	157	200
Non-operating expenses:	100	59	71	28	29	79	22	18	29	66
Interest expenses	10	8	1	1	0	—	2	6	2	20
Others	89	51	70	27	29	79	20	12	27	46
Ordinary income	1,927	1,715	1,987	3,136	3,837	5,400	6,165	6,375	6,002	4,371
Extraordinary gains:	14	211	300	387	91	64	5	6	8	2
Gain on sales of property, plant and equipment	0	1	19	4	0	0	2	—	0	2
Gain on sales of investment securities	13	114	0	297	—	13	3	—	8	0
Others	—	95	281	85	90	50	—	6	—	—
Extraordinary losses:	174	149	788	491	264	328	173	727	344	430
Loss on sales and disposals of property, plant and equipment	11	33	63	29	68	54	35	47	9	10
Loss on devaluation of investment securities	—	12	32	408	186	152	77	—	4	4
One-time Amortization of goodwill	—	—	—	—	—	—	—	242	80	—
Others	162	103	692	53	8	121	60	438	250	415
Income before income taxes and minority interests	1,767	1,778	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944
Current	928	801	1,028	1,586	1,753	2,131	2,495	2,575	2,272	1,544
Deferred	(49)	32	(119)	(268)	62	(133)	(38)	(122)	118	109
Minority interests (losses)	20	27	(7)	(51)	10	(49)	11	4	—	—
Net income	867	917	598	1,766	1,838	3,187	3,529	3,197	3,275	2,290

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Cash Flows

連結キャッシュ・フロー計算書

	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3
	¥ Millions/ 百万円									
Operating activities:	営業活動によるキャッシュ・フロー:									
Income before income taxes	1,767	1,778	1,499	3,032	3,664	5,135	5,998	5,654	5,666	3,944
Depreciation and amortization	263	237	217	247	230	207	299	322	288	404
Impairment loss	—	—	681	26	—	52	—	367	230	345
Amortization of goodwill	101	112	109	124	77	36	91	422	405	546
One-time Amortization of goodwill	—	—	—	—	—	—	—	242	80	—
Interest and dividend income	(5)	(10)	(12)	(18)	(21)	(25)	(18)	(21)	(27)	(27)
Interest expense	10	8	1	1	0	—	2	6	2	20
Decrease (increase) in notes and accounts receivable	207	291	72	(248)	(50)	470	35	232	(615)	(366)
Decrease (increase) in inventories	34	(32)	(38)	45	30	(27)	1	(7)	(103)	232
Increase (decrease) in notes and accounts payable	(287)	(308)	(60)	(80)	(127)	(1,020)	(62)	(113)	90	18
Others	470	(359)	(129)	130	386	768	(71)	(522)	127	(27)
Subtotal	2,562	1,717	2,341	3,261	4,189	5,596	6,275	6,582	6,145	5,090
Interest and dividends received	5	9	12	18	21	25	18	21	26	29
Interest paid	(11)	(8)	(1)	(1)	0	—	(2)	(6)	(2)	(21)
Income taxes paid	(370)	(1,104)	(750)	(1,119)	(1,889)	(1,871)	(2,286)	(2,701)	(2,613)	(2,181)
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) operating activities	2,186	614	1,602	2,158	2,321	3,750	4,005	3,896	3,556	2,917
Investing activities:	投資活動によるキャッシュ・フロー:									
Net decrease (increase) of time deposits	(600)	—	—	31	2	300	79	(210)	60	(78)
Purchase of property, plant and equipment	(118)	(139)	(113)	(137)	(194)	(2,852)	(535)	(438)	(359)	(690)
Proceeds from sales of property, plant and equipment	2	35	46	9	5	0	5	1	0	3
Purchase of intangible fixed assets	(83)	(113)	(81)	(65)	(103)	(78)	(69)	(58)	(356)	(1,120)
Purchase of investment securities	(10)	—	(438)	(406)	(85)	(175)	(300)	—	—	—
Proceeds from sales of investment securities	102	120	0	402	—	32	90	—	14	0
Purchase of equity in affiliated companies	—	—	—	—	—	—	—	—	—	—
Investments in affiliated companies	—	—	—	—	—	—	—	—	—	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	(116)	(11)	—	—	—	(258)	(621)	(2,842)	—
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	—	—	2	—	—	—	—	—	—	—
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	—	(2)	—	—	—	—
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	—	—	—	(73)	—	—
Others	(122)	99	83	435	(99)	(173)	(154)	(224)	(122)	682
Net cash provided by (used in) investing activities	(829)	(113)	(512)	269	(474)	(2,949)	(1,141)	(1,625)	(3,606)	(1,203)
Financing activities:	財務活動によるキャッシュ・フロー:									
Increase (decrease) in short-term loans payable, net	—	—	—	(20)	—	3	(7)	—	—	(2)
Increase (decrease) in long-term loans payable, net	(139)	(280)	(53)	(44)	—	—	(32)	(236)	(82)	2,601
Redemption of bonds	—	(254)	—	—	—	—	—	—	—	(78)
Repurchase of treasury stock	—	—	0	(2)	(2)	(1)	(1)	0	0	(495)
Proceeds from disposal of treasury stock	—	—	—	—	—	0	0	—	—	0
Proceeds from stock issuance to minority shareholders	—	10	546	—	—	—	—	—	—	—
Cash dividends paid	(173)	(173)	(174)	(217)	(417)	(627)	(732)	(759)	(824)	(836)
Cash dividends paid to minority shareholders	—	—	(8)	(15)	(16)	—	—	—	—	—
Others	—	—	—	—	—	—	—	—	—	—
Net cash provided by (used in) financing activities	(312)	(698)	309	(300)	(437)	(624)	(773)	(996)	(907)	1,187
Foreign currency translation adjustments on cash and cash equivalents	現金及び現金同等物に係る換算差額									
Net increase (decrease) in cash and cash equivalents	1,044	(197)	1,403	2,156	1,415	121	2,100	1,269	(952)	3,116
Cash and cash equivalents, beginning of year	3,163	4,208	4,010	5,413	7,569	8,985	9,107	11,207	12,476	11,524
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	4,208	4,010	5,413	7,569	8,985	9,107	11,207	12,476	11,524	14,640

Notes: Account summaries in the financial statements have not been audited.
注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information

セグメント別業績

	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3
	¥ Million / 百万円									
Net sales by business segment	セグメント別売上高									
Automobile-related	18,774	18,397	19,070	20,138	21,546	21,889	22,858	25,566	26,704	33,687
Information Registration Fee	15,938	15,584	16,296	17,359	18,400	18,872	19,039	19,831	19,830	20,413
Information Service Fee	2,835	2,812	2,774	2,778	3,145	3,017	3,818	5,735	6,873	13,273
Lifestyle-related	1,749	1,053	580	675	882	1,345	2,286	2,616	3,470	3,837
Real Estate	176	177	174	160	174	194	205	181	166	163
Others	80	150	127	263	291	227	332	415	240	597
Total	20,781	19,778	19,952	21,238	22,893	23,657	25,682	28,779	30,582	38,287
	¥ Million / 百万円									
Operating income by business segment	セグメント別営業利益									
Automobile-related	4,856	3,980	4,127	5,036	5,573	7,034	7,590	7,281	7,272	5,916
Lifestyle-related	(1,417)	(550)	(155)	(89)	(24)	62	162	301	228	131
Real Estate	45	52	58	58	71	70	105	104	83	85
Others	(27)	(191)	(269)	(329)	(123)	(80)	(35)	(91)	(149)	(323)
Management Division	(1,473)	(1,565)	(1,749)	(1,687)	(1,725)	(1,701)	(1,725)	(1,484)	(1,589)	(1,599)
Total	1,982	1,725	2,010	2,988	3,771	5,384	6,098	6,111	5,846	4,209

Financial Indicators

財務指標

	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3
	%									
Return on equity	11.0	10.6	6.4	17.2	15.8	23.5	21.8	17.0	15.4	9.9
Return on assets	12.8	11.1	12.7	18.4	20.8	26.6	26.9	25.3	21.9	13.8
Return on sales	4.2	4.6	3.0	8.3	8.0	13.5	13.7	11.1	10.7	6.0
Operating income ratio	9.5	8.7	10.1	14.1	16.5	22.8	23.7	21.2	19.1	11.0
Equity ratio	52.4	59.7	59.1	60.8	64.7	68.4	72.7	76.6	79.0	68.2
Current ratio	121.6	135.6	154.3	179.2	205.1	195.2	241.9	284.8	284.5	241.1
	¥ / 円, %									
Equity per share (*)	392.26	429.58	457.18	521.21	588.12	706.76	841.80	957.67	1,078.86	1,154.20
Earnings per share (*)	40.11	42.33	27.55	84.39	87.85	152.34	168.72	152.86	156.59	109.96
Dividend per share	20.00	20.00	20.00	30.00	50.00	70.00	70.00	75.00	85.00	56.25
Total return ratio	20.8	19.7	30.2	17.8	28.5	23.0	20.7	24.5	27.1	55.6
Dividend ratio	20.8	19.7	30.2	17.8	28.5	23.0	20.7	24.5	27.1	34.1
Dividend on equity ratio	2.2	2.0	1.9	2.8	4.5	5.4	4.5	4.2	4.2	3.4
	¥ Million / 百万円									
Net sales per employee	36.5	34.3	32.0	32.6	33.4	33.0	32.1	32.8	32.0	34.7
Operating income per employee	3.4	3.0	3.2	4.5	5.5	7.5	7.6	6.9	6.1	3.8
Net income per employee	1.5	1.5	0.9	2.7	2.6	4.4	4.4	3.6	3.4	2.1
Number of employees (persons)	568	575	622	650	685	716	798	875	954	1,103
Reference: Number of employees (Non-consolidated) (persons)	498	484	504	544	577	607	618	640	644	707

Notes: Return on equity = net income ÷ total equity × 100 (the average of the opening and closing balances)
 Return on assets = ordinary income ÷ total assets × 100 (the average of the opening and closing balances)
 Return on sales = net income ÷ net sales × 100
 Operating income ratio = operating income ÷ net sales × 100
 Equity ratio = total equity ÷ total assets × 100
 Total return ratio = (dividend + stock buybacks) ÷ net income
 Current ratio = current assets ÷ current liabilities × 100
 Dividend on equity ratio = dividend ratio × return on equity

(*) A 1-to-1.2 stock split was conducted on November 1, 2006.
 Per share data has been adjusted retroactively to reflect this stock split.
 A 1-to-2 stock split was conducted on October 1, 2012.
 Per share data has been adjusted retroactively to reflect this stock split.

注記 自己資本利益率=当期純利益÷期首・期末平均自己資本×100
 総資産利益率=経常利益÷期首・期末平均総資産×100
 売上高利益率=当期純利益÷売上高×100
 売上高営業利益率=営業利益÷売上高×100
 自己資本比率=自己資本÷総資産×100
 総還元性向=(配当総額+自社株買い総額)÷純利益
 流動比率=流動資産÷流動負債×100
 自己資本配当率=配当性向×自己資本利益率

(*) 2006年11月1日付で普通株式1株につき1.2株の割合をもって株式分割しております。
 2006年3月期以前の数値は、株式分割の影響を遡及して調整しております。
 2012年10月1日付で普通株式1株につき2株の割合をもって株式分割しております。
 2012年3月期以前の数値は、株式分割の影響を遡及して調整しております。

Reference: Quarterly Results ①
Consolidated Balance Sheets
連結貸借対照表

		2011.3 1Q	2011.3 2Q	2011.3 3Q	2011.3 4Q	2012.3 1Q	2012.3 2Q	2012.3 3Q	2012.3 4Q	2013.3 1Q	2013.3 2Q	2013.3 3Q	2013.3 4Q
		¥ Millions/百万円											
ASSETS	資産の部												
Current assets:	流動資産:	13,784	15,561	15,510	16,061	15,905	15,059	14,737	15,855	17,938	19,699	18,582	20,686
Fixed assets:	固定資産:	11,009	10,873	10,843	10,102	10,265	13,002	13,015	12,729	13,948	13,652	13,743	14,155
Total assets	資産合計	24,793	26,434	26,354	26,163	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841
LIABILITIES	負債の部												
Current liabilities:	流動負債:	5,521	6,335	5,877	5,639	5,219	6,300	5,493	5,573	7,587	8,502	7,322	8,578
Long-term liabilities:	固定負債:	891	839	519	489	465	447	441	441	1,069	1,011	1,064	2,514
Total liabilities	負債合計	6,413	7,175	6,396	6,129	5,685	6,747	5,934	6,015	8,657	9,514	8,386	11,092
NET ASSETS(EQUITY)	純資産(資本)の部												
Shareholders' Equity:	株主資本:	18,305	19,197	19,885	20,059	20,494	21,309	21,810	22,497	23,135	23,793	23,828	23,455
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011
Retained earnings	利益剰余金	14,482	15,374	16,062	16,236	16,671	17,486	17,987	18,675	19,313	19,971	20,249	20,128
Treasury stock	自己株式	(13)	(13)	(13)	(13)	(13)	(13)	(13)	(13)	(13)	(13)	(257)	(509)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	(12)	(24)	(21)	(24)	(7)	4	7	71	93	43	111	293
Minority interests	少数株主持分	86	85	94	—	—	—	—	—	—	—	—	—
Total net assets (Total equity)	純資産(資本)合計	18,379	19,258	19,958	20,034	20,486	21,313	21,817	22,569	23,229	23,837	23,940	23,748
Total liabilities, minority interests, and net assets (equity)	負債、少数株主持分及び純資産(資本)合計	24,793	26,434	26,354	26,163	26,171	28,061	27,752	28,585	31,886	33,351	32,326	34,841

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income".
注記: 2011年3月期より「包括利益の表示に関する会計基準」を適用しております。
Notes: Account summaries in the financial statements have not been audited.
注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income
連結損益計算書

		2011.3 1Q	2011.3 2Q	2011.3 3Q	2011.3 4Q	2012.3 1Q	2012.3 2Q	2012.3 3Q	2012.3 4Q	2013.3 1Q	2013.3 2Q	2013.3 3Q	2013.3 4Q
		¥ Millions/百万円											
Net sales	売上高	7,050	7,075	7,422	7,232	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667
Cost of sales	売上原価	2,733	2,884	3,033	3,061	3,010	3,270	3,500	3,502	5,007	5,093	5,029	5,505
Gross profit	売上総利益	4,317	4,190	4,388	4,170	4,213	4,230	4,475	4,378	4,591	4,507	4,390	4,161
Selling, general and administrative expenses:	販売費及び一般管理費:	2,559	2,592	2,674	3,129	2,810	2,758	2,770	3,112	3,006	3,124	3,171	4,138
Personal expenses	人件費	1,377	1,339	1,351	1,347	1,371	1,346	1,363	1,395	1,456	1,480	1,496	1,523
Advertising and promotion expenses	広告宣伝費及び販売促進費	363	424	446	919	558	552	585	810	604	584	563	1,514
Others	その他	818	829	878	863	879	862	822	906	945	1,059	1,111	1,099
Operating income	営業利益	1,768	1,598	1,714	1,041	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23
Ordinary income	経常利益	1,782	1,610	1,909	1,072	1,437	1,458	1,739	1,367	1,602	1,450	1,263	54
Income before income taxes and minority interests	税金等調整前当期純利益	1,735	1,569	1,902	446	1,438	1,450	1,655	1,121	1,601	1,182	1,192	(32)
Net income	当期純利益	1,051	891	1,080	173	827	815	945	687	1,082	657	670	(120)

Notes: Account summaries in the financial statements have not been audited.
注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Reference: Quarterly Results ②
Consolidated Statements of Cash Flows
連結キャッシュ・フロー計算書

	2011.3.1Q	2011.3.2Q	2011.3.3Q	2011.3.4Q	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q
	¥Millions/百万円											
Operating activities:	153	1,844	648	1,249	163	1,813	378	1,200	1,142	1,828	236	(290)
Investing activities:	(1,018)	(23)	(301)	(281)	(303)	(2,906)	(289)	(105)	82	(174)	(511)	(600)
Financing activities:	(338)	(48)	(576)	(32)	(390)	(46)	(450)	(19)	(442)	(235)	(667)	2,533
Foreign currency translation adjustments on cash and cash equivalents	0	(2)	(2)	(1)	0	0	(9)	14	6	(33)	75	167
Net increase (decrease) in cash and cash equivalents	(1,204)	1,769	(231)	934	(530)	(1,140)	(371)	1,089	787	1,385	(866)	1,810
Cash and cash equivalents, beginning of year	11,207	10,003	11,773	11,541	12,476	11,946	10,806	10,434	11,524	12,312	13,697	12,830
Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents of newly consolidated subsidiaries, beginning of year	—	—	—	—	—	—	—	—	—	—	—	—
Cash and cash equivalents, end of year	10,003	11,773	11,541	12,476	11,946	10,806	10,434	11,524	12,312	13,697	12,830	14,640

Notes: Account summaries in the financial statements have not been audited.
注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information
セグメント別業績

	2011.3.1Q	2011.3.2Q	2011.3.3Q	2011.3.4Q	2012.3.1Q	2012.3.2Q	2012.3.3Q	2012.3.4Q	2013.3.1Q	2013.3.2Q	2013.3.3Q	2013.3.4Q
	¥Millions/百万円											
Net sales by business segment	セグメント別売上高											
Automobile-related	6,314	6,276	6,546	6,428	6,492	6,506	6,852	6,852	8,538	8,256	8,214	8,677
Information Registration Fee	5,000	4,863	5,059	4,907	4,756	4,826	5,166	5,082	4,934	5,082	5,324	5,072
Information Service Fee	1,314	1,412	1,487	1,521	1,736	1,680	1,686	1,770	3,604	3,174	2,890	3,605
Lifestyle-related	599	644	701	671	640	907	1,010	911	925	1,175	980	755
Real Estate	48	46	44	42	41	41	42	41	42	40	41	39
Others	87	108	129	89	49	45	70	75	91	127	183	195
Total	7,050	7,075	7,422	7,232	7,223	7,501	7,975	7,880	9,599	9,600	9,420	9,667
Operating income by business segment	セグメント別営業利益											
Automobile-related	2,049	1,869	1,991	1,370	1,820	1,823	2,045	1,583	1,932	1,787	1,719	476
Lifestyle-related	69	79	90	61	27	40	73	86	52	58	32	(12)
Real Estate	29	26	25	23	20	19	21	22	24	21	23	16
Others	(27)	(26)	(8)	(28)	(38)	(48)	(34)	(27)	(55)	(73)	(121)	(73)
Management Division	(363)	(351)	(384)	(385)	(427)	(362)	(400)	(399)	(369)	(411)	(435)	(383)
Total	1,758	1,598	1,714	1,041	1,403	1,472	1,705	1,265	1,585	1,382	1,218	23

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