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Consolidated Financial Results for the Nine Months Ended December 31, 2021 [Japanese GAAP]

January 31, 2022

Company name: PROTO CORPORATION Stock exchange listing: Tokyo,Nagoya

Code number: 4298

URL: https://www.proto-g.co.jp/

Representative: Kenji Kamiya President
Contact: Takehito Suzuki Executive officer

Phone: +81-52-934-2000

Scheduled date of filing quarterly securities report: February 14, 2022

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2021 (April 01, 2021 to December 31, 2021)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|--------------------------------|--------------|-----|------------------|-------|-----------------|------------|---|------|
| Nine months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2021 | 42,692 | 2.3 | 5,141 | 4.4 | 5,294 | 8.7 | 5,049 | 56.4 |
| December 31, 2020 | 41,717 | - | 4,926 | - | 4,872 | - | 3,228 | - |
| (Note) Community and in common | . Nima manth | | Daggarahan 21 | 2021. | V 5 | 256 millio | Г 20 | 10/1 |

(Note) Comprehensive income: Nine months ended December 31, 2021: ¥ 5,256 million [38.1%] Nine months ended December 31, 2020: ¥ 3,805 million [-%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2021 | 125.69 | - |
| December 31, 2020 | 80.39 | - |

(Note) The Company has adopted the "accounting standard regarding revenue recognition" (Corporate Accounting Standards No. 29, March 31, 2020), etc. from the beginning of the current first quarter consolidated accounting period. The figures for the third quarter of the fiscal year ended March 31, 2021 are after the retroactive application of the said accounting standard. As a result, the rate of increase or decrease in the third quarter of the fiscal year ended March 31, 2021 compared to the same period of the previous fiscal year is not stated.

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|-------------------|--------------|-------------|------------------------|
| As of | Million yen | Million yen | % |
| December 31, 2021 | 54,355 | 40,034 | 73.6 |
| March 31, 2021 | 49,388 | 35,934 | 72.7 |

(Reference) Equity: As of December 31, 2021: $\mbox{$\frac{1}{2}$}$ 39,999 million As of March 31, 2021: $\mbox{$\frac{1}{2}$}$ 35,901 million

2. Dividends

| | Annual dividends | | | | | |
|--|--------------------|--------------------|--------------------|----------|-------|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| Fiscal year ended March 31, 2021 | - | 12.50 | - | 12.50 | 25.00 | |
| Fiscal year ending March 31, 2022 | - | 17.50 | - | | | |
| Fiscal year ending March 31, 2022 (Forecast) | | | | 17.50 | 35.00 | |

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2022(April 01, 2021 to March 31, 2022)

(% indicates changes from the previous corresponding period.)

| | Net sale | s | Operating p | orofit | Ordinary p | rofit | Profit attribu owners of p | | Basic earnings per share |
|-----------|-------------|-------|-------------|--------|-------------|-------|-------------------------------|------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 60,000 | (0.2) | 6,100 | 2.7 | 6,080 | (0.6) | 5,615 | 15.7 | 139.74 |

(Note) Revision to the financial results forecast announced most recently: No

Since the company will apply the "accounting standards regarding revenue recognition" (Corporate Accounting Standards No.29, March 31, 2020), etc. from the beginning of the term ending March 2022, so the earnings forecast indicates the figures based on the new standards.

| * | N | O | tes | |
|---|---|---|-----|--|
| | | | | |

(1) Changes in significant subsidiaries during the nine months ended December 31, 2021

(changes in specified subsidiaries resulting in changes in scope of consolidation): Yes

New 1 (Company name: PROTO Ventures 2 Investment Limited Partnership)

Exclusion: 1 (Company name: PROTO MEDICAL CARE

- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2021: 41,925,300 shares March 31, 2021: 41,925,300 shares

2) Total number of treasury shares at the end of the period:

December 31, 2021: 1,729,997 shares March 31, 2021: 1,766,217 shares

3) Average number of shares during the period:

Nine months ended December 31, 2021: 40,177,177 shares Nine months ended December 31, 2020: 40,159,366 shares

- * This quarterly report is not subject to quarterly review procedures by certified public accountants or an auditing firm.
- * Explanation for appropriate use of forecasts and other notes

The forward-looking statements such as operational forecasts contained in this statements summary are based on the information currently available to the Company and certain assumptions which are regarded as legitimate. Actual results may differ significantly from these forecasts due to various factors.

| | | (Million yen) |
|---------------------------------------|---------------------|------------------------|
| | As of March 31,2021 | As of December 31,2021 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 21,705 | 24,939 |
| Notes and accounts receivable - trade | 5,010 | 5,197 |
| Inventories | 3,703 | 4,312 |
| Other | 1,211 | 2,382 |
| Allowance for doubtful accounts | (6) | (6) |
| Total current assets | 31,623 | 36,825 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 5,756 | 5,490 |
| Land | 4,570 | 4,694 |
| Other, net | 692 | 629 |
| Total property, plant and equipment | 11,019 | 10,814 |
| Intangible assets | | |
| Goodwill | 1,124 | 635 |
| Other | 1,094 | 1,275 |
| Total intangible assets | 2,218 | 1,911 |
| Investments and other assets | | |
| Investments and other assets | 4,543 | 4,877 |
| Allowance for doubtful accounts | (17) | (73) |
| Total investments and other assets | 4,525 | 4,804 |
| Total non-current assets | 17,764 | 17,530 |
| Total assets | 49,388 | 54,355 |

| | As of March 31,2021 | As of December 31,2021 |
|--|---------------------|------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 2,219 | 2,741 |
| Short-term borrowings | 2,400 | 2,850 |
| Current portion of long-term borrowings | 295 | 255 |
| Accrued expenses | 2,608 | 2,574 |
| Income taxes payable | 1,253 | 1,235 |
| Provision for bonuses | 158 | 136 |
| Provision for merchandise warranties | 25 | 19 |
| Contract liabilities | 32 | 34 |
| Other | 3,132 | 3,280 |
| Total current liabilities | 12,126 | 13,127 |
| Non-current liabilities | | |
| Long-term borrowings | 385 | 274 |
| Provision for retirement benefits for directors (and other officers) | 225 | 233 |
| Retirement benefit liability | 8 | 93 |
| Asset retirement obligations | 300 | 274 |
| Other | 407 | 317 |
| Total non-current liabilities | 1,327 | 1,193 |
| Total liabilities | 13,453 | 14,321 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 1,849 | 1,849 |
| Capital surplus | 2,036 | 2,058 |
| Retained earnings | 32,447 | 36,291 |
| Treasury shares | (1,306) | (1,279) |
| Total shareholders' equity | 35,026 | 38,920 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 543 | 1,074 |
| Foreign currency translation adjustment | 330 | 4 |
| Total accumulated other comprehensive income | 874 | 1,078 |
| Non-controlling interests | 33 | 35 |
| Total net assets | 35,934 | 40,034 |
| Total liabilities and net assets | 49,388 | 54,355 |

Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the nine months)

| | F 4 ' 4 | (Million yen) |
|---|--|--|
| | For the nine months ended December 31,2020 | For the nine months ended December 31,2021 |
| Net sales | 41,717 | 42,692 |
| Cost of sales | 23,199 | 24,103 |
| Gross profit | 18,517 | 18,589 |
| Reversal of provision for sales returns | 10 | - |
| Provision for sales returns | 0 | - |
| Gross profit - net | 18,528 | 18,589 |
| Selling, general and administrative expenses | 13,601 | 13,447 |
| Operating profit | 4,926 | 5,141 |
| Non-operating income | | |
| Interest and dividend income | 5 | 5 |
| Foreign exchange gains | 69 | 230 |
| Share of profit of entities accounted for using equity method | - | 0 |
| Other | 70 | 36 |
| Total non-operating income | 146 | 272 |
| Non-operating expenses | | |
| Interest expenses | 9 | 7 |
| Loss on investments in investment partnerships | 19 | 20 |
| Loss on valuation of derivatives | 159 | 73 |
| Other | 10 | 17 |
| Total non-operating expenses | 199 | 119 |
| Ordinary profit | 4,872 | 5,294 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 0 | 18 |
| Gain on sale of shares of subsidiaries and associates | - | 2,146 |
| Other | 3 | 478 |
| Total extraordinary income | 3 | 2,642 |
| Extraordinary losses | | |
| Loss on sale and retirement of non-current assets | 0 | 5 |
| Settlement package | 3 | |
| Total extraordinary losses | 4 | 5 |
| Profit before income taxes | 4,871 | 7,931 |
| Income taxes - current | 1,679 | 2,167 |
| Income taxes - deferred | (36) | 712 |
| Total income taxes | 1,643 | 2,879 |
| Profit | 3,228 | 5,051 |
| Profit attributable to non-controlling interests | 0 | 1 |
| Profit attributable to owners of parent | 3,228 | 5,049 |

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

| | | (Million yen) |
|--|--|--|
| | For the nine months ended December 31,2020 | For the nine months ended December 31,2021 |
| Profit | 3,228 | 5,051 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 576 | 530 |
| Foreign currency translation adjustment | 0 | (326) |
| Total other comprehensive income | 576 | 204 |
| Comprehensive income | 3,805 | 5,256 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 3,803 | 5,252 |
| Comprehensive income attributable to non-controlling interests | 2 | 4 |