PROTO

FACT SHEET 2023

Year Ended March 31,2023

PROTO CORPORATION

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Consolidated Balance Sheets
連結貸借対照表

As of March 31 / 3月31日現在

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
												¥Millions/百万円	
ASSETS	資産の部												
Current assets:	流動資産:	15,855	20,686	22,815	21,743	22,073	23,731	27,826	27,088	28,231	31,623	37,635	39,537
Cash and cash deposits	現金及び預金	11,734	14,950	11,507	12,431	11,688	12,784	16,120	15,747	18,057	21,705	26,159	23,739
Trade notes and accounts receivable	受取手形及び売掛金	3,078	3,754	5,030	4,696	4,986	4,877	5,235	4,799	4,913	5,010	5,612	6,107
Inventories	棚卸資産	194	688	4,658	3,734	4,134	4,667	4,424	4,422	4,048	3,703	4,208	7,669
Deferred tax assets	繰延税金資産	218	162	279	341	183	178	151	—	—	—	—	—
Other current assets	その他	644	1,151	1,364	654	1,093	1,235	1,906	2,131	1,219	1,211	1,662	2,025
Allowance for doubtful accounts	貸倒引当金	(14)	(21)	(25)	(116)	(11)	(11)	(12)	(11)	(6)	(6)	(7)	(4)
Fixed assets:	固定資産:	12,729	14,155	21,091	20,007	18,812	18,203	16,591	16,791	16,494	17,764	16,890	21,016
Property, plant and equipment:	有形固定資産:	7,204	7,481	10,544	10,457	10,791	10,902	11,457	12,191	11,320	11,019	10,744	12,078
Buildings and structures	建物及び構築物	2,999	2,905	5,500	5,197	5,489	5,520	4,918	4,933	6,059	5,756	5,433	5,729
Land	土地	4,021	4,076	4,787	4,787	4,803	4,793	5,818	5,689	4,570	4,570	4,588	5,590
Other fixed assets	その他	184	499	257	473	499	588	720	1,568	690	692	723	758
Intangible fixed assets	無形固定資産	3,643	4,954	8,909	8,088	6,672	5,962	3,680	3,070	2,548	2,218	1,950	4,224
Investments and other assets:	投資その他の資産:	1,881	1,718	1,637	1,461	1,348	1,338	1,452	1,528	2,625	4,525	4,195	4,712
Investment securities	投資有価証券	623	317	354	383	349	900	916	778	1,014	2,127	2,343	2,367
Deferred tax assets	繰延税金資産	435	404	344	245	118	106	209	375	356	1,056	263	462
Other investments	その他	882	1,064	1,007	870	911	391	398	420	1,260	1,359	1,647	1,941
Allowance for doubtful accounts	貸倒引当金	(60)	(67)	(69)	(38)	(31)	(60)	(71)	(46)	(6)	(17)	(58)	(59)
Total assets	資産合計	28,585	34,841	43,907	41,751	40,885	41,934	44,417	43,879	44,726	49,388	54,525	60,553
LIABILITIES	負債の部												
Current liabilities:	流動負債:	5,573	8,578	13,174	10,962	11,805	12,627	16,143	14,035	11,268	12,126	13,035	15,538
Trade notes and accounts payable	支払手形及び買掛金	896	941	764	806	2,194	2,127	1,942	1,285	1,720	2,219	2,666	3,191
Current portion of long-term loans payable	一年内返済長期借入金	48	3,216	6,218	3,623	4,094	4,588	7,028	5,730	2,788	2,695	2,774	3,723
Accrued expenses	未払費用	1,457	1,738	1,504	1,996	1,852	2,142	2,314	2,389	2,303	2,608	2,387	2,693
Accrued income taxes	未払法人税等	991	368	1,598	1,077	718	589	1,065	1,218	1,328	1,253	1,594	1,160
Advances received	前受金	1,656	1,568	1,507	1,580	1,712	1,886	1,980	1,740	1,602	1,704	1,970	2,766
Other current liabilities	その他	522	743	1,581	1,878	1,233	1,293	1,811	1,671	1,526	1,644	1,641	2,003
Long-term liabilities:	固定負債:	441	2,514	4,554	3,116	3,079	2,905	2,296	1,814	1,524	1,327	1,093	1,499
Long-term loans payable	長期借入金	5	1,764	3,800	2,608	2,523	2,090	1,561	1,069	681	385	230	529
Liability for employees' retirement benefits	退職給付引当金	—	—	—	—	—	—	—	—	4	8	91	135
Liability for directors' and corporate auditors' retirement benefits	役員退職慰労引当金	246	264	282	290	243	256	263	264	281	225	238	256
Other long-term liabilities	その他	189	484	471	217	313	558	471	480	557	707	532	577
Total liabilities	負債合計	6,015	11,092	17,729	14,079	14,884	15,533	18,440	15,850	12,793	13,453	14,128	17,038
NET ASSETS(EQUITY)	純資産(資本)の部												
Shareholders' equity:	株主資本:	22,497	23,455	25,114	26,525	25,165	25,568	25,084	27,240	31,227	35,026	39,750	42,799
Common stock	資本金	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,824	1,849	1,849	1,849	1,849
Additional paid-in capital	資本剰余金	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,011	2,036	2,036	2,058	2,070
Retained earnings	利益剰余金	18,675	20,128	21,986	23,596	22,436	23,037	22,554	24,710	28,647	32,447	37,121	40,139
Treasury stock	自己株式	(13)	(509)	(709)	(908)	(1,107)	(1,305)	(1,305)	(1,305)	(1,306)	(1,306)	(1,279)	(1,260)
Other accumulated comprehensive incomes:	その他の包括利益累計額:	71	293	1,063	1,146	835	833	863	754	676	874	611	385
Net unrealized gain on available-for-sale securities	その他有価証券評価差額金	74	70	91	121	108	143	155	59	199	543	610	396
Foreign currency translation adjustments	為替換算調整勘定	(2)	223	972	1,025	726	689	708	694	477	330	0	(11)
Non-controlling interests	非支配株主持分	—	—	—	—	—	—	29	34	28	33	35	330
Total net assets (Total equity)	純資産(資本)合計	22,569	23,748	26,177	27,672	26,001	26,401	25,977	28,029	31,932	35,934	40,397	43,515
Total liabilities, non-controllinginterests, and net assats (equity)	負債、非支配株主持分及び純資産(資本)合計	28,585	34,841	43,907	41,751	40,885	41,934	44,417	43,879	44,726	49,388	54,525	60,553

Notes From the fiscal year ended March 31, 2019, Proto Group began applying the "Partial Amendments to Accounting Standard for Tax Effect Accounting".
Account summaries in the financial statements have not been audited.

注記：2019年3月期より「税効果会計に係る会計基準」の一部改正を適用しております。
財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income
連結損益計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
												¥Millions/百万円	
Net sales	売上高	30,582	38,287	54,761	48,602	54,297	56,717	62,111	62,251	59,127	60,097	57,446	105,596
Cost of sales	売上原価	13,283	20,636	33,514	28,324	33,067	34,897	38,969	38,418	34,720	34,905	32,819	77,653
Gross profit	売上総利益	17,298	17,650	21,246	20,277	21,229	21,820	23,142	23,832	24,406	25,191	24,627	27,943
Selling, general and administrative expenses:	販売費及び一般管理費:	11,451	13,440	16,510	16,044	17,157	19,024	19,467	19,267	19,270	19,250	18,205	20,606
Personal expenses	人件費	5,475	5,957	7,086	7,358	7,706	7,936	8,066	7,871	7,721	7,525	6,849	7,456
Advertising expenses	広告宣伝費	2,104	2,711	2,602	2,386	2,423	4,167	4,295	4,486	4,602	5,071	5,153	5,628
Others	その他	3,871	4,772	6,821	6,299	7,027	6,921	7,106	6,909	6,945	6,653	6,201	7,522
Operating income	営業利益	5,846	4,209	4,735	4,233	4,071	2,795	3,674	4,565	5,136	5,941	6,422	7,336
Non-operating income:	営業外収益:	185	228	445	441	202	170	204	478	313	254	318	107
Interest income	受取利息	20	18	25	31	28	17	10	7	4	4	5	6
Dividend income	受取配当金	7	9	12	12	12	13	13	10	7	3	2	5
Others	その他	157	200	407	397	161	139	180	459	301	245	310	96
Non-operating expenses:	営業外費用:	29	66	171	126	83	83	143	39	96	76	117	480
Interest expenses	支払利息	2	20	86	63	46	41	29	27	20	12	10	16
Others	その他	27	46	85	62	37	41	113	12	76	64	107	464
Ordinary income	経常利益	6,002	4,371	5,009	4,548	4,190	2,883	3,735	5,004	5,354	6,118	6,622	6,963
Extraordinary gains:	特別利益:	8	2	234	431	23	1	115	123	2,051	3	2,642	31
Gain on sales of property, plant and equipment	固定資産売却益	0	2	229	29	2	1	115	48	1,811	0	18	4
Gain on sales of investment securities	投資有価証券売却益	8	0	0	—	13	—	—	—	18	—	—	—
Others	その他	—	—	4	401	6	—	—	75	221	3	2,624	26
Extraordinary losses:	特別損失:	344	430	314	426	2,644	99	1,860	62	265	53	101	186
Loss on sales and disposals of property, plant and equipment	固定資産除売却損	9	10	70	30	50	37	82	28	31	12	58	14
Loss on devaluation of investment securities	投資有価証券評価損	4	4	—	9	—	—	—	—	199	—	—	169
Impairment loss	減損損失	230	345	126	384	2,594	35	1,696	—	—	37	—	—
One-time Amortization of goodwill	のれん一時償却額	80	—	—	—	—	—	—	—	—	—	—	—
Others	その他	19	70	117	1	—	25	82	33	33	3	43	1
Income before income taxes and non-controlling interests	税金等調整前当期純利益	5,666	3,944	4,930	4,553	1,569	2,785	1,990	5,065	7,139	6,068	9,163	6,808
Income taxes - current	法人税、住民税及び事業税	2,272	1,544	2,389	2,162	1,637	1,290	1,570	1,908	2,191	2,072	2,531	2,374
Income taxes - deferred	法人税等調整額	118	109	(87)	9	322	(11)	(95)	3	(38)	(860)	749	(46)
non-controlling interests (losses)	非支配株主に帰属する当期純利益(損失)	—	—	—	—	—	—	(4)	(5)	(4)	3	2	56
Net income(losses) attributable to owners of parent	親会社株主に帰属する当期純利益(損失)	3,275	2,290	2,627	2,381	(390)	1,506	519	3,159	4,991	4,853	5,880	4,424
EBITDA	EBITDA	6,540	5,161	6,483	6,039	6,149	4,546	5,396	5,920	6,455	7,262	7,660	8,845
Net income (Before Amortization of goodwill)	調整後当期純利益	3,680	2,836	3,555	3,308	641	2,145	1,151	3,596	5,420	5,275	6,240	4,946

Notes From the fiscal year ended March 31, 2022, Proto Group began applying the"Accounting Standard for Revenue Recognition"

EBITDA = operating income + depreciation + amortization of goodwill

Adjusted Net Income = Net income + amortization of goodwill

Account summaries in the financial statements have not been audited.

注記:2022年3月期より「収益認識に関する会計基準」を適用しております。

EBITDA=営業利益+減価償却費+のれん償却額

調整後当期純利益=当期純利益+のれん償却額

財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Cash Flows
連結キャッシュ・フロー計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
													¥Millions/百万円
Operating activities:	営業活動によるキャッシュ・フロー:												
Income before income taxes	税金等調整前当期純利益	5,666	3,944	4,930	4,553	1,569	2,785	1,990	5,065	7,139	6,068	9,163	6,808
Depreciation and amortization	減価償却費	288	404	819	879	1,046	1,112	1,088	916	890	898	877	987
Impairment loss	減損損失	230	345	126	384	2,594	35	1,696	—	—	37	—	—
Amortization of goodwill	のれん償却額	405	546	928	926	1,032	638	632	437	429	422	360	521
One-time Amortization of goodwill	のれん一時償却額	80	—	—	—	—	—	—	—	—	—	—	—
Interest and dividend income	受取利息及び受取配当金	(27)	(27)	(38)	(43)	(41)	(31)	(24)	(18)	(12)	(8)	(7)	(11)
Interest expense	支払利息	2	20	86	63	46	41	29	27	20	12	10	16
Decrease (increase) in notes and accounts receivable	売上債権の増減額(増加)	(615)	(366)	(670)	775	128	97	(868)	247	647	(128)	(652)	(340)
Decrease (increase) in inventories	棚卸資産の増減額(増加)	(103)	232	(638)	929	52	(532)	242	2	370	214	(477)	(2,172)
Increase (decrease) in notes and accounts payable	仕入債務の増減額(減少)	90	18	(285)	28	356	(63)	(185)	(656)	441	502	194	324
Others	その他	127	(27)	366	780	(1,242)	532	523	(470)	(1,822)	765	(2,817)	1,272
Subtotal	小計	6,145	5,090	5,624	9,277	5,541	4,615	5,124	5,551	8,103	8,784	6,650	7,406
Interest and dividends received	利息及び配当金の受取額	26	29	38	43	41	31	24	18	12	8	7	11
Interest paid	利息の支払額	(2)	(21)	(90)	(62)	(45)	(39)	(28)	(27)	(19)	(12)	(10)	(16)
Income taxes paid	法人税等の支払額	(2,613)	(2,181)	(1,337)	(2,681)	(2,024)	(1,479)	(1,171)	(1,759)	(2,090)	(2,231)	(2,200)	(3,075)
Others	その他	—	—	—	—	10	51	51	24	8	25	85	5
Net cash provided by (used in) operating activities	営業活動によるキャッシュ・フロー	3,556	2,917	4,235	6,577	3,523	3,179	3,999	3,807	6,014	6,574	4,533	4,330
Investing activities:	投資活動によるキャッシュ・フロー:												
Net decrease (increase) of time deposits	定期預金の純増減額(増加)	60	(78)	(22)	107	(0)	599	9	—	(329)	500	—	(12)
Purchase of property, plant and equipment	有形固定資産の取得による支出	(359)	(690)	(1,067)	(351)	(792)	(628)	(1,850)	(1,323)	(1,398)	(189)	(359)	(1,701)
Proceeds from sales of property, plant and equipment	有形固定資産の売却による収入	0	3	565	37	0	7	518	222	3,588	0	90	5
Purchase of intangible fixed assets	無形固定資産の取得による支出	(356)	(1,120)	(839)	(558)	(504)	(593)	(299)	(277)	(430)	(475)	(774)	(905)
Purchase of investment securities	投資有価証券の取得による支出	—	—	(10)	—	—	(499)	—	—	(270)	(607)	(119)	(500)
Proceeds from sales of investment securities	投資有価証券の売却による収入	14	—	5	—	23	1	—	—	53	—	—	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	連結の範囲の変更を伴う子会社株式の取得による支出	(2,842)	—	(3,215)	(90)	(2,085)	—	(22)	—	(115)	—	—	(1,262)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	連結の範囲の変更を伴う子会社株式の取得による収入	—	479	—	—	—	—	—	—	—	—	89	—
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	連結の範囲の変更を伴う子会社株式の売却による支出	—	—	—	—	—	—	—	—	(41)	—	—	—
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	連結の範囲の変更を伴う子会社株式の売却による収入	—	—	—	—	—	—	—	—	—	—	2,854	—
Others	その他	(122)	202	(710)	(56)	(14)	(84)	67	26	(655)	(127)	(322)	(262)
Net cash provided by (used in) investing activities	投資活動によるキャッシュ・フロー	(3,606)	(1,203)	(5,294)	(914)	(3,373)	(1,197)	(1,576)	(1,352)	401	(898)	1,458	(4,638)
Financing activities:	財務活動によるキャッシュ・フロー:												
Increase (decrease) in short-term loans payable, net	短期借入金の純増減額(減少)	—	(2)	774	(474)	505	945	2,600	(1,210)	(2,840)	—	50	(450)
Increase (decrease) in long-term loans payable, net	長期借入金の純増減額(減少)	(82)	2,601	(2,486)	(3,357)	(381)	(883)	(688)	(580)	(490)	(388)	(295)	(234)
Redemption of bonds	社債償還による支出	—	(78)	(42)	—	—	—	—	—	—	—	—	—
Repurchase of treasury stock	自己株式の取得による支出	0	(495)	(199)	(198)	(199)	(198)	(0)	—	(0)	—	(0)	(0)
Proceeds from disposal of treasury stock	自己株式の処分による収入	—	0	0	—	—	—	—	—	—	—	—	31
Proceeds from stock issuance to non-controlling shareholders	非支配株主からの払込みによる収入	—	—	—	—	—	—	67	10	—	—	—	11
Cash dividends paid	配当金の支払額	(824)	(836)	(766)	(790)	(770)	(905)	(1,002)	(1,002)	(1,053)	(1,053)	(1,205)	(1,406)
Others	その他	—	—	—	—	5	156	(9)	(52)	(76)	(88)	(96)	(80)
Net cash provided by (used in) financing activities	財務活動によるキャッシュ・フロー	(907)	1,187	(2,720)	(4,821)	(839)	(886)	898	(2,846)	(4,459)	(1,530)	(1,547)	(2,128)
Foreign currency translation adjustments on cash and cash equivalents	現金及び現金同等物に係る換算差額	4	215	236	91	(54)	(0)	25	17	24	1	10	(9)
Net increase (decrease) in cash and cash equivalents	現金及び現金同等物の増減額(減少)	(952)	3,116	(3,543)	933	(743)	1,096	3,346	(373)	1,980	4,148	4,454	(2,444)
Cash and cash equivalents, beginning of year	現金及び現金同等物の期首残高	12,476	11,524	14,640	11,097	12,030	11,286	12,383	15,729	15,356	17,336	21,485	25,939
Cash and cash equivalents, end of year	現金及び現金同等物の期末残高	11,524	14,640	11,097	12,030	11,286	12,383	15,729	15,356	17,336	21,485	25,939	23,494

Notes Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information
セグメント別業績

For the year ended March 31 / 3月31日に終了した連結会計年度

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
												￥Millions/百万円	
Net sales by business segment	事業別売上高												
Platform	プラットフォーム											28,775	30,305
Media	メディア											23,032	24,431
Services	サービス											5,742	5,873
Commerce	コマース											24,492	68,548
Sales of goods	物品販売											24,492	29,573
Ticket sales	チケット販売											ー	38,974
Others	その他											4,178	6,742
Total	合計											57,446	105,596
												￥Millions/ns/百万円	
Operating income by business segment	事業別営業利益												
Platform	プラットフォーム											7,835	8,565
Commerce	コマース											66	417
Others	その他											437	378
Management Division	管理部門											(1,917)	(2,025)
Total	合計											6,422	7,336
Operating income ratio by business segment	事業別売上高営業利益率											%	%
Platform	プラットフォーム											27.2	28.3
Commerce	コマース											0.3	0.6
Others	その他											10.5	5.6
Total	合計											11.2	6.9

Notes From the fiscal year ended March 31, 2022, Proto Group began applying the"Accounting Standard for Revenue Recognition"
From the fiscal year ended March 31, 2023, Proto Group haschanged the classification method and names of its business segments.

注記:2022年3月期より「収益認識に関する会計基準」を適用しております。
2023年3月期より、事業セグメントの区分方法及び名称を変更しております。

Segment Information
セグメント別業績

For the year ended March 31 / 3月31日に終了した連結会計年度

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
												￥Millions/百万円	
Net sales by business segment	事業別売上高												
Automobile-related	自動車関連情報	26,704	33,687	50,138	44,056	49,486	51,025	56,100	56,167	52,870	53,679	53,159	
Ad-related	広告関連	20,579	21,163	21,412	21,593	21,006	21,231	21,618	21,278	21,485	21,806	22,675	
Information and services	情報・サービス	3,312	3,749	4,464	4,546	5,087	4,893	5,053	5,041	5,557	5,292	5,890	
Sales of goods	物品販売	2,813	8,774	24,262	17,915	23,392	24,899	29,429	29,847	25,827	26,579	24,593	
Lifestyle-related	生活関連情報	3,470	3,837	3,541	3,393	3,466	4,236	4,370	4,335	4,168	3,914	856	
Real Estate	不動産	166	163	167	164	162	187	213	195	160	157	147	
Others	その他	240	597	913	988	1,182	1,268	1,426	1,553	1,928	2,345	3,282	
Total	合計	30,582	38,287	54,761	48,602	54,297	56,717	62,111	62,251	59,127	60,097	57,446	
												￥Millions/百万円	
Operating income by business segment	事業別営業利益												
Automobile-related	自動車関連情報	7,272	5,916	6,217	5,624	5,277	3,939	4,933	5,758	6,582	7,036	7,903	
Lifestyle-related	生活関連情報	228	131	248	338	307	478	370	249	169	273	60	
Real Estate	不動産	83	85	69	96	109	147	170	193	135	140	140	
Others	その他	(149)	(323)	(140)	(94)	(66)	(136)	(71)	57	58	130	168	
Management Division	管理部門	(1,589)	(1,599)	(1,659)	(1,732)	(1,554)	(1,633)	(1,728)	(1,693)	(1,809)	(1,639)	(1,850)	
Total	合計	5,846	4,209	4,735	4,233	4,071	2,795	3,674	4,565	5,136	5,941	6,422	
Operating income ratio by business segment	事業別売上高営業利益率												%
Automobile-related	自動車関連情報	27.2	17.6	12.4	12.8	10.7	7.7	8.8	10.3	12.5	13.1	14.9	
Lifestyle-related	生活関連情報	6.6	3.4	7.0	10.0	8.9	11.3	8.5	5.8	4.1	7.0	7.0	
Real Estate	不動産	50.2	52.2	41.6	58.6	67.3	78.6	79.8	99.0	84.2	89.1	95.2	
Others	その他	—	—	—	—	—	—	—	3.7	3.1	5.6	5.1	
Total	合計	19.1	11.0	8.6	8.7	7.5	4.9	5.9	7.3	8.7	9.9	11.2	

Notes From the fiscal year ended March 31, 2022, Proto Group began applying the"Accounting Standard for Revenue Recognition"

注記:2022年3月期より「収益認識に関する会計基準」を適用しております。

Financial Indicators
財務指標

		2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
													%
ROE: Return on equity	自己資本利益率	15.4	9.9	10.5	8.8	-1.5	5.8	2.0	11.7	16.7	14.3	15.4	10.6
ROA: Return on assets	総資産利益率	21.9	13.8	12.7	10.6	10.1	7.0	8.7	11.3	12.1	13.0	12.7	12.1
ROS: Return on sales	売上高利益率	10.7	6.0	4.8	4.9	-0.7	2.7	0.8	5.1	8.4	8.1	10.2	4.2
Operating income ratio	売上高営業利益率	19.1	11.0	8.6	8.7	7.5	4.9	5.9	7.3	8.7	9.9	11.2	6.9
EBITDA margin	EBITDAマージン	21.4	13.5	11.8	12.4	11.3	8.0	8.7	9.5	10.9	12.1	13.3	8.4
EV/EBITDA (times)	EV/EBITDA (倍)	2.8	6.3	4.1	5.5	3.7	5.2	4.8	5.3	3.1	3.9	2.4	2.4
Equity ratio	自己資本比率	79.0	68.2	59.6	66.3	63.6	63.0	58.4	63.8	71.3	72.7	74.0	71.3
Current ratio	流動比率	284.5	241.1	173.2	198.3	187.0	187.9	172.3	193.0	250.5	260.8	288.7	254.4
													¥／円, %
BPS: Book value per share (*)	1株当たり純資産 (*1)	539.43	577.10	640.19	680.82	643.46	658.11	646.81	697.85	794.38	893.97	1,004.13	1,073.68
EPS: Earnings per share (*)	1株当たり当期純利益 (*1)	78.29	54.98	64.19	58.38	-9.64	37.51	12.95	78.75	124.33	120.86	146.34	110.05
Dividend per share (*)	1株当たり配当金 (*1)	21.25	18.75	18.75	19.00	19.50	25.00	25.00	25.00	27.50	25.00	35.00	35.00
Dividend ratio	配当性向	27.1	34.1	29.2	32.5	-	66.6	193.1	31.7	22.1	20.7	23.9	31.8
Total return ratio	総還元性向	27.1	55.6	36.8	40.9	-	79.7	193.1	31.7	22.1	20.7	23.9	31.8
Dividend on equity ratio	自己資本配当率	4.2	3.4	3.1	2.9	2.9	3.8	3.8	3.7	3.7	3.0	3.7	3.4
													¥Millions/百万円
Net sales per employee	従業員1人当たり売上高	32.0	34.7	42.3	35.7	35.3	35.8	39.3	42.7	40.6	42.4	44.1	71.9
Operating income per employee	従業員1人当たり営業利益	6.1	3.8	3.6	3.1	2.6	1.7	2.3	3.1	3.5	4.1	4.9	4.9
Net income per employee	従業員1人当たり当期純利益	3.4	2.0	2.0	1.7	-0.2	0.9	0.3	2.1	3.4	3.4	4.5	3.0
Number of employees (persons)	従業員数 (人)	954	1,103	1,292	1,358	1,534	1,583	1,579	1,455	1,456	1,416	1,302	1,468
Reference: Number of employees (Non-consolidated) (persons)	参考:単体の従業員数 (人)	644	707	682	670	651	633	624	599	577	553	534	534

Notes ROE = net income ÷ total equity x 100 (the average of the opening and closing balances)
ROA = ordinary income ÷ total assets x 100 (the average of the opening and closing balances)
ROS = net income ÷ net sales x 100
Operating income ratio = operating income ÷ net sales x 100
EBITDA margin = EBITDA ÷ net sales x 100
EV/EBITDA = (Total market value + Interest-bearing debt - Cash and cash deposits) ÷ EBITDA
Equity ratio = total equity ÷ total assets x 100
Current ratio = current assets ÷ current liabilities x 100
Dividend ratio = dividend ÷ net income x 100
Total return ratio = (dividend + stock buybacks) ÷ net income x 100
Dividend on equity ratio = dividend ratio x return on equity

(*) A 1-to-2 stock split was conducted on October 1, 2012.
A 1-to-2 stock split was conducted on July 1, 2019.
Per share data has been adjusted retroactively to reflect this stock split.

注記 自己資本利益率=当期純利益÷期首・期末平均自己資本×100
総資産利益率=経常利益÷期首・期末平均総資産×100
売上高利益率=当期純利益÷売上高×100
売上高営業利益率=営業利益÷売上高×100
EBITDAマージン=EBITDA÷売上高×100
EV/EBITDA = (時価総額+有利子負債-現金及び預金) ÷ EBITDA
自己資本比率=自己資本÷総資産×100
流動比率=流動資産÷流動負債×100
配当性向=配当総額÷当期純利益 x 100
総還元性向=(配当総額+自社株買い総額)÷当期純利益 × 100
自己資本配当率=配当性向×自己資本利益率

(*1) 2012年10月1日付で普通株式1株につき2株の割合をもって株式分割しております。
2019年7月1日付で普通株式1株につき2株の割合をもって株式分割しております。
2019年3月期以前の数値は、株式分割の影響を遡及して調整しています。

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