

FACT SHEET 2016

Year Ended March 31, 2016

PROTO CORPORATION

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Consolidated Balance Sheets

連結貸借対照表

As of March 31 / 3月31日現在

| | | 2007.3 | 2008.3 | 2009.3 | 2010.3 | 2011.3 | 2012.3 | 2013.3 | 2014.3 | 2015.3 | 2016.3 |
|---|-----------------------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | ¥ Millions/百万円 | | | | | | | | | |
| ASSETS | 資産の部 | | | | | | | | | | |
| Current assets: | 流動資産: | 10,858 | 12,295 | 12,038 | 14,184 | 16,061 | 15,855 | 20,686 | 22,815 | 21,743 | 22,073 |
| Cash and cash deposits | 現金及び預金 | 7,722 | 9,135 | 9,257 | 11,275 | 12,748 | 11,734 | 14,950 | 11,507 | 12,431 | 11,688 |
| Trade notes and accounts receivable | 受取手形及び売掛金 | 2,713 | 2,739 | 2,395 | 2,456 | 2,654 | 3,078 | 3,754 | 5,030 | 4,696 | 4,986 |
| Inventories | たな卸資産 | 74 | 44 | 69 | 76 | 91 | 194 | 688 | 4,658 | 3,734 | 4,134 |
| Deferred tax assets | 繰延税金資産 | 105 | 96 | 141 | 162 | 217 | 218 | 162 | 279 | 341 | 183 |
| Other current assets | その他 | 245 | 282 | 175 | 216 | 353 | 644 | 1,151 | 1,364 | 654 | 1,093 |
| Allowance for doubtful accounts | 貸倒引当金 | (3) | (3) | (1) | (2) | (3) | (14) | (21) | (25) | (116) | (11) |
| Fixed assets: | 固定資産: | 7,065 | 6,728 | 9,570 | 10,038 | 10,102 | 12,729 | 14,155 | 21,091 | 20,007 | 18,812 |
| Property, plant and equipment: | 有形固定資産: | 4,221 | 4,212 | 7,318 | 7,134 | 7,086 | 7,204 | 7,481 | 10,544 | 10,457 | 10,791 |
| Buildings and structures | 建物及び構築物 | 1,881 | 1,782 | 3,341 | 3,160 | 2,966 | 2,999 | 2,905 | 5,500 | 5,197 | 5,489 |
| Land | 土地 | 2,174 | 2,174 | 3,900 | 3,900 | 3,998 | 4,021 | 4,076 | 4,787 | 4,787 | 4,803 |
| Other fixed assets | その他 | 165 | 255 | 77 | 73 | 120 | 184 | 499 | 257 | 473 | 499 |
| Intangible fixed assets | 無形固定資産 | 346 | 262 | 293 | 870 | 1,109 | 3,643 | 4,954 | 8,909 | 8,088 | 6,672 |
| Investments and other assets: | 投資その他の資産: | 2,497 | 2,253 | 1,958 | 2,034 | 1,906 | 1,881 | 1,718 | 1,637 | 1,461 | 1,348 |
| Investment securities | 投資有価証券 | 820 | 588 | 438 | 555 | 499 | 623 | 317 | 354 | 383 | 349 |
| Deferred tax assets | 繰延税金資産 | 421 | 383 | 493 | 508 | 599 | 435 | 404 | 344 | 245 | 118 |
| Other investments | その他 | 1,283 | 1,307 | 1,055 | 1,061 | 900 | 882 | 1,064 | 1,007 | 870 | 911 |
| Allowance for doubtful accounts | 貸倒引当金 | (28) | (26) | (29) | (92) | (93) | (60) | (67) | (69) | (38) | (31) |
| Total assets | 資産合計 | 17,924 | 19,023 | 21,608 | 24,223 | 26,163 | 28,585 | 34,841 | 43,907 | 41,751 | 40,885 |
| LIABILITIES | 負債の部 | | | | | | | | | | |
| Current liabilities: | 流動負債: | 6,058 | 5,995 | 6,167 | 5,862 | 5,639 | 5,573 | 8,578 | 13,174 | 10,962 | 11,805 |
| Trade notes and accounts payable | 支払手形及び買掛金 | 1,872 | 1,744 | 727 | 755 | 776 | 896 | 941 | 764 | 806 | 2,194 |
| Current portion of long-term loans payable | 一年内返済長期借入金 | — | — | — | 59 | 82 | 48 | 3,216 | 6,218 | 3,623 | 4,094 |
| Accrued expenses | 未払費用 | 871 | 906 | 1,239 | 1,151 | 1,251 | 1,457 | 1,738 | 1,504 | 1,996 | 1,852 |
| Accrued income taxes | 未払法人税等 | 1,098 | 980 | 1,245 | 1,466 | 1,333 | 991 | 368 | 1,598 | 1,077 | 718 |
| Advances received | 前受金 | 1,848 | 1,987 | 2,121 | 1,902 | 1,741 | 1,656 | 1,568 | 1,507 | 1,580 | 1,712 |
| Other current liabilities | その他 | 367 | 377 | 833 | 527 | 453 | 522 | 743 | 1,581 | 1,878 | 1,233 |
| Long-term liabilities: | 固定負債: | 560 | 593 | 576 | 659 | 489 | 441 | 2,514 | 4,554 | 3,116 | 3,079 |
| Long-term loans payable | 長期借入金 | 6 | — | — | 101 | 53 | 5 | 1,764 | 3,800 | 2,608 | 2,523 |
| Liability for employees' retirement benefits | 退職給付引当金 | 23 | 27 | — | 0 | 0 | — | — | — | — | — |
| Liability for directors' and corporate auditors' retirement benefits | 役員退職慰労引当金 | 183 | 191 | 194 | 212 | 232 | 246 | 264 | 282 | 290 | 243 |
| Other long-term liabilities | その他 | 346 | 374 | 381 | 344 | 202 | 189 | 484 | 471 | 217 | 313 |
| Total liabilities | 負債合計 | 6,618 | 6,589 | 6,743 | 6,522 | 6,129 | 6,015 | 11,092 | 17,729 | 14,079 | 14,884 |
| NET ASSETS(EQUITY) | 純資産(資本)の部 | | | | | | | | | | |
| Shareholders' Equity: | 株主資本: | 10,849 | 12,265 | 14,823 | 17,620 | 20,059 | 22,497 | 23,455 | 25,114 | 26,525 | 25,165 |
| Common stock | 資本金 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 |
| Additional paid-in capital | 資本剰余金 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 |
| Retained earnings | 利益剰余金 | 7,020 | 8,439 | 10,999 | 13,796 | 16,236 | 18,675 | 20,128 | 21,986 | 23,579 | 22,436 |
| Treasury stock | 自己株式 | (7) | (10) | (11) | (12) | (13) | (13) | (509) | (709) | (908) | (1,107) |
| Other accumulated comprehensive incomes: | その他の包括利益累計額: | 56 | 39 | (37) | (9) | (24) | 71 | 293 | 1,063 | 1,146 | 835 |
| Net unrealized gain on available-for-sale securities | その他有価証券評価差額金 | 28 | 6 | (27) | (5) | (12) | 74 | 70 | 91 | 121 | 108 |
| Foreign currency translation adjustments | 為替換算調整勘定 | 28 | 32 | (10) | (3) | (12) | (2) | 223 | 972 | 1,025 | 726 |
| Minority interests | 少数株主持分 | 399 | 129 | 78 | 89 | — | — | — | — | — | — |
| Total net assets (Total equity) | 純資産(資本)合計 | 11,305 | 12,434 | 14,865 | 17,700 | 20,034 | 22,569 | 23,748 | 26,177 | 27,672 | 26,001 |
| Total liabilities, minority interests, and net assets (equity) | 負債、少数株主持分及び純資産(資本)合計 | 17,924 | 19,023 | 21,608 | 24,223 | 26,163 | 28,585 | 34,841 | 43,907 | 41,751 | 40,885 |

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income".
Account summaries in the financial statements have not been audited.

注記: 2011年3月期より「包括利益の表示に関する会計基準」を適用しております。
財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

| | | 2007.3 | 2008.3 | 2009.3 | 2010.3 | 2011.3 | 2012.3 | 2013.3 | 2014.3 | 2015.3 | 2016.3 |
|--|--------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | ¥ Millions/百万円 | | | | | | | | | |
| Net sales | 売上高 | 21,238 | 22,893 | 23,657 | 25,682 | 28,779 | 30,582 | 38,287 | 54,761 | 48,602 | 54,297 |
| Cost of sales | 売上原価 | 9,580 | 9,973 | 9,064 | 10,273 | 11,712 | 13,283 | 20,636 | 33,514 | 28,324 | 33,067 |
| Gross profit | 売上総利益 | 11,658 | 12,920 | 14,592 | 15,409 | 17,067 | 17,298 | 17,650 | 21,246 | 20,277 | 21,229 |
| Selling, general and administrative expenses: | 販売費及び一般管理費: | 8,669 | 9,149 | 9,208 | 9,310 | 10,955 | 11,451 | 13,440 | 16,510 | 16,044 | 17,157 |
| Personal expenses | 人件費 | 4,116 | 4,291 | 4,469 | 4,920 | 5,414 | 5,475 | 5,957 | 7,086 | 7,358 | 7,706 |
| Advertising and promotion expenses | 広告宣伝費及び販売促進費 | 1,740 | 2,070 | 2,043 | 1,659 | 2,152 | 2,505 | 3,266 | 3,147 | 2,905 | 2,872 |
| Others | その他 | 2,812 | 2,788 | 2,695 | 2,730 | 3,388 | 3,469 | 4,216 | 6,276 | 5,780 | 6,578 |
| Operating income | 営業利益 | 2,988 | 3,771 | 5,384 | 6,098 | 6,111 | 5,846 | 4,209 | 4,735 | 4,233 | 4,071 |
| Non-operating income: | 営業外収益: | 176 | 95 | 95 | 89 | 283 | 185 | 228 | 445 | 441 | 202 |
| Interest income | 受取利息 | 6 | 6 | 11 | 13 | 15 | 20 | 18 | 25 | 31 | 28 |
| Dividend income | 受取配当金 | 11 | 15 | 14 | 5 | 5 | 7 | 9 | 12 | 12 | 12 |
| Others | その他 | 158 | 74 | 69 | 70 | 262 | 157 | 200 | 407 | 397 | 161 |
| Non-operating expenses: | 営業外費用: | 28 | 29 | 79 | 22 | 18 | 29 | 66 | 171 | 126 | 83 |
| Interest expenses | 支払利息 | 1 | 0 | — | 2 | 6 | 2 | 20 | 86 | 63 | 46 |
| Others | その他 | 27 | 29 | 79 | 20 | 12 | 27 | 46 | 85 | 62 | 37 |
| Ordinary income | 経常利益 | 3,136 | 3,837 | 5,400 | 6,165 | 6,375 | 6,002 | 4,371 | 5,009 | 4,548 | 4,190 |
| Extraordinary gains: | 特別利益: | 387 | 91 | 64 | 5 | 6 | 8 | 2 | 234 | 431 | 23 |
| Gain on sales of property, plant and equipment | 固定資産売却益 | 4 | 0 | 0 | 2 | — | 0 | 2 | 229 | 29 | 2 |
| Gain on sales of investment securities | 投資有価証券売却益 | 297 | — | 13 | 3 | — | 8 | 0 | 0 | — | 13 |
| Others | その他 | 85 | 90 | 50 | — | 6 | — | — | 4 | 401 | 6 |
| Extraordinary losses: | 特別損失: | 491 | 264 | 328 | 173 | 727 | 344 | 430 | 314 | 426 | 2,644 |
| Loss on sales and disposals of property, plant and equipment | 固定資産除却及び売却損 | 29 | 68 | 54 | 35 | 47 | 9 | 10 | 70 | 30 | 50 |
| Loss on devaluation of investment securities | 投資有価証券評価損 | 408 | 186 | 152 | 77 | 0 | 4 | 4 | — | 9 | — |
| Impairment loss | 減損損失 | 26 | — | 52 | — | 367 | 230 | 345 | 126 | 384 | 2,594 |
| One-time Amortization of goodwill | のれん一時償却額 | — | — | — | — | 242 | 80 | — | — | — | — |
| Others | その他 | 27 | 8 | 69 | 60 | 70 | 19 | 70 | 117 | 1 | — |
| Income before income taxes and minority interests | 税金等調整前当期純利益 | 3,032 | 3,664 | 5,135 | 5,998 | 5,654 | 5,666 | 3,944 | 4,930 | 4,553 | 1,569 |
| Current | 法人税、住民税及び事業税 | 1,586 | 1,753 | 2,131 | 2,495 | 2,575 | 2,272 | 1,544 | 2,389 | 2,162 | 1,637 |
| Deferred | 法人税等調整額 | (268) | 62 | (133) | (38) | (122) | 118 | 109 | (87) | 9 | 322 |
| Minority interests (losses) | 少数株主利益(損失) | (51) | 10 | (49) | 11 | 4 | — | — | — | — | — |
| Net income | 当期純利益 | 1,766 | 1,838 | 3,187 | 3,529 | 3,197 | 3,275 | 2,290 | 2,627 | 2,381 | (390) |
| EBITDA | EBITDA | 3,360 | 4,078 | 5,628 | 6,490 | 6,856 | 6,540 | 5,161 | 6,483 | 6,039 | 6,149 |
| Net income (Before Amortization of goodwill) | 調整後当期純利益 | 1,890 | 1,915 | 3,223 | 3,621 | 3,620 | 3,680 | 2,836 | 3,555 | 3,308 | 641 |

Notes: Account summaries in the financial statements have not been audited.

EBITDA = operating income + depreciation + amortization of goodwill
 Net income = Net income + amortization of goodwill

注記: 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

EBITDA=営業利益+減価償却費+のれん償却額
 調整後当期純利益=当期純利益+のれん償却額

Consolidated Statements of Cash Flows

連結キャッシュ・フロー計算書

For the year ended March 31 / 3月31日に終了した連結会計年度

| | 2007.3 | 2008.3 | 2009.3 | 2010.3 | 2011.3 | 2012.3 | 2013.3 | 2014.3 | 2015.3 | 2016.3 |
|---|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | ¥Millions/百万円 | | | | | | | | | |
| Operating activities: | 営業活動によるキャッシュ・フロー: | | | | | | | | | |
| Income before income taxes | 3,032 | 3,664 | 5,135 | 5,998 | 5,654 | 5,666 | 3,944 | 4,930 | 4,553 | 1,569 |
| Depreciation and amortization | 247 | 230 | 207 | 299 | 322 | 288 | 404 | 819 | 879 | 1,046 |
| Impairment loss | 26 | — | 52 | — | 367 | 230 | 345 | 126 | 384 | 2,594 |
| Amortization of goodwill | 124 | 77 | 36 | 91 | 422 | 405 | 546 | 928 | 926 | 1,032 |
| One-time Amortization of goodwill | — | — | — | — | 242 | 80 | — | — | — | — |
| Interest and dividend income | (18) | (21) | (25) | (18) | (21) | (27) | (27) | (38) | (43) | (41) |
| Interest expense | 1 | 0 | — | 2 | 6 | 2 | 20 | 86 | 63 | 46 |
| Decrease (increase) in notes and accounts receivable | (248) | (50) | 470 | 35 | 232 | (615) | (366) | (670) | 775 | 128 |
| Decrease (increase) in inventories | 45 | 30 | (27) | 1 | (7) | (103) | 232 | (638) | 929 | 52 |
| Increase (decrease) in notes and accounts payable | (80) | (127) | (1,020) | (62) | (113) | 90 | 18 | (285) | 28 | 356 |
| Others | 130 | 386 | 768 | (71) | (522) | 127 | (27) | 366 | 780 | (1,242) |
| Subtotal | 3,261 | 4,189 | 5,596 | 6,275 | 6,582 | 6,145 | 5,090 | 5,624 | 9,277 | 5,541 |
| Interest and dividends received | 18 | 21 | 25 | 18 | 21 | 26 | 29 | 38 | 43 | 41 |
| Interest paid | (1) | 0 | — | (2) | (6) | (2) | (21) | (90) | (62) | (45) |
| Income taxes paid | (1,119) | (1,889) | (1,871) | (2,286) | (2,701) | (2,613) | (2,181) | (1,337) | (2,681) | (2,024) |
| Others | — | — | — | — | — | — | — | — | — | 10 |
| Net cash provided by (used in) operating activities | 2,158 | 2,321 | 3,750 | 4,005 | 3,896 | 3,556 | 2,917 | 4,235 | 6,577 | 3,523 |
| Investing activities: | 投資活動によるキャッシュ・フロー: | | | | | | | | | |
| Net decrease (increase) of time deposits | 31 | 2 | 300 | 79 | (210) | 60 | (78) | (22) | 107 | (0) |
| Purchase of property, plant and equipment | (137) | (194) | (2,852) | (535) | (438) | (359) | (690) | (1,067) | (351) | (792) |
| Proceeds from sales of property, plant and equipment | 9 | 5 | 0 | 5 | 1 | 0 | 3 | 565 | 37 | 0 |
| Purchase of intangible fixed assets | (65) | (103) | (78) | (69) | (58) | (356) | (1,120) | (839) | (558) | (504) |
| Purchase of investment securities | (406) | (85) | (175) | (300) | — | — | — | (10) | — | — |
| Proceeds from sales of investment securities | 402 | — | 32 | 90 | — | 14 | 0 | 5 | — | 23 |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | — | — | — | (258) | (621) | (2,842) | — | (3,215) | (90) | (2,085) |
| Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation | — | — | — | — | — | — | 479 | — | — | — |
| Payments for sales of investments in subsidiaries resulting in change in scope of consolidation | — | — | (2) | — | — | — | — | — | — | — |
| Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation | — | — | — | — | (73) | — | — | — | — | — |
| Others | 435 | (99) | (173) | (154) | (224) | (122) | 202 | (710) | (56) | (14) |
| Net cash provided by (used in) investing activities | 269 | (474) | (2,949) | (1,141) | (1,625) | (3,606) | (1,203) | (5,294) | (914) | (3,373) |
| Financing activities: | 財務活動によるキャッシュ・フロー: | | | | | | | | | |
| Increase (decrease) in short-term loans payable, net | (20) | — | 3 | (7) | — | — | (2) | 774 | (474) | 505 |
| Increase (decrease) in long-term loans payable, net | (44) | — | — | (32) | (236) | (82) | 2,601 | (2,486) | (3,357) | (381) |
| Redemption of bonds | — | — | — | — | — | — | (78) | (42) | — | — |
| Repurchase of treasury stock | (2) | (2) | (1) | (1) | 0 | 0 | (495) | (199) | (198) | (199) |
| Proceeds from disposal of treasury stock | — | — | 0 | — | — | — | 0 | 0 | 0 | — |
| Cash dividends paid | (217) | (417) | (627) | (732) | (759) | (824) | (836) | (766) | (790) | (770) |
| Cash dividends paid to minority shareholders | (15) | (16) | — | — | — | — | — | — | — | — |
| Others | — | — | — | — | — | — | — | — | — | 5 |
| Net cash provided by (used in) financing activities | (300) | (437) | (624) | (773) | (996) | (907) | 1,187 | (2,720) | (4,821) | (839) |
| Foreign currency translation adjustments on cash and cash equivalents | 現金及び現金同等物に係る換算差額 | | | | | | | | | |
| Net increase (decrease) in cash and cash equivalents | 2,156 | 1,415 | 121 | 2,100 | 1,269 | (952) | 3,116 | (3,543) | 933 | (743) |
| Cash and cash equivalents, beginning of year | 5,413 | 7,569 | 8,985 | 9,107 | 11,207 | 12,476 | 11,524 | 14,640 | 11,097 | 12,030 |
| Cash and cash equivalents of eliminated consolidated subsidiaries, beginning of year | — | — | — | — | — | — | — | — | — | — |
| Cash and cash equivalents of newly consolidated subsidiaries, beginning of year | — | — | — | — | — | — | — | — | — | — |
| Cash and cash equivalents, end of year | 7,569 | 8,985 | 9,107 | 11,207 | 12,476 | 11,524 | 14,640 | 11,097 | 12,030 | 11,286 |

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Segment Information

セグメント別業績

For the year ended March 31 / 3月31日に終了した連結会計年度

| | | 2007.3 | 2008.3 | 2009.3 | 2010.3 | 2011.3 | 2012.3 | 2013.3 | 2014.3 | 2015.3 | 2016.3 |
|---|-----------|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | | ¥ Millions/百万円 | | | | | | | | | |
| Net sales by business segment | | セグメント別売上高 | | | | | | | | | |
| Automobile-related | 自動車関連情報 | 20,138 | 21,546 | 21,889 | 22,858 | 25,566 | 26,704 | 33,687 | 50,138 | 44,056 | 49,486 |
| Information Registration Fee | 情報登録・掲載料 | 17,359 | 18,400 | 18,872 | 19,039 | 19,831 | 19,830 | 20,413 | 20,744 | 21,028 | 20,556 |
| Information Service Fee | 情報提供料 | 2,778 | 3,145 | 3,017 | 3,818 | 5,735 | 6,873 | 13,273 | 29,394 | 23,027 | 28,929 |
| Lifestyle-related | 生活関連情報 | 675 | 882 | 1,345 | 2,286 | 2,616 | 3,470 | 3,837 | 3,541 | 3,393 | 3,466 |
| Real Estate | 不動産 | 160 | 174 | 194 | 205 | 181 | 166 | 163 | 167 | 164 | 162 |
| Others | その他 | 263 | 291 | 227 | 332 | 415 | 240 | 597 | 913 | 988 | 1,182 |
| Total | 合計 | 21,238 | 22,893 | 23,657 | 25,682 | 28,779 | 30,582 | 38,287 | 54,761 | 48,602 | 54,297 |
| | | ¥ Millions/百万円 | | | | | | | | | |
| Operating income by business segment | | セグメント別営業利益 | | | | | | | | | |
| Automobile-related | 自動車関連情報 | 5,036 | 5,573 | 7,034 | 7,590 | 7,281 | 7,272 | 5,916 | 6,217 | 5,624 | 5,277 |
| Lifestyle-related | 生活関連情報 | (89) | (24) | 62 | 162 | 301 | 228 | 131 | 248 | 338 | 307 |
| Real Estate | 不動産 | 58 | 71 | 70 | 105 | 104 | 83 | 85 | 69 | 96 | 109 |
| Others | その他 | (329) | (123) | (80) | (35) | (91) | (149) | (323) | (140) | (94) | (66) |
| Management Division | 管理部門 | (1,687) | (1,725) | (1,701) | (1,725) | (1,484) | (1,589) | (1,599) | (1,659) | (1,732) | (1,554) |
| Total | 合計 | 2,988 | 3,771 | 5,384 | 6,098 | 6,111 | 5,846 | 4,209 | 4,735 | 4,233 | 4,071 |
| | | % | | | | | | | | | |
| Operating income ratio by business segment | | 事業別売上高営業利益率 | | | | | | | | | |
| Automobile-related | 自動車関連情報 | 25.0 | 25.9 | 32.1 | 33.2 | 28.5 | 27.2 | 17.6 | 12.4 | 12.8 | 10.7 |
| Lifestyle-related | 生活関連情報 | — | — | 4.6 | 7.1 | 11.5 | 6.6 | 3.4 | 7.0 | 10.0 | 8.9 |
| Real Estate | 不動産 | 36.3 | 40.9 | 36.2 | 51.4 | 57.7 | 50.2 | 52.2 | 41.6 | 58.6 | 67.3 |
| Others | その他 | — | — | — | — | — | — | — | — | — | — |
| Management Division | 管理部門 | — | — | — | — | — | — | — | — | — | — |
| Total | 合計 | 14.1 | 16.5 | 22.8 | 22.3 | 21.2 | 19.1 | 11.0 | 8.6 | 8.7 | 7.5 |

Financial Indicators

財務指標

| | | 2007.3 | 2008.3 | 2009.3 | 2010.3 | 2011.3 | 2012.3 | 2013.3 | 2014.3 | 2015.3 | 2016.3 |
|---|-------------------|--------|--------|--------|--------|--------|----------|----------|----------|----------|---------------|
| | | | | | | | | | | | % |
| ROE: Return on equity | 自己資本利益率 | 17.2 | 15.8 | 23.5 | 21.8 | 17.0 | 15.4 | 9.9 | 10.5 | 8.8 | (1.5) |
| ROE (Before Amortization of goodwill): Return of equity | 調整後自己資本利益率 | 17.7 | 15.8 | 22.8 | 21.5 | 18.3 | 16.3 | 11.4 | 12.9 | 10.9 | 2.1 |
| ROA: Return on assets | 総資産利益率 | 18.4 | 20.8 | 26.6 | 26.9 | 25.3 | 21.9 | 13.8 | 12.7 | 10.6 | 10.1 |
| ROS: Return on sales | 売上高利益率 | 8.3 | 8.0 | 13.5 | 13.7 | 11.1 | 10.7 | 6.0 | 4.8 | 4.9 | (0.7) |
| Operating income ratio | 売上高営業利益率 | 14.1 | 16.5 | 22.8 | 23.7 | 21.2 | 19.1 | 11.0 | 8.6 | 8.7 | 7.5 |
| EBITDA margin | EBITDAマージン | 15.8 | 17.8 | 23.8 | 25.3 | 23.8 | 21.4 | 13.5 | 11.8 | 12.4 | 11.3 |
| EV/EBITDA (times) | EV/EBITDA (倍) | 4.9 | 3.9 | 2.1 | 3.4 | 2.8 | 2.6 | 4.0 | 4.4 | 5.7 | 3.8 |
| Equity ratio | 自己資本比率 | 60.8 | 64.7 | 68.4 | 72.7 | 76.6 | 79.0 | 68.2 | 59.6 | 66.3 | 63.6 |
| Current ratio | 流動比率 | 179.2 | 205.1 | 195.2 | 241.9 | 284.8 | 284.5 | 241.1 | 173.2 | 198.3 | 187.0 |
| | | | | | | | | | | | ¥/円 % |
| BPS: Book value per share (*) | 1株当たり純資産 (*) | 521.21 | 588.12 | 706.76 | 841.80 | 957.67 | 1,078.86 | 1,154.20 | 1,280.38 | 1,361.64 | 1,286.93 |
| EPS: Earnings per share (*) | 1株当たり当期純利益 (*) | 84.39 | 87.84 | 152.33 | 168.72 | 152.85 | 156.59 | 109.96 | 128.39 | 116.76 | (19.28) |
| EPS (Before Amortization of goodwill): Earnings per share (*) | 1株当たり調整後当期純利益 (*) | 90.33 | 91.53 | 154.06 | 173.10 | 173.05 | 175.95 | 136.19 | 173.74 | 162.17 | 31.69 |
| Dividend per share (*) | 1株当たり配当金 (*) | 13.75 | 25.00 | 35.00 | 35.00 | 37.50 | 42.50 | 37.50 | 37.50 | 38.00 | 39.00 |
| Dividend ratio | 配当性向 | 17.8 | 28.5 | 23.0 | 20.7 | 24.5 | 27.1 | 34.1 | 29.2 | 32.5 | - |
| Dividend ratio (Before Amortization of goodwill) | 調整後配当性向 | 16.6 | 27.3 | 22.7 | 20.2 | 21.7 | 24.2 | 27.5 | 21.6 | 23.4 | 123.1 |
| Total return ratio | 総還元性向 | 17.9 | 28.6 | 23.0 | 20.8 | 24.6 | 27.1 | 55.6 | 36.8 | 40.9 | - |
| Total return ratio (Before Amortization of goodwill) | 調整後総還元性向 | 16.8 | 27.5 | 22.8 | 20.2 | 21.7 | 24.2 | 44.9 | 27.2 | 29.4 | 153.9 |
| Dividend on equity ratio | 自己資本配当率 | 2.8 | 4.5 | 5.4 | 4.5 | 4.2 | 4.2 | 3.4 | 3.1 | 2.9 | 2.9 |
| | | | | | | | | | | | ¥ Million/百万円 |
| Net sales per employee | 従業員1人当たり売上高 | 32.6 | 33.4 | 33.0 | 32.1 | 32.8 | 32.0 | 34.7 | 42.3 | 35.7 | 35.3 |
| Operating income per employee | 従業員1人当たり営業利益 | 4.5 | 5.5 | 7.5 | 7.6 | 6.9 | 6.1 | 3.8 | 3.6 | 3.1 | 2.6 |
| Net income per employee | 従業員1人当たり当期純利益 | 2.7 | 2.6 | 4.4 | 4.4 | 3.6 | 3.4 | 2.1 | 2.0 | 1.7 | (0.2) |
| Number of employees (persons) | 従業員数 (人) | 650 | 685 | 716 | 798 | 875 | 954 | 1,103 | 1,292 | 1,358 | 1,534 |
| Reference: Number of employees (Non-consolidated) (persons) | 参考:単体の従業員数 (人) | 544 | 577 | 607 | 618 | 640 | 644 | 707 | 682 | 670 | 651 |

Notes: ROE = net income ÷ total equity x 100 (the average of the opening and closing balances)
 ROE (Before Amortization of goodwill) = Net income (Before Amortization of goodwill) ÷ total equity x 100 (the average of the opening and closing balances)
 ROA = ordinary income ÷ total assets x 100 (the average of the opening and closing balances)
 ROS = net income ÷ net sales x 100
 Operating income ratio = operating income ÷ net sales x 100
 EBITDA margin = EBITDA ÷ net sales x 100
 EV/EBITDA = (Total market value + Cash and cash deposits - Interest-bearing debt) ÷ EBITDA
 Equity ratio = total equity ÷ total assets x 100
 Current ratio = current assets ÷ current liabilities x 100
 Dividend ratio = dividend ÷ net income x 100
 Dividend ratio (Before Amortization of goodwill) = dividend ÷ net income (Before Amortization of goodwill) x 100
 Total return ratio = (dividend + stock buybacks) ÷ net income x 100
 Total return ratio (Before Amortization of goodwill) = (dividend + stock buybacks) ÷ net income (Before Amortization of goodwill) x 100
 Dividend on equity ratio = dividend ratio x return on equity

注記 自己資本利益率=当期純利益÷期首・期末平均自己資本×100
 調整後自己資本利益率=調整後当期純利益÷期首・期末平均自己資本×100
 総資産利益率=経常利益÷期首・期末平均総資産×100
 売上高利益率=当期純利益÷売上高×100
 売上高営業利益率=営業利益÷売上高×100
 EBITDAマージン=EBITDA÷売上高×100
 EV/EBITDA = (時価総額+現金及び預金 - 有利子負債) ÷ EBITDA
 自己資本比率=自己資本÷総資産×100
 流動比率=流動資産÷流動負債×100
 配当性向=配当総額÷当期純利益×100
 調整後配当性向=配当総額÷調整後当期純利益×100
 総還元性向=(配当総額+自社株買い総額)÷当期純利益×100
 調整後総還元性向=(配当総額+自社株買い総額)÷調整後当期純利益×100
 自己資本配当率=配当性向×自己資本利益率

(*) A 1-to-1.2 stock split was conducted on November 1, 2006.
 Per share data has been adjusted retroactively to reflect this stock split.
 A 1-to-2 stock split was conducted on October 1, 2012.
 Per share data has been adjusted retroactively to reflect this stock split.

(*) 2006年11月1日付で普通株式1株につき1.2株の割合をもって株式分割しております。
 2006年3月期以前の数値は、株式分割の影響を遡及して調整しています。
 2012年10月1日付で普通株式1株につき2株の割合をもって株式分割しております。
 2012年3月期以前の数値は、株式分割の影響を遡及して調整しています。

Reference: Quarterly Results ①
Consolidated Balance Sheets

連結貸借対照表

| | | 2013.3.1Q | 2013.3.2Q | 2013.3.3Q | 2013.3.4Q | 2014.3.1Q | 2014.3.2Q | 2014.3.3Q | 2014.3.4Q | 2015.3.1Q | 2015.3.2Q | 2015.3.3Q | 2015.3.4Q | 2016.3.1Q | 2016.3.2Q | 2016.3.3Q | 2016.3.4Q |
|---|-----------------------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | | ¥ Millions/百万円 | | | | | | | | | | | | | | | |
| ASSETS | 資産の部 | | | | | | | | | | | | | | | | |
| Current assets: | 流動資産: | 17,938 | 19,699 | 18,582 | 20,686 | 22,113 | 23,964 | 23,115 | 22,815 | 21,120 | 22,617 | 22,636 | 21,743 | 20,999 | 22,878 | 23,089 | 22,073 |
| Fixed assets: | 固定資産: | 13,948 | 13,652 | 13,743 | 14,155 | 21,256 | 21,036 | 20,968 | 21,091 | 20,638 | 20,426 | 20,441 | 20,007 | 21,397 | 21,236 | 20,668 | 18,812 |
| Total assets: | 資産合計 | 31,886 | 33,351 | 32,326 | 34,841 | 43,370 | 45,001 | 44,084 | 43,907 | 41,759 | 43,043 | 43,077 | 41,751 | 42,396 | 44,114 | 43,757 | 40,885 |
| LIABILITIES | 負債の部 | | | | | | | | | | | | | | | | |
| Current liabilities: | 流動負債: | 7,587 | 8,502 | 7,322 | 8,578 | 12,140 | 13,913 | 13,255 | 13,174 | 11,100 | 11,914 | 11,738 | 10,962 | 11,881 | 13,305 | 12,520 | 11,805 |
| Long-term liabilities: | 固定負債: | 1,069 | 1,011 | 1,064 | 2,514 | 7,178 | 6,439 | 5,863 | 4,554 | 4,150 | 3,820 | 3,637 | 3,116 | 2,787 | 2,583 | 3,184 | 3,079 |
| Total liabilities: | 負債合計 | 8,657 | 9,514 | 8,386 | 11,092 | 19,318 | 20,352 | 19,119 | 17,729 | 15,251 | 15,735 | 15,375 | 14,079 | 14,668 | 15,888 | 15,705 | 14,884 |
| NET ASSETS(EQUITY) | 純資産(資本)の部 | | | | | | | | | | | | | | | | |
| Shareholders' Equity: | 株主資本: | 23,135 | 23,793 | 23,828 | 23,455 | 23,631 | 24,182 | 24,512 | 25,114 | 25,704 | 26,500 | 26,687 | 26,525 | 26,711 | 27,184 | 27,490 | 25,165 |
| Common stock | 資本金 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 | 1,824 |
| Additional paid-in capital | 資本剰余金 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 | 2,011 |
| Retained earnings | 利益剰余金 | 19,313 | 19,971 | 20,249 | 20,128 | 20,504 | 21,055 | 21,385 | 21,986 | 22,577 | 23,373 | 23,758 | 23,597 | 23,783 | 24,455 | 24,761 | 22,436 |
| Treasury stock | 自己株式 | (13) | (13) | (257) | (509) | (708) | (708) | (709) | (709) | (709) | (709) | (907) | (908) | (908) | (1,107) | (1,107) | (1,107) |
| Other accumulated comprehensive incomes: | その他の包括利益累計額: | 93 | 43 | 111 | 293 | 419 | 465 | 452 | 1,063 | 803 | 807 | 1,014 | 1,146 | 1,015 | 1,041 | 561 | 835 |
| Minority interests | 少数株主持分 | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Total net assets (Total equity) | 純資産(資本)合計 | 23,229 | 23,837 | 23,940 | 23,748 | 24,051 | 24,648 | 24,964 | 26,177 | 26,507 | 27,308 | 27,701 | 27,672 | 27,727 | 28,226 | 28,052 | 26,001 |
| Total liabilities, minority interests, and net assets (equity) | 負債、少数株主持分及び純資産(資本)合計 | 31,886 | 33,351 | 32,326 | 34,841 | 43,370 | 45,001 | 44,084 | 43,907 | 41,759 | 43,043 | 43,077 | 41,751 | 42,396 | 44,114 | 43,757 | 40,885 |

Notes: From the fiscal year ended March 31, 2011, Proto Group began applying the "Accounting Standard for indication of comprehensive income". 注記:2011年3月期より包括利益の表示に関する会計基準を適用しております。
Account summaries in the financial statements have not been audited. 財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Consolidated Statements of Income

連結損益計算書

| | | 2013.3.1Q | 2013.3.2Q | 2013.3.3Q | 2013.3.4Q | 2014.3.1Q | 2014.3.2Q | 2014.3.3Q | 2014.3.4Q | 2015.3.1Q | 2015.3.2Q | 2015.3.3Q | 2015.3.4Q | 2016.3.1Q | 2016.3.2Q | 2016.3.3Q | 2016.3.4Q |
|---|--------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | | ¥ Millions/百万円 | | | | | | | | | | | | | | | |
| Net sales | 売上高 | 9,599 | 9,600 | 9,420 | 9,667 | 13,808 | 13,915 | 13,796 | 13,240 | 12,200 | 11,763 | 12,577 | 12,060 | 13,209 | 13,108 | 14,445 | 13,534 |
| Cost of sales | 売上原価 | 5,007 | 5,093 | 5,029 | 5,505 | 8,459 | 8,717 | 8,468 | 7,870 | 7,087 | 6,636 | 7,512 | 7,087 | 7,938 | 7,825 | 9,016 | 8,286 |
| Gross profit | 売上総利益 | 4,591 | 4,507 | 4,390 | 4,161 | 5,349 | 5,198 | 5,328 | 5,370 | 5,112 | 5,126 | 5,065 | 4,973 | 5,270 | 5,283 | 5,428 | 5,247 |
| Selling, general and administrative expenses: | 販売費及び一般管理費: | 3,006 | 3,124 | 3,171 | 4,138 | 4,022 | 4,068 | 4,163 | 4,256 | 3,855 | 3,791 | 3,877 | 4,520 | 4,211 | 4,121 | 4,266 | 4,558 |
| Personal expenses | 人件費 | 1,456 | 1,480 | 1,496 | 1,523 | 1,777 | 1,760 | 1,774 | 1,797 | 1,736 | 1,770 | 2,054 | 1,964 | 1,881 | 1,916 | 1,943 | 1,943 |
| Advertising and promotion expenses | 広告宣伝費及び販売促進費 | 604 | 584 | 563 | 1,514 | 673 | 717 | 819 | 937 | 606 | 627 | 687 | 983 | 601 | 635 | 716 | 919 |
| Others | その他 | 945 | 1,059 | 1,111 | 1,099 | 1,571 | 1,590 | 1,569 | 1,544 | 1,450 | 1,427 | 1,419 | 1,482 | 1,645 | 1,604 | 1,633 | 1,694 |
| Operating income | 営業利益 | 1,585 | 1,382 | 1,218 | 23 | 1,326 | 1,130 | 1,165 | 1,114 | 1,257 | 1,335 | 1,188 | 452 | 1,059 | 1,161 | 1,161 | 689 |
| Ordinary income | 経常利益 | 1,602 | 1,450 | 1,263 | 54 | 1,398 | 1,213 | 1,266 | 1,131 | 1,305 | 1,378 | 1,370 | 494 | 1,095 | 1,206 | 1,196 | 692 |
| Income before income taxes and minority interests | 税金等調整前当期純利益 | 1,601 | 1,182 | 1,192 | (32) | 1,399 | 1,084 | 1,252 | 1,193 | 1,525 | 1,390 | 1,359 | 278 | 1,076 | 1,140 | 1,183 | (1,831) |
| Net income | 当期純利益 | 1,082 | 657 | 670 | (120) | 761 | 551 | 712 | 601 | 973 | 796 | 773 | (161) | 572 | 671 | 689 | (2,324) |
| EBITDA | EBITDA | 1,813 | 1,617 | 1,455 | 274 | 1,719 | 1,567 | 1,599 | 1,597 | 1,694 | 1,778 | 1,641 | 924 | 1,553 | 1,677 | 1,681 | 1,237 |
| Net income (Before Amortization of goodwill) | 調整後当期純利益 | 1,219 | 794 | 806 | 15 | 990 | 779 | 924 | 861 | 1,201 | 1,025 | 1,005 | 75 | 830 | 931 | 940 | (2,061) |

Notes: Account summaries in the financial statements have not been audited. 注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。
EBITDA = operating income + depreciation + amortization of goodwill EBITDA=営業利益+減価償却費+のれん償却額
Net income (Before Amortization of goodwill) = Net income + amortization of goodwill 調整後当期純利益=当期純利益+のれん償却額

Reference: Quarterly Results ②
 Consolidated Statements of Cash Flows
 連結キャッシュ・フロー計算書

| | 2013.3.1Q | 2013.3.2Q | 2013.3.3Q | 2013.3.4Q | 2014.3.1Q | 2014.3.2Q | 2014.3.3Q | 2014.3.4Q | 2015.3.1Q | 2015.3.2Q | 2015.3.3Q | 2015.3.4Q | 2016.3.1Q | 2016.3.2Q | 2016.3.3Q | 2016.3.4Q |
|---|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | ¥ Millions/百万円 | | | | | | | | | | | | | | | |
| Operating activities: | 1,142 | 1,828 | 236 | (290) | (105) | 1,044 | 1,580 | 1,715 | 1,667 | 2,220 | 779 | 1,910 | 599 | 1,029 | 1,562 | 332 |
| Investing activities: | 82 | (174) | (511) | (600) | (4,538) | (362) | (380) | (13) | (122) | (171) | (342) | (277) | (1,706) | (173) | (600) | (892) |
| Financing activities: | (442) | (235) | (667) | 2,533 | (290) | 401 | (1,482) | (1,350) | (2,046) | (686) | (446) | (1,643) | 102 | (783) | 129 | (287) |
| Foreign currency translation adjustments on cash and cash equivalents | 6 | (33) | 75 | 167 | 123 | 57 | (19) | 74 | 8 | 9 | 36 | 36 | (15) | 9 | (78) | 31 |
| Net increase (decrease) in cash and cash equivalents | 787 | 1,385 | (866) | 1,810 | (4,810) | 1,141 | (301) | 426 | (492) | 1,371 | 27 | 26 | (1,021) | 81 | 1,012 | (817) |
| Cash and cash equivalents, beginning of year | 11,524 | 12,312 | 13,697 | 12,830 | 14,640 | 9,830 | 10,971 | 10,670 | 11,097 | 10,604 | 11,976 | 12,004 | 12,030 | 11,009 | 11,091 | 11,091 |
| Cash and cash equivalents, end of year | 12,312 | 13,697 | 12,830 | 14,640 | 9,830 | 10,971 | 10,670 | 11,097 | 10,604 | 11,976 | 12,004 | 12,030 | 11,009 | 11,091 | 12,104 | 12,104 |

Notes: Account summaries in the financial statements have not been audited.

注記:財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。

Operating Segment Information

事業別業績

| | 2013.3.1Q | 2013.3.2Q | 2013.3.3Q | 2013.3.4Q | 2014.3.1Q | 2014.3.2Q | 2014.3.3Q | 2014.3.4Q | 2015.3.1Q | 2015.3.2Q | 2015.3.3Q | 2015.3.4Q | 2016.3.1Q | 2016.3.2Q | 2016.3.3Q | 2016.3.4Q |
|---|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | ¥ Millions/百万円 | | | | | | | | | | | | | | | |
| Net sales by business segment | 事業別売上高 | | | | | | | | | | | | | | | |
| Automobile-related | 8,538 | 8,256 | 8,214 | 8,677 | 12,723 | 12,680 | 12,618 | 12,115 | 11,145 | 10,659 | 11,396 | 10,855 | 12,085 | 11,922 | 13,348 | 12,130 |
| Information Registration Fee | 4,934 | 5,082 | 5,324 | 5,072 | 5,038 | 5,192 | 5,261 | 5,251 | 5,025 | 5,305 | 5,281 | 5,416 | 5,021 | 5,118 | 5,102 | 5,314 |
| Information Service Fee | 3,604 | 3,174 | 2,890 | 3,605 | 7,685 | 7,488 | 7,356 | 6,864 | 6,119 | 5,354 | 6,114 | 5,439 | 7,063 | 6,803 | 8,245 | 6,815 |
| Lifestyle-related | 925 | 1,175 | 980 | 755 | 828 | 942 | 896 | 873 | 823 | 866 | 827 | 875 | 812 | 834 | 770 | 1,048 |
| Real Estate | 42 | 40 | 41 | 39 | 41 | 43 | 43 | 39 | 40 | 41 | 41 | 40 | 41 | 39 | 40 | 40 |
| Others | 91 | 127 | 183 | 195 | 215 | 248 | 237 | 211 | 191 | 195 | 312 | 289 | 269 | 311 | 286 | 314 |
| Total | 9,599 | 9,600 | 9,420 | 9,667 | 13,808 | 13,915 | 13,796 | 13,240 | 12,200 | 11,763 | 12,577 | 12,060 | 13,209 | 13,108 | 14,445 | 13,534 |
| Operating income by business segment | 事業別営業利益 | | | | | | | | | | | | | | | |
| Automobile-related | 1,932 | 1,787 | 1,719 | 476 | 1,752 | 1,473 | 1,559 | 1,432 | 1,619 | 1,650 | 1,501 | 853 | 1,371 | 1,434 | 1,460 | 1,010 |
| Lifestyle-related | 52 | 58 | 32 | (12) | 37 | 81 | 52 | 76 | 73 | 112 | 72 | 80 | 81 | 100 | 76 | 48 |
| Real Estate | 24 | 21 | 23 | 16 | 23 | 22 | 21 | 2 | 22 | 27 | 24 | 21 | 27 | 27 | 26 | 27 |
| Others | (55) | (73) | (121) | (73) | (58) | (40) | (45) | 2 | (39) | (8) | (32) | (13) | (18) | (5) | (25) | (17) |
| Management Division | (369) | (411) | (435) | (383) | (428) | (407) | (424) | (398) | (419) | (446) | (376) | (489) | (402) | (395) | (376) | (379) |
| Total | 1,585 | 1,382 | 1,218 | 23 | 1,326 | 1,130 | 1,165 | 1,114 | 1,257 | 1,335 | 1,188 | 452 | 1,059 | 1,161 | 1,161 | 689 |
| Operating income ratio by business segment | 事業別売上高営業利益率 | | | | | | | | | | | | | | | |
| Automobile-related | 22.6 | 21.7 | 20.9 | 5.5 | 13.8 | 11.6 | 12.4 | 11.8 | 14.5 | 15.5 | 13.2 | 7.9 | 11.3 | 12.0 | 10.9 | 8.3 |
| Lifestyle-related | 5.7 | 5.0 | 3.3 | — | 4.6 | 8.7 | 5.9 | 8.7 | 9.0 | 13.0 | 8.7 | 9.2 | 10.1 | 12.1 | 9.9 | 4.6 |
| Real Estate | 56.4 | 53.3 | 56.4 | 41.9 | 57.2 | 52.5 | 48.9 | 5.1 | 55.1 | 66.1 | 58.7 | 54.1 | 67.0 | 69.0 | 65.7 | 67.4 |
| Others | — | — | — | — | — | — | — | 1.2 | — | — | — | — | — | — | — | — |
| Management Division | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Total | 16.5 | 14.4 | 12.9 | 0.2 | 9.6 | 8.1 | 8.4 | 8.4 | 10.3 | 11.3 | 9.4 | 3.8 | 8.0 | 8.9 | 8.0 | 5.1 |

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